

Wabtec Reports Record Quarterly Sales and Earnings; 2Q EPS of \$1.04, Up 14 Percent; Affirms Full-Year EPS Guidance

July 23, 2015

WILMERDING, Pa., July 23, 2015 (GLOBE NEWSWIRE) -- Wabtec Corporation (NYSE: WAB) today reported record results for the 2015 second quarter, including the following:

- Second quarter sales were a record \$847 million, 16 percent higher than the year-ago quarter, due to strong growth in the Freight segment.
- Income from operations was a record \$156 million, or 18.4 percent of sales, compared to 18.1 percent in the year-ago quarter.
- Earnings per diluted share were a record \$1.04, which was 14 percent higher than the year-ago quarter.
- Cash flow from operations in the quarter was \$67 million. At June 30, 2015, the company had cash of \$265 million and debt of \$400 million.

Based on Wabtec's first half results and outlook for the rest of the year, the company affirmed its 2015 guidance for earnings per diluted share of about \$4.10, with revenues expected to be up about 10 percent for the year.

Raymond T. Betler, Wabtec's president and chief executive officer, said: "We had another strong operating quarter, with record sales, earnings and margins, driven by the performance of our Freight Group. We continue to execute our growth strategies and internal improvement initiatives, and we're optimistic about our future growth prospects, thanks to the diversity of our business model, continued global investment in transportation projects, and the power of our Wabtec Performance System."

Wabtec Corporation (<u>www.wabtec.com</u>) is a global provider of value-added, technology-based products and services for rail and other industrial markets.

This release contains forward-looking statements, such as statements regarding the company's expectations about future earnings. Actual results could differ materially from the results suggested in any forward-looking statement. Factors that could cause or contribute to these material differences include, but are not limited to, an economic slowdown in the markets we serve; changes in foreign currency exchange rates; a decrease in freight or passenger rail traffic; an increase in manufacturing costs; and other factors contained in the company's filings with the Securities and Exchange Commission. The company assumes no obligation to update these statements or advise of changes in the assumptions on which they are based.

Wabtec will host a call with analysts and investors at 10 a.m., eastern time, today. To listen, go to www.wabtec.com and click on the "Webcasts" tab in the "Investor Relations" section.

WABTEC CORPORATION CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2015 AND 2014 (DOLLARS IN THOUSANDS EXCEPT PER SHARE DATA) (UNAUDITED)

	Second Quarter 2015		econd uarter 2014	For the Six Months 2015		For the Six Months 2014		
Net sales	\$ 847,028	9	3 731,068		\$ 1,665,622		\$ 1,426,317	
Cost of sales	(579,264)	(506,410)	(1,142,503	3)	(992,090)
Gross profit	267,764		224,658		523,119		434,227	
Gross profit as a % of Net Sales	31.6	%	30.7	%	31.4	%	30.4	%
Selling, general and administrative expenses	(88,992)	(72,982)	(173,763)	(143,063)

Engineering expenses Amortization expense Total operating expenses Operating expenses as a % of Net Sales	(17,750 (5,162 (111,904 13.2)	(14,221 (5,132 (92,335 12.6))) %	(34,613 (10,463 (218,839 13.1))) %	(27,167 (9,828 (180,058 12.6))) %
Income from operations	155,860		132,323		304,280		254,169	
Income from operations as a % of Net Sales	18.4	%	18.1	%	18.3	%	17.8	%
Interest expense, net	(4,041)	(4,525)	(8,347)	(8,975)
Other (expense) income, net	(1,887)	243		(4,753)	226	
Income from operations before income taxes	149,932		128,041		291,180		245,420	
Income tax expense	(48,428)	(39,336)	(93,512)	(76,581)
Effective tax rate	32.3	%	30.7	%	32.1	%	31.2	%
Net income attributable to Wabtec shareholders	\$ 101,504		\$ 88,705		\$ 197,668		\$ 168,839	
Earnings Per Common Share								
Basic								
Net income attributable to Wabtec shareholders	\$ 1.05		\$ 0.92		\$ 2.05		\$ 1.76	
Diluted								
Net income attributable to Wabtec shareholders	\$ 1.04		\$ 0.91		\$ 2.03		\$ 1.74	
Weighted average shares outstanding								
Basic	96,338		96,048		96,066		95,674	
Diluted	97,435		97,058		97,112		96,827	
Sales by Segment								
Freight Group	\$ 534,674		\$ 411,502		\$ 1,046,561		\$ 797,008	
Transit Group	312,354		319,566		619,061		629,309	
Total	\$ 847,028		\$ 731,068		\$ 1,665,622		\$ 1,426,317	•

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