

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D)
OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported): October 22, 2025

WESTINGHOUSE AIR BRAKE TECHNOLOGIES
CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation or organization)

033-90866
(Commission
File No.)
30 Isabella Street
Pittsburgh, PA
(Address of principal executive offices)

25-1615902
(I.R.S. Employer
Identification No.)
15212
(Zip code)

412-825-1000
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$.01 par value per share	WAB	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition

On October 22, 2025, Westinghouse Air Brake Technologies Corporation (the “Company”) issued a press release reporting, among other things, the Company’s 2025 third quarter results. A copy of this press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated into this Item 2.02 by reference. The Company is also furnishing an investor presentation relating to its third quarter of 2025 (the “Presentation”), which will be used by the management team for presentations to investors and others. A copy of the Presentation is attached hereto as Exhibit 99.2 and incorporated into this Item 2.02 by reference. The Presentation is also available on the Company’s website at www.wabteccorp.com.

In accordance with General Instruction B.2 of Form 8-K, the information furnished pursuant to this Item 2.02 in this Current Report on Form 8-K, including Exhibits 99.1 and 99.2, shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Item 7.01. Regulation FD Disclosure

On October 22, 2025, the Company issued a press release which, among other things, provided earnings guidance for fiscal year 2025. A copy of the press release is attached to this report as Exhibit 99.1 and the paragraph under the heading “2025 Financial Guidance” which discusses 2025 guidance is incorporated into this Item 7.01 by reference. The Company also furnished a Presentation relating to its third quarter of 2025, which is incorporated into this Item 7.01 by reference. A copy of the Presentation is attached to this report as Exhibit 99.2.

In accordance with General Instruction B.2 of Form 8-K, the information furnished pursuant to this Item 7.01 in this Current Report on Form 8-K, including Exhibits 99.1 and 99.2, shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits.

The following exhibits are furnished with this report on Form 8-K:

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press release dated October 22, 2025
99.2	Wabtec Earnings Presentation, Third Quarter 2025
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

Caution Concerning Forward-Looking Statements

This communication contains “forward-looking” statements as that term is defined in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995. All statements, other than historical facts, including statements regarding Wabtec’s plans, objectives, expectations and intentions; Wabtec’s expectations about future sales, earnings and cash conversion; Wabtec’s projected expenses and cost savings associated with its Integration 2.0 and 3.0 initiatives and its portfolio optimization; Wabtec’s 5-year outlook; Wabtec’s expectations for evolving global industry, market and macro-economic conditions and their impact on Wabtec’s business; synergies and other expected benefits from Wabtec’s acquisitions; Wabtec’s expectations for production and demand conditions; and any assumptions underlying any of the foregoing, are forward looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts and are sometimes identified by the words “may,” “will,” “should,” “potential,” “intend,” “expect,” “endeavor,” “seek,” “anticipate,” “estimate,” “overestimate,” “underestimate,” “believe,” “could,” “project,” “predict,” “continue,” “target” or other similar words or expressions. Forward-looking statements are based upon current plans, estimates and expectations that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, (1) changes in general economic and/or industry specific conditions, including the impacts of significant recent shifts in trade policies (including the imposition of tariffs and retaliatory tariff measures) as well as tax programs, inflation, supply chain disruptions, foreign currency exchange and industry consolidation and market reactions to these factors; (2) changes in the

financial condition or operating strategies of Wabtec's customers; (3) unexpected costs, charges or expenses resulting from acquisitions and potential failure to realize synergies and other anticipated benefits of acquisitions, including as a result of integrating acquired targets into Wabtec; (4) inability to retain and hire key personnel; (5) evolving legal, regulatory and tax regimes; (6) changes in the expected timing of projects; (7) a decrease in freight or passenger rail traffic; (8) an increase in manufacturing costs; (9) actions by third parties, including government agencies; (10) the impacts of epidemics, pandemics, or similar public health crises on the global economy and, in particular, our customers, suppliers and end-markets, (11) potential disruptions, instability, and volatility in global markets as a result of global military action, acts of terrorism or armed conflict, including Russia's invasion of Ukraine; (12) cybersecurity and data protection risks and (13) other risk factors as detailed from time to time in Wabtec's reports filed with the SEC, including Wabtec's annual report on Form 10-K, periodic quarterly reports on Form 10-Q, current reports on Form 8-K and other documents filed with the SEC. The foregoing list of important factors is not exclusive. Any forward-looking statements speak only as of the date of this communication. Wabtec does not undertake any obligation to update any forward-looking statements, whether as a result of new information or development, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on any of these forward-looking statements.

SIGNATURES

Pursuant to the requirements of Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION

By: _____ /s/ JOHN A. OLIN
John A. Olin
Executive Vice President and
Chief Financial Officer

(Duly Authorized Officer and Principal Financial Officer)

DATE: October 22, 2025

Wabtec Reports Third Quarter 2025 Results Raised And Tightened Adjusted EPS Guidance

SALES		GAAP DILUTED EARNINGS PER SHARE		ADJUSTED DILUTED EARNINGS PER SHARE	
3Q'25	3Q YTD '25	3Q'25	3Q YTD '25	3Q'25	3Q YTD '25
\$2.89B	\$8.20B	\$1.81	\$5.64	\$2.32	\$6.88
+8.4% YOY	+5.1%YOY	+11.0% YOY	+17.5% YOY	+16.0% YOY	+17.4% YOY

Q3 2025 HIGHLIGHTS

“The Wabtec team delivered a very strong quarter, evidenced by continued growth in our backlog, sales, margin, and earnings,” said Rafael Santana, Wabtec’s President and CEO.

“We continue to be encouraged by the pipeline of opportunities that remains ahead of us. Our team’s commitment to product innovation, disciplined cost management, focused execution and partnership with our customers has been instrumental in driving our ongoing success. Together with our strong results, these factors give us confidence to continue to deliver on profitable growth into the future.

“Our team’s dedication positions us to drive Wabtec’s success, even in a dynamic and uncertain economic environment.”

Rafael Santana President and CEO

- Strong Multi-year backlog at \$25.6 billion; 12-month backlog growth at 8.4%
- Sales Growth of 8.4% to \$2.89 billion
- GAAP Operating Margin at 17.0%; Adjusted Operating Margin Up 1.3 pts to 21.0%
- GAAP Earnings Per Share of \$1.81, Up 11.0%; Adjusted Earnings Per Share of \$2.32, Up 16.0%
- Raised 2025 Adjusted Earnings Per Share; up 18.4% at the midpoint

PITTSBURGH, October 22, 2025 – Wabtec Corporation (NYSE: WAB) today reported third quarter 2025 GAAP earnings per diluted share of \$1.81, up 11.0% versus the third quarter of 2024. Adjusted earnings per diluted share were \$2.32, up 16.0% versus the same quarter a year ago. Third quarter sales were \$2.89 billion and cash from operations was \$367 million.

2025 Third Quarter Consolidated Results

Wabtec Corporation Consolidated Financial Results

\$ in millions except earnings per share and percentages; margin change in percentage points (pts)	Third Quarter		
	2025	2024	Change
Net Sales	\$2,886	\$2,663	8.4 %
GAAP Gross Margin	34.7 %	33.0 %	1.7 pts
Adjusted Gross Margin	35.6 %	33.3 %	2.3 pts
GAAP Operating Margin	17.0 %	16.3 %	0.7 pts
Adjusted Operating Margin	21.0 %	19.7 %	1.3 pts
GAAP Diluted EPS	\$1.81	\$1.63	11.0 %
Adjusted Diluted EPS	\$2.32	\$2.00	16.0 %
Cash Flow from Operations	\$367	\$542	\$(175)
Operating Cash Flow Conversion	83 %	129 %	

- Sales increased 8.4% compared to the year-ago quarter driven by higher sales in the Freight segment, which includes the acquisition of Inspection Technologies, and in the Transit segment.
- GAAP operating margin was higher than the prior year at 17.0%, and adjusted operating margin was higher than the prior year at 21.0%. Both GAAP and adjusted operating margins benefited from higher sales and improved gross margins, partially offset by higher operating expenses as a percent of revenue.
- GAAP EPS and adjusted EPS increased from the year-ago quarter primarily due to higher sales, operating margin expansion and benefits from prior quarter share repurchases.

2025 Third Quarter Freight Segment Results

Wabtec Corporation Freight Segment Financial Results

Net sales \$ in millions; margin change in percentage points (pts)	Third Quarter		
	2025	2024	Change
Net Sales	\$2,093	\$1,930	8.4 %
GAAP Gross Margin	35.8 %	35.0 %	0.8 pts
Adjusted Gross Margin	37.0 %	35.1 %	1.9 pts
GAAP Operating Margin	19.8 %	20.2 %	(0.4) pts
Adjusted Operating Margin	24.5 %	24.1 %	0.4 pts

- Freight segment sales for the third quarter were up 8.4%. Equipment sales were up 32.0% driven by higher locomotive deliveries, while Digital sales were up 45.6% driven by the acquisition of Inspection Technologies. Components sales were up slightly and, as expected, Services sales were down 11.6% due to the timing of modernization deliveries.
- GAAP operating margin benefited from improved gross margin which was offset by higher operating expenses as a percentage of revenue and purchase accounting adjustments resulting from the Inspection Technologies acquisition.
- Adjusted operating margin benefited from improved gross margin which was partially offset by higher operating expenses as a percentage of revenue.

2025 Third Quarter Transit Segment Results

Wabtec Corporation Transit Segment Financial Results

Net sales \$ in millions; margin change in percentage points (pts)	Third Quarter		
	2025	2024	Change
Net Sales	\$793	\$733	8.2 %
GAAP Gross Margin	31.7 %	28.2 %	3.5 pts
Adjusted Gross Margin	31.8 %	28.8 %	3.0 pts
GAAP Operating Margin	14.5 %	10.8 %	3.7 pts
Adjusted Operating Margin	15.5 %	12.8 %	2.7 pts

- Transit segment sales for the third quarter were up 8.2% driven by higher OE and aftermarket sales.
- GAAP operating margins were up as a result of improved gross margins and lower operating expenses as a percent of revenue.
- Adjusted operating margins were up as a result of improved gross margins, partially offset by higher operating expenses as a percent of revenue.

Backlog

Wabtec Corporation Consolidated Backlog Comparison

Backlog \$ in millions	September 30,		
	2025	2024	Change
12-Month Backlog	\$8,267	\$7,624	8.4 %
Total Backlog	\$25,577	\$22,234	15.0 %

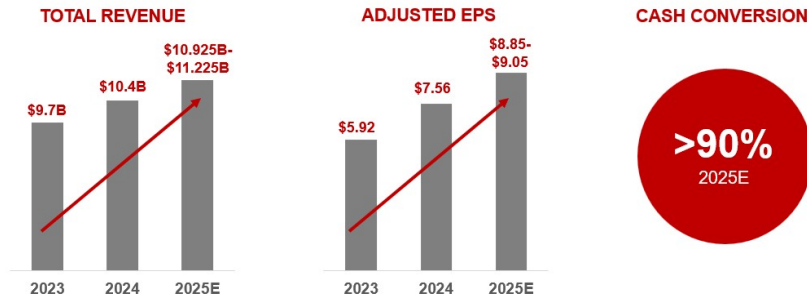
- The Company's multi-year backlog continues to provide strong visibility. At September 30, 2025, the 12-month backlog was \$643 million higher than the prior year period. At September 30, 2025, the multi-year backlog was \$3.34 billion higher than the prior year period, and excluding foreign currency exchange, the multi-year backlog was \$3.30 billion higher, up 14.9%.

Cash Flow and Liquidity Summary

- During the third quarter, cash provided by operations was \$367 million versus \$542 million in the year ago period, partially due to increased tariffs and higher working capital.
- At the end of the quarter, the Company had cash, cash equivalents and restricted cash of \$528 million and total debt of \$5.29 billion. At September 30, 2025, the Company's total available liquidity was \$2.75 billion, which includes \$500 million in cash and cash equivalents plus \$2.00 billion available under current credit facilities and \$250 million of borrowings available under our Revolving Receivables Program.
- During the quarter, the Company paid \$43 million in dividends.

2025 Financial Guidance

- Wabtec raised and tightened its 2025 adjusted EPS guidance range to \$8.85 to \$9.05, up \$0.10 at the mid-point.
- For full year 2025, Wabtec continues to expect revenues to be between \$10.925 billion - \$11.225 billion, up 6.6% at the midpoint. Also, Wabtec expects operating cash flow conversion of greater than 90 percent.



Third quarter results
conference call at

8:30 a.m. ET
October 22, 2025

www.WabtecCorp.com

About Wabtec

Wabtec Corporation (NYSE: WAB) is revolutionizing the way the world moves for future generations. The company is a leading global provider of equipment, systems, digital solutions and value-added services for the freight and transit rail industries, as well as the mining, marine and industrial markets. Wabtec has been a leader in the rail industry for over 155 years and has a vision to achieve a sustainable rail system in the U.S. and worldwide. Visit Wabtec's website at www.wabteccorp.com.

Forecasted GAAP Earnings Reconciliation

Wabtec is not presenting a quantitative reconciliation of our forecasted GAAP earnings per diluted share to forecasted adjusted earnings per diluted share in reliance on the unreasonable efforts exemption provided under Item 10(e)(1)(i)(B) of Regulation S-K. Wabtec is unable to predict with reasonable certainty and without unreasonable effort the impact and timing of restructuring-related and other charges, including acquisition-related expenses and the outcome of certain regulatory, legal and tax matters. The financial impact of these items is uncertain and is dependent on various factors, including timing, and could be material to our Consolidated Statements of Earnings.

Conference Call Information

Wabtec will host a call with analysts and investors at 8:30 a.m. ET, today. To listen via webcast, go to Wabtec's website at www.WabtecCorp.com and click on "Events & Presentations" in the "Investor Relations" section. Also, an audio replay of the call will be available by calling 1-877-344-7529 or 1-412-317-0088 (access code: 5713644).

Information about non-GAAP Financial Information and Forward-Looking Statements

Wabtec's earnings release and 2025 financial guidance mentions certain non-GAAP financial performance measures, including adjusted gross profit, adjusted operating expenses, adjusted operating margin, adjusted gross margin, EBITDA, adjusted EBITDA, adjusted income tax expense, adjusted income from operations, adjusted interest and other expense, adjusted net income, adjusted earnings per diluted share and operating cash flow conversion. Wabtec defines EBITDA as earnings before interest, taxes, depreciation and amortization. Adjusted EBITDA is further adjusted by restructuring costs. Wabtec defines operating cash flow conversion as net cash provided by operating activities divided by net income plus depreciation and amortization including deferred debt cost amortization. While Wabtec believes these are useful supplemental measures for investors, they are not presented in accordance with GAAP. Investors should not consider non-GAAP measures in isolation or as a substitute for net income, cash flows from operations, or any other items calculated in accordance with GAAP. In addition, the non-GAAP financial measures included in this release have inherent material limitations as performance measures because they add back certain expenses incurred by the Company to GAAP financial measures, resulting in those expenses not being taken into account in the applicable non-GAAP financial measure. Because not all companies use identical calculations, Wabtec's presentation of non-GAAP financial measures may not be comparable to other similarly titled measures of other companies. Included in this release are reconciliation tables that provide details about how adjusted results relate to GAAP results.

This communication contains "forward-looking" statements as that term is defined in Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995. All statements, other than historical facts, including statements regarding Wabtec's plans, objectives, expectations and intentions; Wabtec's expectations about future sales, earnings and cash conversion; Wabtec's expectations for evolving global industry, market and macro-economic conditions and their impact on Wabtec's business; synergies and other expected benefits from Wabtec's acquisitions; Wabtec's expectations for production and demand conditions; and any assumptions underlying any of the foregoing, are forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts and are sometimes identified by the words "may," "will," "should," "potential," "intend," "expect," "endeavor," "seek," "anticipate," "estimate," "overestimate," "underestimate," "believe," "could," "project," "predict," "continue," "target" or other similar words or expressions. Forward-looking statements are based upon current plans, estimates and expectations that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, (1) changes in general economic and/or industry specific conditions, including the impacts of significant recent shifts in trade policies (including the imposition of tariffs and retaliatory tariff measures) as well as tax programs, inflation, supply chain disruptions, foreign currency exchange and industry consolidation and market reactions to these factors; (2) changes in the financial condition or operating strategies of Wabtec's customers; (3) unexpected costs, charges or expenses resulting from acquisitions and potential failure to realize synergies and other anticipated benefits of acquisitions, including as a result of integrating acquired targets into Wabtec; (4) inability to retain and hire key personnel; (5) evolving legal, regulatory and tax regimes; (6) changes in the expected timing of projects; (7) a decrease in freight or passenger rail traffic; (8) an increase in manufacturing costs; (9) actions by third parties, including government agencies; (10) the impacts of epidemics, pandemics or similar public health crises on the global economy and, in particular, our customers, suppliers and end-markets, (11) potential disruptions, instability and volatility in global markets as a result of global military action, acts of terrorism or armed conflict, including Russia's invasion of Ukraine; (12) cybersecurity and data protection risks and (13) other risk factors as detailed from time to time in Wabtec's reports filed with the SEC, including Wabtec's annual report on Form 10-K, periodic quarterly reports on Form 10-Q, current reports on Form 8-K and other documents filed with the SEC. The foregoing list of important factors is not exclusive. Any forward-looking statements speak only as of the date of this communication. Wabtec does not undertake any obligation to update any forward-looking statements, whether as a result of new information or development, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on any of these forward-looking statements.

Wabtec Investor Contact

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Wabtec Media Contact

Tim Bader / Tim.Bader@wabtec.com / 682-319-7925

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2025 AND 2024
(AMOUNTS IN MILLIONS EXCEPT PER SHARE DATA)
(UNAUDITED)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2025	2024	2025	2024
Net sales	\$ 2,886	\$ 2,663	\$ 8,202	\$ 7,804
Cost of sales	(1,884)	(1,783)	(5,362)	(5,235)
Gross profit	1,002	880	2,840	2,569
<i>Gross profit as a % of Net sales</i>	34.7 %	33.0 %	34.6 %	32.9 %
Selling, general and administrative expenses	(375)	(318)	(1,029)	(915)
Engineering expenses	(59)	(50)	(155)	(155)
Amortization expense	(77)	(79)	(219)	(224)
Total operating expenses	(511)	(447)	(1,403)	(1,294)
<i>Operating expenses as a % of Net sales</i>	17.7 %	16.8 %	17.1 %	16.6 %
Income from operations	491	433	1,437	1,275
<i>Income from operations as a % of Net sales</i>	17.0 %	16.3 %	17.5 %	16.3 %
Interest expense, net	(65)	(52)	(157)	(148)
Other (expense) income, net	(1)	(3)	21	(1)
Income before income taxes	425	378	1,301	1,126
Income tax expense	(112)	(92)	(322)	(272)
<i>Effective tax rate</i>	26.4 %	24.2 %	24.8 %	24.1 %
Net income	313	286	979	854
Less: Net income attributable to noncontrolling interest	(3)	(3)	(11)	(10)
Net income attributable to Wabtec shareholders	\$ 310	\$ 283	\$ 968	\$ 844
Earnings Per Common Share				
Basic				
Net income attributable to Wabtec shareholders	\$ 1.81	\$ 1.63	\$ 5.66	\$ 4.81
Diluted				
Net income attributable to Wabtec shareholders	\$ 1.81	\$ 1.63	\$ 5.64	\$ 4.80
Weighted average shares outstanding				
Basic	170.5	173.4	170.5	175.1
Diluted	171.1	174.1	171.2	175.7

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (CONTINUED)
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2025 AND 2024
(AMOUNTS IN MILLIONS EXCEPT PER SHARE DATA)
(UNAUDITED)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2025	2024	2025	2024
Segment Information				
Freight Net sales	\$ 2,093	\$ 1,930	\$ 5,913	\$ 5,674
Freight Income from operations	\$ 414	\$ 390	\$ 1,249	\$ 1,149
Freight Operating margin	19.8 %	20.2 %	21.1 %	20.2 %
Transit Net sales	\$ 793	\$ 733	\$ 2,289	\$ 2,130
Transit Income from operations	\$ 115	\$ 79	\$ 314	\$ 235
Transit Operating margin	14.5 %	10.8 %	13.7 %	11.0 %
Backlog Information (Note: 12-month is a sub-set of total)				
	September 30, 2025	June 30, 2025	September 30, 2024	
Freight Total	\$ 20,907	\$ 17,136	\$ 17,756	
Transit Total	4,670	4,692	4,478	
Wabtec Total	<u>\$ 25,577</u>	<u>\$ 21,828</u>	<u>\$ 22,234</u>	
Freight 12-month	\$ 6,085	\$ 6,024	\$ 5,589	
Transit 12-month	2,182	2,186	2,035	
Wabtec 12-month	<u>\$ 8,267</u>	<u>\$ 8,210</u>	<u>\$ 7,624</u>	

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(UNAUDITED)

<i>In millions</i>	September 30, 2025	December 31, 2024
Cash, cash equivalents and restricted cash	\$ 528	\$ 715
Receivables, net	2,198	1,702
Inventories, net	2,747	2,314
Other current assets	315	212
Total current assets	5,788	4,943
Property, plant and equipment, net	1,534	1,447
Goodwill	9,853	8,710
Other intangible assets, net	3,546	2,934
Other noncurrent assets	806	668
Total Assets	\$ 21,527	\$ 18,702
Current liabilities	\$ 4,064	\$ 3,792
Long-term debt	5,034	3,480
Other long-term liabilities	1,334	1,297
Total Liabilities	10,432	8,569
Shareholders' equity	11,048	10,091
Noncontrolling interest	47	42
Total Equity	11,095	10,133
Total Liabilities and Equity	\$ 21,527	\$ 18,702

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

<i>In millions</i>	Nine Months Ended September 30,	
	2025	2024
Operating activities		
Net income	\$ 979	\$ 854
Non-cash expense	359	387
Receivables	(368)	(92)
Inventories	(228)	(115)
Accounts payable	76	87
Other operating activities	(51)	(10)
Net cash provided by operating activities	767	1,111
Net cash used for investing activities	(1,887)	(106)
Net cash provided by (used for) financing activities	907	(1,209)
Effect of changes in currency exchange rates	26	(6)
Decrease in cash	(187)	(210)
Cash, cash equivalents and restricted cash, beginning of period	715	620
Cash, cash equivalents and restricted cash, end of period	<u>\$ 528</u>	<u>\$ 410</u>

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Third Quarter 2025 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 2,886	\$ 1,002	\$ (511)	\$ 491	\$ (66)	\$ (112)	\$ 313	\$ (3)	\$ 310	\$ 1.81
Restructuring and Portfolio Optimization costs	—	2	4	6	—	(1)	5	—	5	\$ 0.02
Inventory Purchase Accounting charge	—	24	—	24	—	(6)	18	—	18	\$ 0.11
Transaction costs	—	—	9	9	2	(3)	8	—	8	\$ 0.05
Non-cash Amortization expense	—	—	77	77	—	(20)	57	—	57	\$ 0.33
Adjusted Results	\$ 2,886	\$ 1,028	\$ (421)	\$ 607	\$ (64)	\$ (142)	\$ 401	\$ (3)	\$ 398	\$ 2.32
Fully Diluted Shares Outstanding										171.1

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Third Quarter Year-to-Date 2025 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 8,202	\$ 2,840	\$ (1,403)	\$ 1,437	\$ (136)	\$ (322)	\$ 979	\$ (11)	\$ 968	\$ 5.64
Restructuring and Portfolio Optimization costs	—	8	13	21	—	(5)	16	—	16	\$ 0.09
Inventory Purchase Accounting charge	—	24	—	24	—	(6)	18	—	18	\$ 0.11
Transaction costs	—	—	44	44	(30)	(1)	13	—	13	\$ 0.08
Non-cash Amortization expense	—	—	218	218	—	(54)	164	—	164	\$ 0.96
Adjusted Results	\$ 8,202	\$ 2,872	\$ (1,128)	\$ 1,744	\$ (166)	\$ (388)	\$ 1,190	\$ (11)	\$ 1,179	\$ 6.88
Fully Diluted Shares Outstanding										171.2

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Third Quarter 2024 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 2,663	\$ 880	\$ (447)	\$ 433	\$ (55)	\$ (92)	\$ 286	\$ (3)	\$ 283	\$ 1.63
Restructuring and Portfolio Optimization costs	—	7	11	18	—	(4)	14	—	14	\$ 0.07
Non-cash Amortization expense	—	—	73	73	—	(19)	54	—	54	\$ 0.30
Adjusted Results	\$ 2,663	\$ 887	\$ (363)	\$ 524	\$ (55)	\$ (115)	\$ 354	\$ (3)	\$ 351	\$ 2.00
Fully Diluted Shares Outstanding										174.1

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Third Quarter Year-to-Date 2024 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 7,804	\$ 2,569	\$ (1,294)	\$ 1,275	\$ (149)	\$ (272)	\$ 854	\$ (10)	\$ 844	\$ 4.80
Restructuring and Portfolio Optimization costs	—	19	19	38	(4)	(8)	26	—	26	\$ 0.14
Non-cash Amortization expense	—	—	216	216	—	(53)	163	—	163	\$ 0.92
Adjusted Results	\$ 7,804	\$ 2,588	\$ (1,059)	\$ 1,529	\$ (153)	\$ (333)	\$ 1,043	\$ (10)	\$ 1,033	\$ 5.86
Fully Diluted Shares Outstanding										175.7

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Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Fourth Quarter Year-to-Date 2024 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 10,387	\$ 3,366	\$ (1,757)	\$ 1,609	\$ (199)	\$ (343)	\$ 1,067	\$ (11)	\$ 1,056	\$ 6.04
Restructuring and Portfolio Optimization costs	—	37	33	70	(4)	(16)	50	—	50	0.28
Non-cash Amortization expense	—	—	288	288	—	(70)	218	—	218	1.24
Adjusted Results	\$ 10,387	\$ 3,403	\$ (1,436)	\$ 1,967	\$ (203)	\$ (429)	\$ 1,335	\$ (11)	\$ 1,324	\$ 7.56
Fully Diluted Shares Outstanding	174.8									

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Fourth Quarter Year-to-Date 2023 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 9,677	\$ 2,944	\$ (1,678)	\$ 1,266	\$ (174)	\$ (267)	\$ 825	\$ (10)	\$ 815	\$ 4.53
Restructuring and Portfolio Optimization costs	—	38	41	79	—	(17)	62	—	62	0.34
Gain on LKZ investment	—	—	—	—	(35)	—	(35)	—	(35)	(0.19)
Non-cash Amortization expense	—	—	298	298	—	(74)	224	—	224	1.24
Adjusted Results	\$ 9,677	\$ 2,982	\$ (1,339)	\$ 1,643	\$ (209)	\$ (358)	\$ 1,076	\$ (10)	\$ 1,066	\$ 5.92
Fully Diluted Shares Outstanding	179.5									

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation Third Quarter 2025 EBITDA Reconciliation (in millions)											
	Reported Income from Operations	+	Other Income (Expense)	+	Depreciation & Amortization	=	EBITDA	+	Restructuring & Transaction Costs	=	Adjusted EBITDA
Consolidated Results	\$ 491		\$ (1)		\$ 127		\$ 617		\$ 41		\$ 658

Wabtec Corporation Third Quarter 2025 YTD EBITDA Reconciliation (in millions)											
	Reported Income from Operations	+	Other Income (Expense)	+	Depreciation & Amortization	=	EBITDA	+	Restructuring & Transaction Costs	=	Adjusted EBITDA
Consolidated Results	\$ 1,437		\$ 21		\$ 361		\$ 1,819		\$ 55		\$ 1,874

Wabtec Corporation Third Quarter 2024 EBITDA Reconciliation (in millions)											
	Reported Income from Operations	+	Other Income (Expense)	+	Depreciation & Amortization	=	EBITDA	+	Restructuring Costs	=	Adjusted EBITDA
Consolidated Results	\$ 433		\$ (3)		\$ 133		\$ 563		\$ 4		\$ 567

Wabtec Corporation Third Quarter 2024 YTD EBITDA Reconciliation (in millions)											
	Reported Income from Operations	+	Other Income (Expense)	+	Depreciation & Amortization	=	EBITDA	+	Restructuring Costs	=	Adjusted EBITDA
Consolidated Results	\$ 1,275		\$ (1)		\$ 371		\$ 1,645		\$ 17		\$ 1,662

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
SALES BY PRODUCT LINE
(UNAUDITED)

<u>In millions</u>	Three Months Ended September 30,	
	2025	2024
Freight Segment		
Services	\$ 744	\$ 842
Equipment	677	513
Components	375	371
Digital Intelligence	297	204
Total Freight Segment	\$ 2,093	\$ 1,930
Transit Segment		
Original Equipment Manufacturer	\$ 367	\$ 349
Aftermarket	426	384
Total Transit Segment	\$ 793	\$ 733
	Nine Months Ended September 30,	
	2025	2024
Freight Segment		
Services	\$ 2,388	\$ 2,317
Equipment	1,699	1,609
Components	1,157	1,169
Digital Intelligence	669	579
Total Freight Segment	\$ 5,913	\$ 5,674
Transit Segment		
Original Equipment Manufacturer	\$ 1,042	\$ 969
Aftermarket	1,247	1,161
Total Transit Segment	\$ 2,289	\$ 2,130

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
RECONCILIATION OF REPORTED RESULTS TO ADJUSTED RESULTS - BY SEGMENT
(UNAUDITED)

<i>In millions</i>	Three Months Ended September 30,				Nine Months Ended September 30,			
	2025		2024		2025		2024	
	Gross Profit	Income from Operations	Gross Profit	Income from Operations	Gross Profit	Income from Operations	Gross Profit	Income from Operations
Freight Segment Reported Results	\$ 750	\$ 414	\$ 673	\$ 390	\$ 2,132	\$ 1,249	\$ 1,967	\$ 1,149
<i>Freight Segment Reported Margin</i>	35.8 %	19.8 %	35.0 %	20.2 %	36.1 %	21.1 %	34.7 %	20.2 %
Restructuring and Portfolio Optimization costs	1	2	2	10	5	6	10	18
Transaction costs	—	1	—	—	—	2	—	—
Inventory Purchase Accounting charge	24	24	—	—	24	24	—	—
Non-cash Amortization expense	—	72	—	67	—	200	—	201
Freight Segment Adjusted Results	\$ 775	\$ 513	\$ 675	\$ 467	\$ 2,161	\$ 1,481	\$ 1,977	\$ 1,368
<i>Freight Segment Adjusted Margin</i>	37.0 %	24.5 %	35.1 %	24.1 %	36.5 %	25.0 %	34.8 %	24.1 %
Transit Segment Reported Results	\$ 252	\$ 115	\$ 207	\$ 79	\$ 708	\$ 314	\$ 602	\$ 235
<i>Transit Segment Reported Margin</i>	31.7 %	14.5 %	28.2 %	10.8 %	30.9 %	13.7 %	28.2 %	11.0 %
Restructuring and Portfolio Optimization costs	1	3	5	8	3	14	9	20
Non-cash Amortization expense	—	5	—	6	—	18	—	15
Transit Segment Adjusted Results	\$ 253	\$ 123	\$ 212	\$ 93	\$ 711	\$ 346	\$ 611	\$ 270
<i>Transit Segment Adjusted Margin</i>	31.8 %	15.5 %	28.8 %	12.8 %	31.0 %	15.1 %	28.7 %	12.7 %

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
RECONCILIATION OF CHANGES IN NET SALES - BY SEGMENT
(UNAUDITED)

<i>In millions</i>	Three Months Ended September 30,		
	Freight	Transit	Consolidated
2024 Net sales	\$ 1,930	\$ 733	\$ 2,663
Acquisitions	128	6	134
Portfolio Optimization (Divestitures/Exits)	(7)	(6)	(13)
Foreign Exchange	1	22	23
Organic	41	38	79
2025 Net sales	\$ 2,093	\$ 793	\$ 2,886
<i>Change (\$)</i>	163	60	223
<i>Change (%)</i>	8.4 %	8.2 %	8.4 %
	Nine Months Ended September 30,		
2024 Net sales	\$ 5,674	\$ 2,130	\$ 7,804
Acquisitions	161	23	184
Portfolio Optimization (Divestitures/Exits)	(34)	(17)	(51)
Foreign Exchange	(36)	27	(9)
Organic	148	126	274
2025 Net sales	\$ 5,913	\$ 2,289	\$ 8,202
<i>Change (\$)</i>	239	159	398
<i>Change (%)</i>	4.2 %	7.5 %	5.1 %

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation 2025 Third Quarter Cash Conversion Calculation (in millions)							
	Reported Cash from Operations	÷	(Net Income	+	Depreciation & Amortization)	=	Cash Conversion
Consolidated Results	\$367		\$313		\$128		83%

Wabtec Corporation 2025 Third Quarter YTD Cash Conversion Calculation (in millions)							
	Reported Cash from Operations	÷	(Net Income	+	Depreciation & Amortization)	=	Cash Conversion
Consolidated Results	\$767		\$979		\$365		57%

Wabtec Corporation 2024 Third Quarter Cash Conversion Calculation (in millions)							
	Reported Cash from Operations	÷	(Net Income	+	Depreciation & Amortization)	=	Cash Conversion
Consolidated Results	\$542		\$286		\$134		129%

Wabtec Corporation 2024 Third Quarter YTD Cash Conversion Calculation (in millions)							
	Reported Cash from Operations	÷	(Net Income	+	Depreciation & Amortization)	=	Cash Conversion
Consolidated Results	\$1,111		\$854		\$375		90%

Wabtec Financial Results & Company Highlights

THIRD QUARTER 2025



Forward Looking Statements & Non-GAAP Financial Information

This communication contains "forward-looking" statements as that term is defined in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995. All statements, other than historical facts, including statements regarding Wabtec's plans, objectives, expectations and intentions; Wabtec's expectations about future sales, earnings and cash conversion; Wabtec's projected expenses and cost savings associated with its Integrating 2.0 and 3.0 initiatives and its portfolio optimization; Wabtec's 5-year outlook; Wabtec's expectations for evolving global industry, market and macro-economic conditions and their impact on Wabtec's business; synergies and other expected benefits from Wabtec's acquisitions; Wabtec's expectations for production and demand conditions; and any assumptions underlying any of the foregoing, are forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts and are sometimes identified by the words "may," "will," "should," "potential," "intend," "expect," "endeavor," "seek," "anticipate," "estimate," "overestimate," "underestimate," "believe," "could," "project," "predict," "continue," "target" or other similar words or expressions. Forward-looking statements are based upon current plans, estimates and expectations that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, (1) changes in general economic and/or industry specific conditions, including the impacts of significant recent shifts in trade policies (including the imposition of tariffs and retaliatory tariff measures) as well as tax programs, inflation, supply chain disruptions, foreign currency exchange and industry consolidation and market reactions to these factors; (2) changes in the financial condition or operating strategies of Wabtec's customers; (3) unexpected costs, charges or expenses resulting from acquisitions and potential failure to realize synergies and other anticipated benefits of acquisitions, including as a result of integrating acquired targets into Wabtec; (4) inability to retain and hire key personnel; (5) evolving legal, regulatory and tax regimes; (6) changes in the expected timing of projects; (7) a decrease in freight or passenger rail traffic; (8) an increase in manufacturing costs; (9) actions by third parties, including government agencies; (10) the impacts of epidemics, pandemics or similar public health crises on the global economy and, in particular, our customers, suppliers and end-markets, (11) potential disruptions, instability and volatility in global markets as a result of global military action, acts of terrorism or armed conflict, including Russia's invasion of Ukraine; (12) cybersecurity and data protection risks and (13) other risk factors as detailed from time to time in Wabtec's reports filed with the SEC, including Wabtec's annual report on Form 10-K, periodic quarterly reports on Form 10-Q, current reports on Form 8-K and other documents filed with the SEC. The foregoing list of important factors is not exclusive. Any forward-looking statements speak only as of the date of this communication. Wabtec does not undertake any obligation to update any forward-looking statements, whether as a result of new information or development, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on any of these forward-looking statements.

This presentation as well as Wabtec's earnings release and financial guidance mention certain non-GAAP financial performance measures, including adjusted gross profit, adjusted operating expenses, adjusted income from operations, adjusted interest and other expense, adjusted net income, adjusted operating margin, adjusted gross margin, adjusted income tax expense, adjusted earnings per diluted share, EBITDA and adjusted EBITDA, net debt and operating cash flow conversion rate. Wabtec defines EBITDA as earnings before interest, taxes, depreciation and amortization. Adjusted EBITDA is further adjusted for restructuring costs. Wabtec defines operating cash flow conversion as net cash provided by operating activities divided by net income plus depreciation and amortization including deferred debt cost amortization. While Wabtec believes these are useful supplemental measures for investors, they are not presented in accordance with GAAP. Investors should not consider non-GAAP measures in isolation or as a substitute for net income, cash flows from operations, or any other items calculated in accordance with GAAP. In addition, the non-GAAP financial measures included in this presentation have inherent material limitations as performance measures because they add back certain expenses incurred by the Company to GAAP financial measures, resulting in those expenses not being taken into account in the applicable non-GAAP financial measure. Because not all companies use identical calculations, Wabtec's presentation of non-GAAP financial measures may not be comparable to other similarly titled measures of other companies. Included in this presentation are reconciliation tables that provide details about how adjusted results relate to GAAP results. Wabtec is not presenting a quantitative reconciliation of its forecasted GAAP earnings per diluted share to forecasted adjusted earnings per diluted share as it is unable to predict with reasonable certainty and without unreasonable effort the impact and timing of restructuring-related and other charges, including acquisition-related expenses and the outcome of certain regulatory, legal and tax matters; the financial impact of these items is uncertain and is dependent on various factors, including the timing, and could be material to Wabtec's Consolidated Statement of Earnings.



Today's Participants

		
RAFAEL SANTANA	JOHN OLIN	KYRA YATES
President & Chief Executive Officer	Executive Vice President & Chief Financial Officer	Vice President, Investor Relations



3Q 2025 Overview

Sales	\$2.89B	Up 8.4% YOY	Increased sales driven by Freight, including Inspection Technologies acquisition, and Transit segments
Operating Margin	17.0% GAAP	21.0% Adjusted	Operating margin benefits from sales growth and improved gross margin
Earnings Per Share	\$1.81 GAAP	\$2.32 Adjusted	GAAP EPS up 11.0% YoY ... Adjusted EPS up 16.0% YoY
Cash Flow from Operations	\$367M		Operating cash flow driven by higher net income ... tempered by increased tariffs and higher working capital
12-Month Backlog	\$8.27B		Backlog continues to provide strong visibility for 2025 and beyond ... 12-month backlog up 8.4%

Note: Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations

Wabtec

STRONG UNDERLYING MOMENTUM CONTINUES

4



2025 Market Expectations

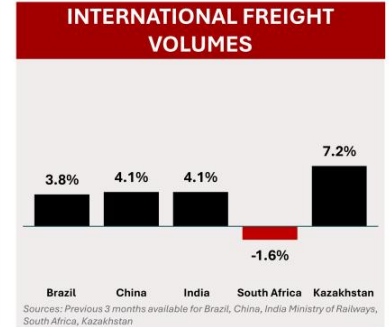
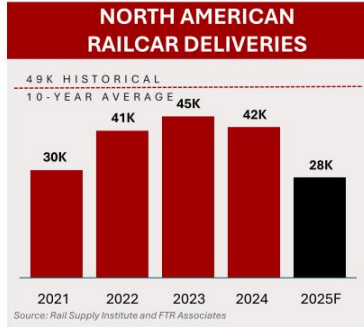
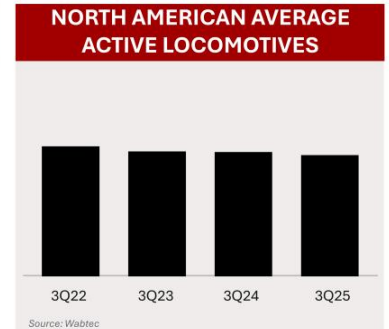
FREIGHT

	FAVORABLE / UNFAVORABLE
NA Traffic	+
Active Locomotive Fleet	↔
International Freight Volumes	+
NA Railcar Deliveries	-
Mining Commodities	↔

TRANSIT

Infrastructure Investment	+
Global Ridership	↔/+

Wabtec



Executing On Our Value Creation Framework

VALUE CREATION FRAMEWORK

- » Accelerate innovation of scalable technologies
- » Grow and refresh expansive global installed base
- » Drive fuel efficiencies thru emerging technologies
- » Expand high-margin recurring revenue streams
- » Drive continuous operational improvement

RECENT WINS

- Awarded the largest locomotive contract in history with Kazakhstan Rail ... valued at \$4.2 billion
- Ultra class mining order signed for \$125 million
- \$140 million of Transit Brake orders in quarter driven by strength in India
- First Simandou Locomotives reach Guinea, marking the first exports from India locomotive facility

STRONG PIPELINE OF OPPORTUNITIES CONTINUES...MULTI-YEAR BACKLOG UP 15% vs PY



Transit's Attractive Value Creation Framework



INDUSTRY ORDERS MOMENTUM

- Record backlog at Car builders – avg ~6 yrs of sales
- Passenger growth ... Europe & India driven
- Public investment in rail continues
- Transit Segment's Quality of backlog (Margin) increasing



COMPETITIVENESS & INNOVATION

- Excellence in tendering and project execution
- Target leadership positions in segments with clear differentiation / value creation potential
- Simplification & cost out ... Integration 2.0 & 3.0



PORTFOLIO MANAGEMENT

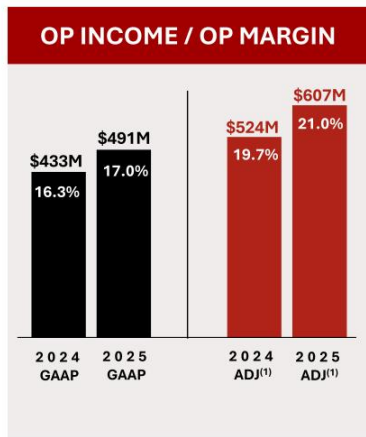
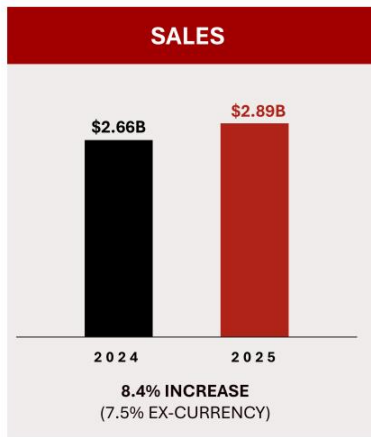
- Portfolio optimization efforts ongoing
- Accretive bolt-on acquisitions ... Fanox, Kompositum & Dellner
- Synergies with Wabtec operating model



OP MARGINS EXPECTED TO EXPAND INTO HIGH TEENS OVER PLANNING HORIZON



3Q 2025 Financial Summary



(1) Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations



INCREASED SALES, OPERATING MARGIN AND EPS GROWTH



3Q 2025 Sales

(\$ in millions)

PRODUCT LINE	3Q'25	YOY
Services ⁽¹⁾	\$744	(11.6)%
Equipment	\$677	32.0%
Components ⁽¹⁾	\$375	1.1%
Digital Intelligence	\$297	45.6%
Freight Segment	\$2,093	8.4%
Transit Segment	\$793	8.2%
TOTAL SALES	\$2,886	8.4%

(1) During the first quarter of 2025, Management realigned businesses within the Freight Segment. Historical amounts have been reclassified to conform to the current period presentation.

3Q KEY DRIVERS

SERVICES

Lower sales driven by fewer modernization deliveries as expected

EQUIPMENT

Higher locomotive deliveries

COMPONENTS

Industrial products growth offsetting lower North America rail car build and portfolio optimization initiatives

DIGITAL INTELLIGENCE

Increased sales driven by Inspection Technologies acquisition (down ~7% YoY excluding Inspection Technologies)

TRANSIT

Higher OE & aftermarket sales ... Sales up 5.2% on constant currency basis

REVENUE GROWTH OF 8.9% EX - PORTFOLIO OPTIMIZATION



3Q 2025 Consolidated Gross Profit

(\$ in millions)	GAAP	Adjusted
2024 GROSS PROFIT	\$ 880	\$ 887
<i>% Gross Profit Margin</i>	<i>33.0%</i>	<i>33.3%</i>
Volume	↑	↑
Mix/Pricing	↑	↑
Raw Materials	↓	↓
Currency	↑	↑
Manufacturing/Other	↑	↑
2025 GROSS PROFIT	\$ 1,002	\$ 1,028
<i>% Gross Profit Margin</i>	<i>34.7%</i>	<i>35.6%</i>

Note: Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations

3Q KEY DRIVERS

VOLUME
Higher Freight, including Inspection Technologies acquisition, & Transit segments sales

MIX/PRICING
Cost recovery thru contract escalation, partially offset by unfavorable mix within the Freight segment

RAW MATERIALS
Unfavorable raw material costs and increased tariffs


CURRENCY
Foreign currency exchange increased adjusted gross profit \$5M (adjusted operating income increased marginally)

MANUFACTURING/OTHER
Integration 2.0/3.0 on-going savings, proactive cost management, and increased productivity



3Q 2025 Consolidated Operating Income

(\$ in millions)	GAAP	Adjusted
2024 OP INCOME	\$433	\$524
<i>% Operating Margin</i>	<i>16.3%</i>	<i>19.7%</i>
Gross Profit	122	141
SG&A	(57)	(49)
Engineering	(9)	(9)
Amortization	2	-
2025 OP INCOME	\$491	\$607
<i>% Operating Margin</i>	<i>17.0%</i>	<i>21.0%</i>



Note: Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations

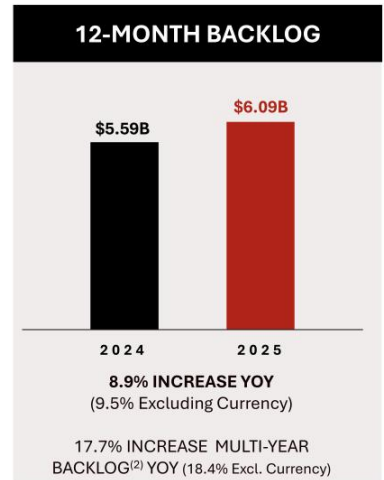
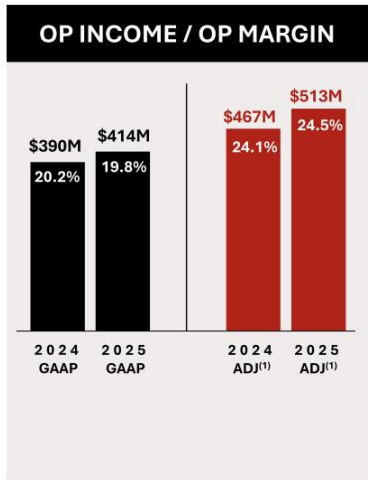
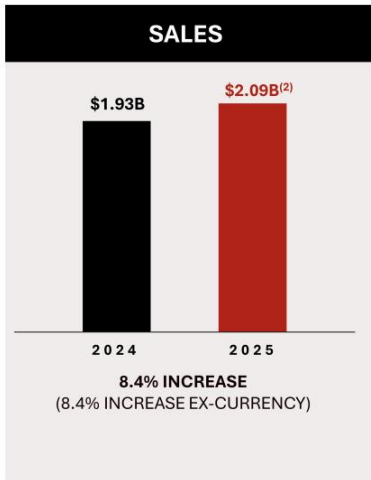
Wabtec

OP MARGIN BENEFITED FROM INCREASED GROSS MARGIN

11



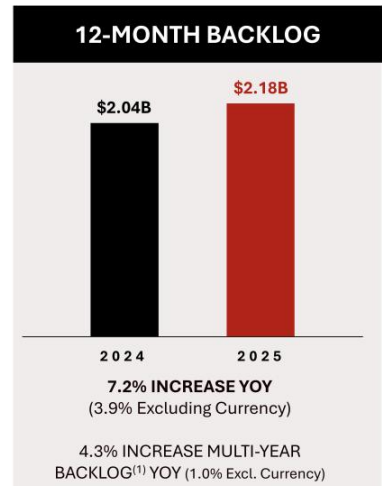
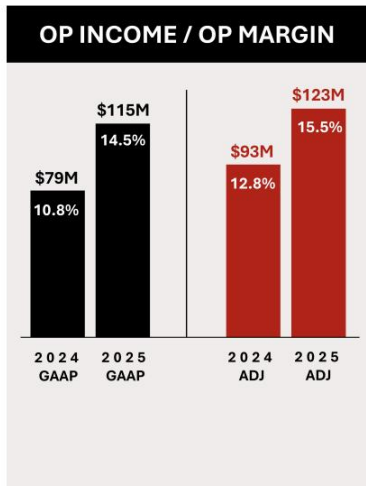
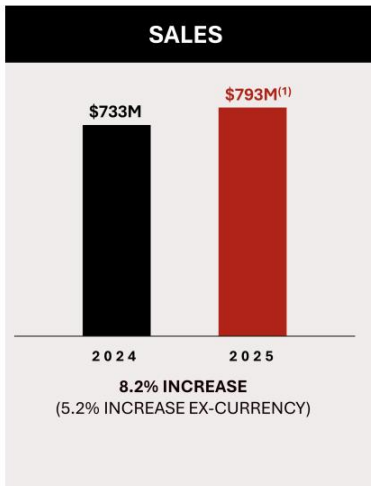
3Q 2025 Freight Segment Performance



Note: Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations
 (1) Freight segment operating income was positively impacted by below-market intangible amortization of \$14 million which was up \$3 million compared to 3rd quarter 2024
 (2) Foreign exchange positively impacted Freight sales by \$1 million; Foreign exchange rates had an unfavorable \$108 million impact on segment multi-year backlog



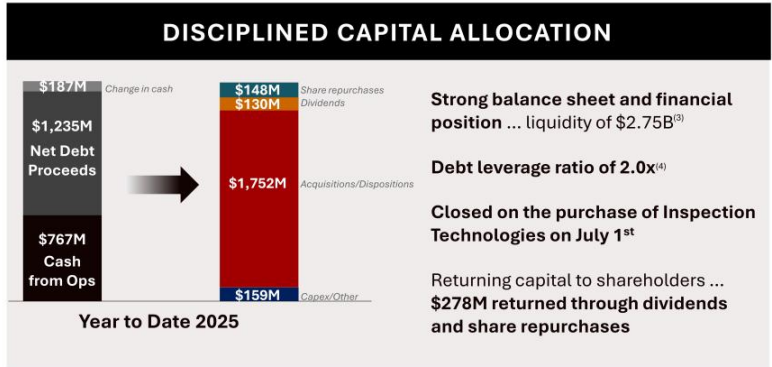
3Q 2025 Transit Segment Performance



Note: Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations.
 (1) Foreign exchange positively impacted Transit sales by \$22 million; Foreign exchange rates had a favorable \$148 million impact on segment multi-year backlog



Resilient Business Allows For Execution On Financial Priorities



Note: Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations
 (1) Cash from Operations conversion % is defined as GAAP Cash from Operations divided by GAAP net income plus depreciation and amortization including deferred debt cost amortization
 (2) The favorable impact from proceeds of accounts receivable securitization was \$75 million in the prior year period
 (3) At September 30, 2025, the Company's total available liquidity was \$2.75 billion, which includes cash and cash equivalents of \$0.50 billion, plus \$2.00 billion available under current credit facilities and \$0.25 billion borrowings available under our Revolving Receivables Program
 (4) Leverage ratio presented is calculated as net debt divided by trailing 12-month adjusted EBITDA. Net debt presented used for calculation is total debt minus cash, restricted cash and cash equivalents



STRONG FINANCIAL PERFORMANCE; INVESTING FOR GROWTH AND MAXIMIZING SHAREHOLDER RETURNS



2025 Updated Financial Guidance^(1,2)

PRIOR GUIDANCE

REVENUES
\$10.925B to \$11.225B

ADJUSTED DILUTED EPS
\$8.55 to \$9.15

CASH CONVERSION⁽³⁾
>90%



UPDATED GUIDANCE

REVENUES
\$10.925B to \$11.225B

ADJUSTED DILUTED EPS
\$8.85 to \$9.05

CASH CONVERSION⁽³⁾
>90%

KEY ASSUMPTIONS :

- Excludes Dellner & Frauscher acquisitions; includes Inspection Technologies
- Assumes tariffs in effect at the end of Q3'25
- Adjusted operating margin up
- Favorable productivity/absorption
- Benefits of Integration 2.0 & 3.0/Portfolio Optimization
- Lower SG&A & Engineering expenses as % of sales (excluding acquisitions)
- Tax rate ~24.5%; Capex ~2% of sales

(1) See Forward looking statements and non-GAAP financial information

(2) Wabtec is not presenting a quantitative reconciliation of our forecasted GAAP earnings per diluted share to forecasted adjusted earnings per diluted share in reliance on the unreasonable efforts exemption provided under Item 10(e)(1)(i)(B) of Regulation S-K. Wabtec is unable to predict with reasonable certainty and without unreasonable effort the impact and timing of restructuring-related and other charges, including acquisition-related expenses and the outcome of certain regulatory, legal and tax matters. The financial impact of these items is uncertain and is dependent on various factors, including timing, and could be material to our Consolidated Statements of Earnings

(3) Cash from operations conversion % is defined as GAAP cash from operations divided by GAAP net income plus depreciation and amortization including deferred debt cost amortization



INCREASED AND TIGHTENED ADJUSTED EPS RANGE TO \$8.85 - \$9.05 ... UP 18.4% AT MIDPOINT



Key Expectations

- 1** Strong revenue growth, margin expansion and increased earnings
- 2** Positive productivity driven by continuous cost improvement combined with realization of Integration 2.0 & 3.0 savings
- 3** Continued momentum across the portfolio and strong order pipeline and backlog, internationally and in North America
- 4** Wabtec is well-positioned to drive higher returns and create top quartile long-term value for shareholders over time



(1) Cash conversion to average >90% thru 2029



Income Statement

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
 CONDENSED CONSOLIDATED STATEMENTS OF INCOME
 FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2025 AND 2024
 (AMOUNTS IN MILLIONS EXCEPT PER SHARE DATA)
 (UNAUDITED)

Appendix A (1 of 2)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2025	2024	2025	2024
Net sales	\$ 2,886	\$ 2,663	\$ 8,202	\$ 7,804
Cost of sales	(1,884)	(1,783)	(5,362)	(5,235)
Gross profit	1,002	880	2,840	2,569
Gross profit as a % of Net Sales	34.7%	33.0%	34.6%	32.9%
Selling, general and administrative expenses	(375)	(318)	(1,029)	(915)
Engineering expenses	(59)	(50)	(155)	(155)
Amortization expense	(77)	(79)	(219)	(224)
Total operating expenses	(511)	(447)	(1,403)	(1,294)
Operating expenses as a % of Net Sales	17.7%	16.8%	17.1%	16.6%
Income from operations	491	433	1,437	1,275
Income from operations as a % of Net Sales	17.0%	16.3%	17.5%	16.3%
Interest expense, net	(65)	(52)	(157)	(148)
Other (expense) income, net	(1)	(3)	21	(1)
Income before income taxes	425	378	1,301	1,126
Income tax expense	(112)	(92)	(322)	(272)
Effective tax rate	26.4%	24.2%	24.8%	24.1%
Net income	313	286	979	854
Less: Net income attributable to noncontrolling interest	(3)	(3)	(11)	(10)
Net income attributable to Wabtec shareholders	\$ 310	\$ 283	\$ 968	\$ 844
Earnings Per Common Share				
Basic				
Net income attributable to Wabtec shareholders	\$ 1.81	\$ 1.63	\$ 5.66	\$ 4.81
Diluted				
Net income attributable to Wabtec shareholders	\$ 1.81	\$ 1.63	\$ 5.64	\$ 4.80
Basic	170.5	173.4	170.5	175.1
Diluted	171.1	174.1	171.2	175.7

Wabtec



Income Statement (cont.)

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
 CONDENSED CONSOLIDATED STATEMENTS OF INCOME
 FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2025 AND 2024
 (AMOUNTS IN MILLIONS EXCEPT PER SHARE DATA)
 (UNAUDITED)

Segment Information	Three Months Ended September 30,		Nine Months Ended September 30,	
	2025	2024	2025	2024
Freight Net Sales	\$ 2,093	\$ 1,930	\$ 5,913	\$ 5,674
Freight Income from Operations	\$ 414	\$ 390	\$ 1,249	\$ 1,149
Freight Operating Margin	19.8%	20.2%	21.1%	20.2%
Transit Net Sales	\$ 793	\$ 733	\$ 2,289	\$ 2,130
Transit Income from Operations	\$ 115	\$ 79	\$ 314	\$ 235
Transit Operating Margin	14.5%	10.8%	13.7%	11.0%
Backlog Information (Note: 12-month is a sub-set of total)	September 30, 2025	June 30, 2025	September 30, 2024	
Freight Total	\$ 20,907	\$ 17,136	\$ 17,756	
Transit Total	4,670	4,692	4,478	
Wabtec Total	<u>\$ 25,577</u>	<u>\$ 21,828</u>	<u>\$ 22,234</u>	
Freight 12-Month	\$ 6,085	\$ 6,024	\$ 5,589	
Transit 12-Month	2,182	2,186	2,035	
Wabtec 12-Month	<u>\$ 8,267</u>	<u>\$ 8,210</u>	<u>\$ 7,624</u>	



Balance Sheet

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(UNAUDITED)

	<u>September 30, 2025</u>	<u>December 31, 2024</u>
<i>In millions</i>		
Cash, cash equivalents and restricted cash	\$ 528	\$ 715
Receivables, net	2,198	1,702
Inventories, net	2,747	2,314
Other current assets	315	212
Total current assets	5,788	4,943
Property, plant and equipment, net	1,534	1,447
Goodwill	9,853	8,710
Other intangible assets, net	3,546	2,934
Other noncurrent assets	806	668
Total assets	\$ 21,527	\$ 18,702
Current liabilities	\$ 4,064	\$ 3,792
Long-term debt	5,034	3,480
Long-term liabilities - other	1,334	1,297
Total liabilities	10,432	8,569
Shareholders' equity	11,048	10,091
Noncontrolling interest	47	42
Total shareholders' equity	11,095	10,133
Total Liabilities and Shareholders' Equity	\$ 21,527	\$ 18,702



Cash Flow

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

<i>In millions</i>	Nine Months Ended September 30,	
	<u>2025</u>	<u>2024</u>
<i>Operating activities</i>		
Net income	\$ 979	\$ 854
Non-cash expense	359	387
Receivables	(368)	(92)
Inventories	(228)	(115)
Accounts Payable	76	87
Other operating activities	(51)	(10)
Net cash provided by operating activities	767	1,111
Net cash used for investing activities	(1,887)	(106)
Net cash provided by (used for) financing activities	907	(1,209)
Effect of changes in currency exchange rates	26	(6)
Decrease in cash	(187)	(210)
Cash, cash equivalents and restricted cash, beginning of period	715	620
Cash, cash equivalents and restricted cash, end of period	\$ 528	\$ 410



EPS and Non-GAAP Reconciliation

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Third Quarter 2025 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 2,886	\$ 1,002	\$ (511)	\$ 491	\$ (66)	\$ (112)	\$ 313	\$ (3)	\$ 310	\$ 1.81
Restructuring and Portfolio Optimization costs	-	2	4	6	-	(1)	5	-	5	\$ 0.02
Inventory Purchase Accounting charge	-	24	-	24	-	(6)	18	-	18	\$ 0.11
Transaction costs	-	-	9	9	2	(3)	8	-	8	\$ 0.05
Non-cash Amortization expense	-	-	77	77	-	(20)	57	-	57	\$ 0.33
Adjusted Results	\$ 2,886	\$ 1,028	\$ (421)	\$ 607	\$ (64)	\$ (142)	\$ 401	\$ (3)	\$ 398	\$ 2.32
Fully Diluted Shares Outstanding										171.1

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Third Quarter Year-to-Date 2025 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 8,202	\$ 2,840	\$ (1,403)	\$ 1,437	\$ (136)	\$ (322)	\$ 979	\$ (11)	\$ 968	\$ 5.64
Restructuring and Portfolio Optimization costs	-	8	13	21	-	(5)	16	-	16	\$ 0.09
Inventory Purchase Accounting charge	-	24	-	24	-	(6)	18	-	18	\$ 0.11
Transaction costs	-	-	44	44	(30)	(1)	13	-	13	\$ 0.08
Non-cash Amortization expense	-	-	218	218	-	(54)	164	-	164	\$ 0.96
Adjusted Results	\$ 8,202	\$ 2,872	\$ (1,128)	\$ 1,744	\$ (166)	\$ (388)	\$ 1,190	\$ (11)	\$ 1,179	\$ 6.88
Fully Diluted Shares Outstanding										171.2





EPS and Non-GAAP Reconciliation

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Third Quarter 2024 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 2,663	\$ 880	\$ (447)	\$ 433	\$ (55)	\$ (92)	\$ 286	\$ (3)	\$ 283	\$ 1.63
Restructuring and Portfolio Optimization costs	-	7	11	18	-	(4)	14	-	14	\$ 0.07
Non-cash Amortization expense	-	-	73	73	-	(19)	54	-	54	\$ 0.30
Adjusted Results	\$ 2,663	\$ 887	\$ (363)	\$ 524	\$ (55)	\$ (115)	\$ 354	\$ (3)	\$ 351	\$ 2.00
Fully Diluted Shares Outstanding										174.1

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Third Quarter Year-to-Date 2024 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 7,804	\$ 2,569	\$ (1,294)	\$ 1,275	\$ (149)	\$ (272)	\$ 854	\$ (10)	\$ 844	\$ 4.80
Restructuring and Portfolio Optimization costs	-	19	19	38	(4)	(8)	26	-	26	\$ 0.14
Non-cash Amortization expense	-	-	216	216	-	(53)	163	-	163	\$ 0.92
Adjusted Results	\$ 7,804	\$ 2,588	\$ (1,059)	\$ 1,529	\$ (153)	\$ (333)	\$ 1,043	\$ (10)	\$ 1,033	\$ 5.86
Fully Diluted Shares Outstanding										175.7



EPS and Non-GAAP Reconciliation

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (In millions)										
	Fourth Quarter Year-to-Date 2024 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 10,387	\$ 3,366	\$ (1,757)	\$ 1,609	\$ (199)	\$ (343)	\$ 1,067	\$ (11)	\$ 1,056	\$ 6.04
Restructuring and Portfolio Optimization costs	-	37	33	70	(4)	(16)	50	-	50	\$ 0.28
Non-cash Amortization expense	-	-	288	288	-	(70)	218	-	218	\$ 1.24
Adjusted Results	\$ 10,387	\$ 3,403	\$ (1,436)	\$ 1,967	\$ (203)	\$ (429)	\$ 1,335	\$ (11)	\$ 1,324	\$ 7.56
Fully Diluted Shares Outstanding										174.8

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (In millions)										
	Fourth Quarter Year-to-Date 2023 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 9,677	\$ 2,944	\$ (1,678)	\$ 1,266	\$ (174)	\$ (267)	\$ 825	\$ (10)	\$ 815	\$ 4.53
Restructuring and Portfolio Optimization costs	-	38	41	79	-	(17)	62	-	62	\$ 0.34
Gain on LKZ Investment	-	-	-	-	(35)	-	(35)	-	(35)	\$ (0.19)
Non-cash Amortization expense	-	-	298	298	-	(74)	224	-	224	\$ 1.24
Adjusted Results	\$ 9,677	\$ 2,982	\$ (1,339)	\$ 1,643	\$ (209)	\$ (358)	\$ 1,076	\$ (10)	\$ 1,066	\$ 5.92
Fully Diluted Shares Outstanding										179.5





EBITDA Reconciliation

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation 2025 Q3 EBITDA Reconciliation (in millions)						
	Reported Income from Operations	+ Other Income (Expense)	+ Depreciation & Amortization	= EBITDA	+ Restructuring & Transaction Costs	= Adjusted EBITDA
Consolidated Results	\$491	(\$1)	\$127	\$617	\$41	\$658

Wabtec Corporation 2025 Q3 YTD EBITDA Reconciliation (in millions)						
	Reported Income from Operations	+ Other Income (Expense)	+ Depreciation & Amortization	= EBITDA	+ Restructuring & Transaction Costs	= Adjusted EBITDA
Consolidated Results	\$1,437	\$21	\$361	\$1,819	\$55	\$1,874

Wabtec Corporation 2024 Q3 EBITDA Reconciliation (in millions)						
	Reported Income from Operations	+ Other Income (Expense)	+ Depreciation & Amortization	= EBITDA	+ Restructuring Costs	= Adjusted EBITDA
Consolidated Results	\$433	(\$3)	\$133	\$563	\$4	\$567

Wabtec Corporation 2024 Q3 YTD EBITDA Reconciliation (in millions)						
	Reported Income from Operations	+ Other Income (Expense)	+ Depreciation & Amortization	= EBITDA	+ Restructuring Costs	= Adjusted EBITDA
Consolidated Results	\$1,275	(\$1)	\$371	\$1,645	\$17	\$1,662





Sales by Product Line

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
SALES BY PRODUCT LINE
(UNAUDITED)

<i>In millions</i>	Three Months Ended September 30,	
	2025	2024
Freight Segment		
Equipment	\$ 677	\$ 513
Components	375	371
Digital Intelligence	297	204
Services	744	842
Total Freight Segment	<u>\$ 2,093</u>	<u>\$ 1,930</u>
Transit Segment		
Original Equipment Manufacturer	\$ 367	\$ 349
Aftermarket	426	384
Total Transit Segment	<u>\$ 793</u>	<u>\$ 733</u>
<i>In millions</i>	Nine Months Ended September 30,	
	2025	2024
Freight Segment		
Equipment	\$ 1,699	\$ 1,609
Components	1,157	1,169
Digital Intelligence	669	579
Services	2,388	2,317
Total Freight Segment	<u>\$ 5,913</u>	<u>\$ 5,674</u>
Transit Segment		
Original Equipment Manufacturer	\$ 1,042	\$ 969
Aftermarket	1,247	1,161
Total Transit Segment	<u>\$ 2,289</u>	<u>\$ 2,130</u>

Wabtec



Segment Gross Margin & Operating Margin Reconciliation

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
RECONCILIATION OF REPORTED RESULTS TO ADJUSTED RESULTS - BY SEGMENT
(UNAUDITED)

In millions	Three Months Ended September 30,				Nine Months Ended September 30,			
	2025		2024		2025		2024	
	Gross Profit	Income from Operations	Gross Profit	Income from Operations	Gross Profit	Income from Operations	Gross Profit	Income from Operations
Freight Segment Reported Results	\$ 750	\$ 414	\$ 673	\$ 390	\$ 2,132	\$ 1,249	\$ 1,967	\$ 1,149
<i>Freight Segment Reported Margin</i>	35.8%	19.8%	35.0%	20.2%	36.1%	21.1%	34.7%	20.2%
Restructuring and Portfolio Optimization costs	1	2	2	10	5	6	10	18
Transaction costs	-	1	-	-	-	2	-	-
Inventory Purchase Accounting charge	24	24	-	-	24	24	-	-
Non-cash Amortization expense	-	72	-	67	-	200	-	201
Freight Segment Adjusted Results	\$ 775	\$ 513	\$ 675	\$ 467	\$ 2,161	\$ 1,481	\$ 1,977	\$ 1,368
<i>Freight Segment Adjusted Margin</i>	37.0%	24.5%	35.1%	24.1%	36.5%	25.0%	34.8%	24.1%
Transit Segment Reported Results	\$ 252	\$ 115	\$ 207	\$ 79	\$ 708	\$ 314	\$ 602	\$ 235
<i>Transit Segment Reported Margin</i>	31.7%	14.5%	28.2%	10.8%	30.9%	13.7%	28.2%	11.0%
Restructuring and Portfolio Optimization costs	1	3	5	8	3	14	9	20
Non-cash Amortization expense	-	5	-	6	-	18	-	15
Transit Segment Adjusted Results	\$ 253	\$ 123	\$ 212	\$ 93	\$ 711	\$ 346	\$ 611	\$ 270
<i>Transit Segment Adjusted Margin</i>	31.8%	15.5%	28.8%	12.8%	31.0%	15.1%	28.7%	12.7%



Segment Sales Reconciliation

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
 RECONCILIATION OF CHANGES IN NET SALES - BY SEGMENT
 (UNAUDITED)

<i>In millions</i>	Three Months Ended September 30,		
	Freight	Transit	Consolidated
2024 Net Sales	\$ 1,930	\$ 733	\$ 2,663
Acquisitions	128	6	134
Portfolio Optimization (Divestitures/Exits)	(7)	(6)	(13)
Foreign Exchange	1	22	23
Organic	41	38	79
2025 Net Sales	\$ 2,093	\$ 793	\$ 2,886
Change (\$)	163	60	223
Change (%)	8.4%	8.2%	8.4%

	Nine Months Ended September 30,		
	Freight	Transit	Consolidated
2024 Net Sales	\$ 5,674	\$ 2,130	\$ 7,804
Acquisitions	161	23	184
Portfolio Optimization (Divestitures/Exits)	(34)	(17)	(51)
Foreign Exchange	(36)	27	(9)
Organic	148	126	274
2025 Net Sales	\$ 5,913	\$ 2,289	\$ 8,202
Change (\$)	239	159	398
Change (%)	4.2%	7.5%	5.1%

Wabtec



Cash Conversion Reconciliation

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation 2025 Q3 Cash Conversion Calculation (in millions)							
	<u>Reported Cash from Operations</u>	+	<u>(Net Income)</u>	+	<u>Depreciation & Amortization</u>	=	<u>Cash Conversion</u>
Consolidated Results	\$367		\$313		\$128		83%

Wabtec Corporation 2025 Q3 YTD Cash Conversion Calculation (in millions)							
	<u>Reported Cash from Operations</u>	+	<u>(Net Income)</u>	+	<u>Depreciation & Amortization</u>	=	<u>Cash Conversion</u>
Consolidated Results	\$767		\$979		\$365		57%

Wabtec Corporation 2024 Q3 Cash Conversion Calculation (in millions)							
	<u>Reported Cash from Operations</u>	+	<u>(Net Income)</u>	+	<u>Depreciation & Amortization</u>	=	<u>Cash Conversion</u>
Consolidated Results	\$542		\$286		\$134		129%

Wabtec Corporation 2024 Q3 YTD Cash Conversion Calculation (in millions)							
	<u>Reported Cash from Operations</u>	+	<u>(Net Income)</u>	+	<u>Depreciation & Amortization</u>	=	<u>Cash Conversion</u>
Consolidated Results	\$1,111		\$854		\$375		90%



