

Wabtec Corporation

Moving and improving the way the world moves for future generations

2026 Investor Fact Sheet

NYSE: WAB

Wabtec Has Been A Partner In Rail Innovation For Over 155 Years

FREIGHT SEGMENT

EQUIPMENT	SERVICES	COMPONENTS	DIGITAL INTELLIGENCE
~20%	**~ 12M**	**~30%**	**~1B**
Of the world's rail freight is moved by a Wabtec locomotive	Messages monitored daily on Wabtec locomotives	Of global freight cars have Wabtec products on them	Gallons of fuel saved with Trip Optimizer avoiding ~10M metric tons CO_2e

TRANSIT SEGMENT

>85%

Of every major transit system in the world has Wabtec products on them

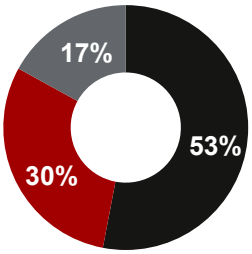
2025 TOTAL REVENUE: $11.2B

FREIGHT REVENUE: 72%

EQUIPMENT	SERVICES	COMPONENTS	DIGITAL INTELLIGENCE
21%	28%	14%	9%

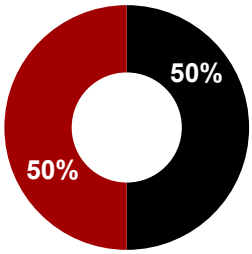
TRANSIT REVENUE: 28%

ATTRACTIVE END MARKETS



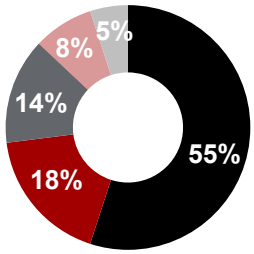
- Freight
- Transit
- All Other (Industrial & Mining)

ROBUST AFTERMARKET PORTFOLIO



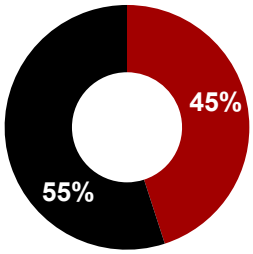
- OE
- Aftermarket

BROAD SCALE IN GLOBAL MARKETS



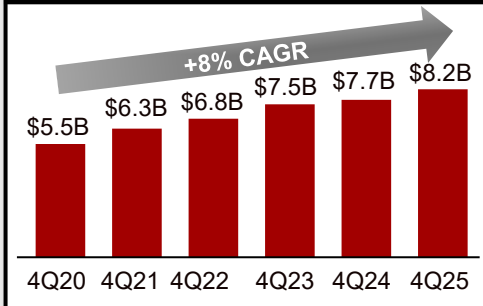
- North America
- Europe
- CIS, MENA, SSA
- APAC
- South America

STRONG MIX OF RECURRING REVENUES



- Non-Recurring
- Recurring

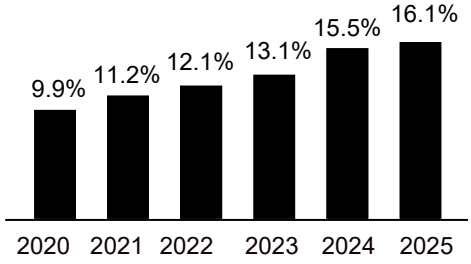
ROBUST BACKLOG



STRONG 12-MONTH BACKLOG

Provides resiliency and visibility despite macro uncertainty

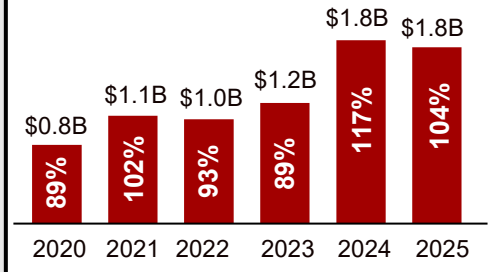
DEMONSTRATED EXECUTION



GAAP OPERATING MARGIN

Expanded margins over the last 5 years despite significant headwinds

STRONG CASH GENERATION



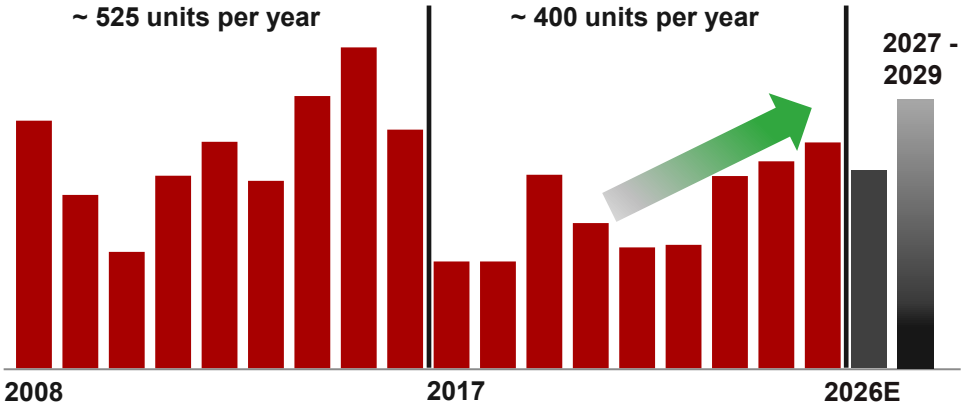
CASH FROM OPERATIONS

Cash Conversion Percentage

Average cash conversion of **99%** from 2020 to 2025

North America Fleet Replenishment

WABTEC NORTH AMERICA LOCOMOTIVES NEW & MODERNIZATIONS DELIVERIES



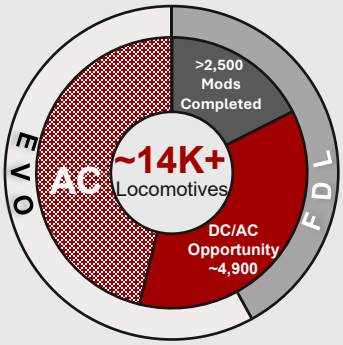
NORTH AMERICA LONG-TERM LOCOMOTIVE FLEET RENEWAL

~15K
Current active main-line locomotive fleet size

~25 years
Expected life of locomotive

~600 locos
Expected industry average annual replacement rate

North America Fleet Renewal



ACTIVE FLEET

>25%
Over 20 Yrs Old

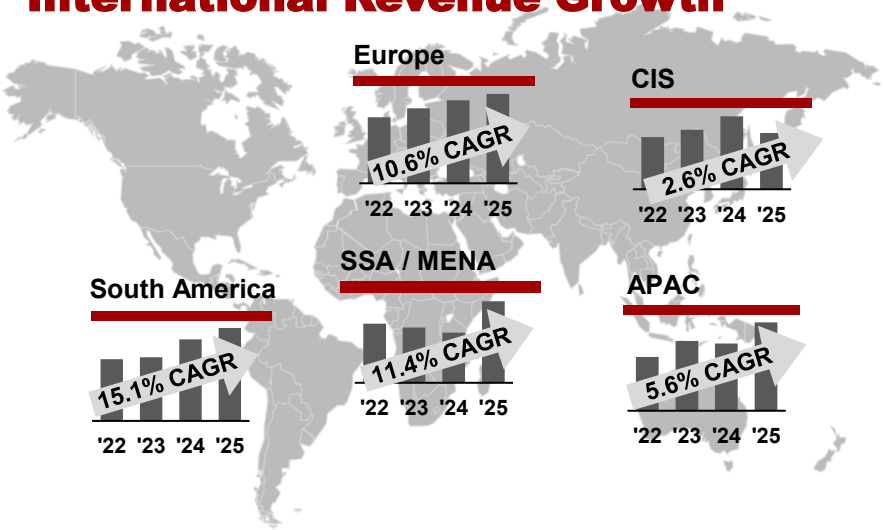
>25%
DC Traction

CUSTOMER OUTCOMES

1. **PRODUCTIVITY**
   AC traction
   Availability
2. **FUEL EFFICIENCY**
   Engine improvements
   Digital solutions
3. **RELIABILITY**
   Best-In-Class Failure Rate
   Diagnostics & Service Network



International Revenue Growth



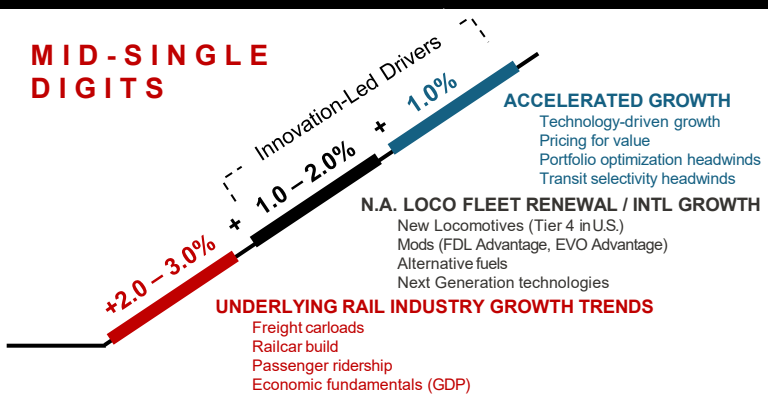
CAPITAL DEPLOYMENT PRIORITIES

1. **Maintain Strong Balance Sheet**
   Net leverage ratio of 2.0 to 2.5x
2. **Invest In Sustainable Growth**
   ~6-7% of sales to tech spend; ~2% to CapEx
3. **Increase Dividends**
   Target dividend payout ratio of 10-15% of adj. NI
4. **Supplement Organic Growth with M&A**
   Execute accretive investments
5. **Repurchase Shares**
   Return excess cash through repurchases

Revenue Growth & Margin Expansion

ANNUAL REVENUE GROWTH EXPECTATIONS 2025 - 2029

MID-SINGLE DIGITS



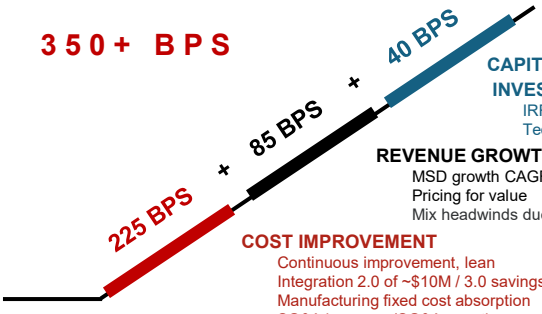
ACCELERATED GROWTH
- Technology-driven growth
- Pricing for value
- Portfolio optimization headwinds
- Transit selectivity headwinds

N.A. LOCO FLEET RENEWAL / INTL GROWTH
- New Locomotives (Tier 4 in U.S.)
- Mods (FDL Advantage, EVO Advantage)
- Alternative fuels
- Next Generation technologies

UNDERLYING RAIL INDUSTRY GROWTH TRENDS
- Freight carloads
- Railcar build
- Passenger ridership
- Economic fundamentals (GDP)

ADJUSTED MARGIN IMPROVEMENT EXPECTIONS 2025 - 2029

350+ BPS



CAPITAL & TECHNOLOGY INVESTMENT
- IRR capital projects
- Technology/Innovation

REVENUE GROWTH
- MSD growth CAGR
- Pricing for value
- Mix headwinds due to faster Mod/Loco growth

COST IMPROVEMENT
- Continuous improvement, lean
- Integration 2.0 of ~$10M / 3.0 savings of $115M - $140M
- Manufacturing fixed cost absorption
- SG&A leverage (SG&A growth < revenue growth)
- Portfolio optimization tailwinds