

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2005

Or

TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE TRANSITION PERIOD from to

Commission file number 1-13782

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

25-1615902
(IRS Employer
Identification No.)

1001 Air Brake Avenue
Wilmerding, Pennsylvania 15148
(Address of principal executive offices)

(412) 825-1000
(Registrant's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for at least the past 90 days. Yes No .

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes No .

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.): Yes No .

As of November 4, 2005, 47,917,214 shares of Common Stock of the registrant were issued and outstanding.

**WESTINGHOUSE AIR BRAKE
TECHNOLOGIES CORPORATION**
September 30, 2005 FORM 10-Q
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PART I—FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS

<i>In thousands, except shares and par value</i>	Unaudited September 30, 2005	December 31, 2004
Assets		
Current Assets		
Cash and cash equivalents	\$ 106,092	\$ 95,257
Accounts receivable	173,352	139,843
Inventories	125,468	96,992
Deferred income taxes	14,194	16,122
Other current assets	11,446	11,359
Total current assets	430,552	359,573
Property, plant and equipment	362,269	340,948
Accumulated depreciation	(199,113)	(189,987)
Property, plant and equipment, net	163,156	150,961
Other Assets		
Goodwill	120,430	113,466
Other intangibles, net	42,773	39,880
Deferred income taxes	35,476	35,476
Other noncurrent assets	15,682	14,040
Total other assets	214,361	202,862
Total Assets	\$ 808,069	\$ 713,396
Liabilities and Shareholders' Equity		
Current Liabilities		
Accounts payable	\$ 108,952	\$ 92,189
Accrued income taxes	15,328	3,299
Customer deposits	39,550	27,693
Accrued compensation	20,345	18,944
Accrued warranty	15,791	17,413
Other accrued liabilities	23,641	21,334
Total current liabilities	223,607	180,872
Long-term debt	150,312	150,107
Reserve for postretirement and pension benefits	38,692	43,112
Deferred income taxes	15,980	14,523
Other long-term liabilities	15,538	12,356
Total liabilities	444,129	400,970
Shareholders' Equity		
Preferred stock, 1,000,000 shares authorized, no shares issued	—	—
Common stock, \$.01 par value; 100,000,000 shares authorized: 66,174,767 shares issued and 47,690,800 and 46,192,223 outstanding at September 30, 2005 and December 31, 2004, respectively	662	662
Additional paid-in capital	287,696	286,694
Treasury stock, at cost, 18,483,967 and 19,982,544 shares, at September 30, 2005 and December 31, 2004, respectively	(229,367)	(248,021)
Retained earnings	320,927	282,868
Accumulated other comprehensive loss	(15,978)	(9,777)
Total shareholders' equity	363,940	312,426
Total Liabilities and Shareholders' Equity	\$ 808,069	\$ 713,396

The accompanying notes are an integral part of these statements.

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

<i>In thousands, except per share data</i>	Unaudited Three Months Ended September 30		Unaudited Nine Months Ended September 30	
	2005	2004	2005	2004
Net sales	\$ 255,865	\$ 202,894	\$ 764,655	\$ 597,630
Cost of sales	(188,899)	(152,990)	(574,446)	(447,555)
Gross profit	66,966	49,904	190,209	150,075
Selling, general and administrative expenses	(30,897)	(31,114)	(90,742)	(83,144)
Engineering expenses	(7,995)	(8,381)	(24,848)	(25,450)
Amortization expense	(918)	(771)	(2,962)	(2,299)
Total operating expenses	(39,810)	(40,266)	(118,552)	(110,893)
Income from operations	27,156	9,638	71,657	39,182
Other income and expenses				
Interest expense, net	(2,235)	(3,136)	(6,883)	(9,462)
Other (expense) income, net	(1,204)	658	(2,989)	(875)
Income from continuing operations before income taxes	23,717	7,160	61,785	28,845
Income tax (expense) benefit	(8,366)	2,268	(22,216)	(5,647)
Income from continuing operations	15,351	9,428	39,569	23,198
Discontinued operations				
Loss from discontinued operations (net of tax)	(275)	—	(94)	—
Net income	<u>\$ 15,076</u>	<u>\$ 9,428</u>	<u>\$ 39,475</u>	<u>\$ 23,198</u>
Earnings Per Common Share				
Basic				
Income from continuing operations	\$ 0.32	\$ 0.21	\$ 0.85	\$ 0.52
Loss from discontinued operations	(0.01)	—	—	—
Net income	<u>\$ 0.32</u>	<u>\$ 0.21</u>	<u>\$ 0.85</u>	<u>\$ 0.52</u>
Diluted				
Income from continuing operations	\$ 0.32	\$ 0.20	\$ 0.83	\$ 0.51
Loss from discontinued operations	(0.01)	—	—	—
Net income	<u>\$ 0.31</u>	<u>\$ 0.20</u>	<u>\$ 0.83</u>	<u>\$ 0.51</u>
Weighted average shares outstanding				
Basic	47,574	45,503	46,664	44,844
Diluted	<u>48,311</u>	<u>46,276</u>	<u>47,409</u>	<u>45,577</u>

The accompanying notes are an integral part of these statements.

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

<i>In thousands</i>	Unaudited Nine Months Ended September 30,	
	2005	2004
Operating Activities		
Net income	\$ 39,475	\$ 23,198
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation and amortization	19,684	19,025
Discontinued operations	94	—
Changes in operating assets and liabilities		
Accounts receivable	(24,817)	(7,333)
Inventories	(23,461)	(6,285)
Accounts payable	11,653	9,221
Accrued income taxes	15,301	(1,024)
Accrued liabilities and customer deposits	8,766	3,863
Other assets and liabilities	609	(15,442)
Net cash provided by operating activities	47,304	25,223
Investing Activities		
Purchase of property, plant and equipment	(16,464)	(13,056)
Disposals of property, plant and equipment	975	1,336
Acquisition of business, net of cash received	(36,344)	—
Net cash used for investing activities	(51,833)	(11,720)
Financing Activities		
Repayments of long term debt	(120)	(111)
Proceeds from the issuance of treasury stock for stock options and other benefit plans	19,656	13,497
Cash dividends (\$0.03 per share for the nine months ended September 30, 2005 and 2004)	(1,416)	(1,351)
Net cash provided by financing activities	18,120	12,035
Effect of changes in currency exchange rates	(2,756)	1,430
Increase in cash	10,835	26,968
Cash, beginning of year	95,257	70,328
Cash, end of period	\$106,092	\$ 97,296

The accompanying notes are an integral part of these statements.

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2005 (UNAUDITED)

1. BUSINESS

Wabtec is one of the world's largest providers of value-added, technology-based products and services for the global rail industry. Our products are found on virtually all U.S. locomotives, freight cars and passenger transit vehicles, as well as in certain markets throughout the world. Our products enhance safety, improve productivity and reduce maintenance costs for customers, and many of our core products and services are essential in the safe and efficient operation of freight rail and passenger transit vehicles.

Wabtec is a global company with operations in eleven countries. In the first nine months of 2005, about 75 percent of the Company's revenues came from its North American operations, but Wabtec also sold products or services in 85 countries around the world.

2. ACCOUNTING POLICIES

Basis of Presentation The unaudited condensed consolidated interim financial statements have been prepared in accordance with generally accepted accounting principles and the rules and regulations of the Securities and Exchange Commission ("SEC") and include the accounts of Wabtec and its majority owned subsidiaries. These condensed interim financial statements do not include all of the information and footnotes required for complete financial statements. In management's opinion, these financial statements reflect all adjustments of a normal, recurring nature necessary for a fair presentation of the results for the interim periods presented. Results for these interim periods are not necessarily indicative of results to be expected for the full year.

The Company operates on a four-four-five week accounting quarter, and accordingly, the quarters end on or about March 31, June 30, September 30 and December 31.

The notes included herein should be read in conjunction with the audited consolidated financial statements included in Wabtec's Annual Report on Form 10-K for the year ended December 31, 2004. The December 31, 2004 information has been derived from the Company's December 31, 2004 Annual Report on Form 10-K.

Revenue Recognition Revenue is recognized in accordance with Staff Accounting Bulletins ("SABs") 101, "Revenue Recognition in Financial Statements" and 104, "Revision of Topic 13". Revenue is recognized when products have been shipped to the respective customer and title has passed.

The Company recognizes revenues on long-term contracts based on the percentage of completion method of accounting. The units-of-delivery method or other output-based measures, as appropriate, are used to measure the progress toward completion of individual contracts. Contract revenues and cost estimates are reviewed and revised at a minimum quarterly and adjustments are reflected in the accounting period as such amounts are determined. Provisions are made currently for estimated losses on uncompleted contracts.

Certain pre-production costs relating to long-term production and supply contracts have been deferred and will be amortized over the life of the contracts. Deferred pre-production costs were \$4.6 million and \$5.3 million at September 30, 2005 and December 31, 2004, respectively.

Use of Estimates The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from the estimates. On an ongoing basis, management reviews its estimates based on currently available information. Changes in facts and circumstances may result in revised estimates.

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—(Continued)
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2005 (UNAUDITED)

Stock-Based Compensation The Company uses the intrinsic value based method of accounting for stock-based compensation and does not recognize compensation expense for the issuance of options with an exercise price equal to or greater than the market price of the stock at the time of grant.

Had compensation expense for these plans been determined based on the fair value at the grant dates for awards, the Company's net income and earnings per share would be as set forth in the following table. For purposes of pro forma disclosures, the estimated fair value is amortized to expense over the options' vesting period.

<i>In thousands, except per share</i>	Three months ended September 30,	
	2005	2004
Net income as reported	\$ 15,076	\$ 9,428
Stock based compensation expense under FAS123, net of tax of \$150 and \$246	277	429
Pro forma	\$ 14,799	\$ 8,999
Basic earnings per share		
As reported	\$ 0.32	\$ 0.21
Pro forma	0.31	0.20
Diluted earnings per share		
As reported	\$ 0.31	\$ 0.20
Pro forma	0.31	0.19

<i>In thousands, except per share</i>	Nine months ended September 30,	
	2005	2004
Net income as reported	\$ 39,475	\$ 23,198
Stock based compensation expense under SFAS123, net of tax of \$498 and \$743	881	1,294
Pro forma	\$ 38,594	\$ 21,904
Basic earnings per share		
As reported	\$ 0.85	\$ 0.52
Pro forma	0.83	0.49
Diluted earnings per share		
As reported	\$ 0.83	\$ 0.51
Pro forma	0.81	0.48

For purposes of presenting pro forma results, the fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions:

	Three and nine months ended September 30,	
	2005	2004
Dividend yield	.3%	.3%
Risk-free interest rate	4.5%	5.0%
Stock price volatility	43.9	46.0
Expected life (years)	5.0	5.0

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—(Continued)
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2005 (UNAUDITED)

Financial Derivatives and Hedging Activities The Company periodically enters into interest rate swap agreements to reduce the impact of interest rate changes on its variable rate borrowings. Interest rate swaps are agreements with a counterparty to exchange periodic interest payments (such as pay fixed, receive variable) calculated on a notional principal amount. The interest rate differential to be paid or received is recognized as an adjustment to interest expense.

The Company has adopted Statement of Financial Accounting Standards (“SFAS”) No. 133, and as amended by SFAS 138, “Accounting for Derivative Instruments and Hedging Activities.” In the application, the Company has concluded its interest rate swap contracts qualify for “special cash flow hedge accounting” which permit recording the fair value of the swap and corresponding adjustment to other comprehensive income (loss) on the balance sheet. The interest rate swaps were terminated in 2004.

The Company also entered into foreign currency forward contracts to reduce the impact of changes in currency exchange rates. Forward contracts are agreements with a counterparty to exchange two distinct currencies at a set exchange rate for delivery on a set date at some point in the future. There is no exchange of funds until the delivery date. At the delivery date the Company can either take delivery of the currency or settle on a net basis. All outstanding forward contracts are for the sale of U.S. Dollars (USD) and the purchase of Canadian Dollars (CAD). As of September 30, 2005, the Company had forward contracts with a notional value of \$42 million CAD (or \$32.8 million U.S.), with an average exchange rate of \$0.78 USD per \$1 CAD, resulting in the recording of a current asset and an increase in comprehensive income of \$2.2 million, net of tax.

Foreign Currency Translation Assets and liabilities of foreign subsidiaries, except for the Company’s Mexican operations whose functional currency is the U.S. Dollar, are translated at the rate of exchange in effect on the balance sheet date while income and expenses are translated at the average rates of exchange prevailing during the year. Foreign currency gains and losses resulting from transactions, and the translation of financial statements are recorded in the Company’s consolidated financial statements based upon the provisions of Statement of Financial Accounting Standards (“SFAS”) No. 52, “Foreign Currency Translation.” The effects of currency exchange rate changes on intercompany transactions and balances of a long-term investment nature are accumulated and carried as a component of shareholders’ equity. The effects of currency exchange rate changes on intercompany transactions that are non U.S. dollar denominated amounts are charged or credited to earnings. Foreign exchange intercompany transaction losses recognized in income were \$1.5 million and gains recognized in income were \$411,000 for the three months ended September 30, 2005 and 2004, respectively, and losses recognized in income were \$3.1 million and \$1.3 million for the nine months ended September 30, 2005, and 2004, respectively.

Other Comprehensive Income (Loss) Comprehensive income (loss) is defined as net income and all other non-owner changes in shareholders’ equity. The Company’s accumulated other comprehensive income (loss) consists of foreign currency translation adjustments, foreign currency hedges, foreign exchange contracts and pension related adjustments. Total comprehensive income was:

<i>In thousands</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Net income	\$15,076	\$ 9,428	\$39,475	\$23,198
Foreign currency translation adjustment	2,455	2,153	(4,826)	289
Unrealized (loss) gain on derivatives designated and qualified as cash flow hedges, net of tax	—	(90)	—	219
Unrealized gain (loss) on foreign exchange contracts, net of tax	717	1,767	(1,375)	2,273
Additional minimum pension liability, net of tax	—	—	—	(810)
Total comprehensive income	\$18,248	\$13,258	\$33,274	\$25,169

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—(Continued)
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2005 (UNAUDITED)

The components of accumulated other comprehensive income (loss) consisted of the following:

<u>In thousands</u>	<u>September 30, 2005</u>	<u>December 31, 2004</u>
Foreign currency translation adjustment	\$ 1,995	\$ 6,821
Unrealized gains on foreign exchange contracts, net of tax	2,210	3,585
Additional minimum pension liability, net of tax	(20,183)	(20,183)
	<hr/>	<hr/>
Total accumulated comprehensive loss	\$ (15,978)	\$ (9,777)

Recent Accounting Pronouncements In November 2004, the Financial Accounting Standards Board (“FASB”) issued SFAS No. 151, “Inventory Costs—An Amendment of ARB No. 43, Chapter 4.” This standard provides clarification that abnormal amounts of idle facility expense, freight, handling costs and spoilage should be recognized as current period charges. Additionally, this standard requires that allocation of fixed production overheads to costs of conversion be based on the normal capacity of the production facilities. The provisions of this standard are effective for inventory costs incurred during fiscal years beginning after June 15, 2005. The Company is currently evaluating the effect of this standard on the Company’s financial statements and results of operations.

SFAS No. 123 (revised 2004) “Share-Based Payment” was issued in December 2004. This standard requires companies to measure and recognize the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value. The effective date is the first interim reporting period beginning after December 31, 2005. Wabtec is currently evaluating pricing models and the transition provisions of this standard and will begin expensing stock options in the first quarter of 2006.

In December 2004, the FASB issued FSP No. 109-2, “Accounting and Disclosures Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004.” FSP 109-2 provides guidance under SFAS No. 109 “Accounting for Income Taxes” with respect to recording the potential impact of the repatriation provisions of the American Jobs Creation Act of 2004 (the “Jobs Act”) on enterprises’ income tax expense and deferred tax liability. The Jobs Act was enacted on October 22, 2004. FSP 109-2 states that an enterprise is allowed time beyond the financial reporting period of enactment to evaluate the impact of the Jobs Act on its plan for reinvestment or repatriation of foreign earnings for the purposes of applying SFAS No. 109. The Company has not yet completed evaluating the impact of the repatriation provisions. Accordingly, as provided for in FSP 109-2, the Company has not adjusted its tax expense or deferred tax liability to reflect the repatriation provisions of the Job Act.

In March 2005, the FASB issued FASB Interpretation No. 47, “Accounting for Conditional Asset Retirement Obligations.” This statement requires companies to recognize a liability for the fair value of a legal obligation to perform asset retirement activities that are conditional on a future event if the amount can be reasonably estimated. The provisions of this statement are effective for years ending after December 15, 2005. The Company does not expect the adoption of FASB 47 to have a material impact on the Company’s financial position or results of operations.

In June 2005, the FASB issued SFAS No. 154, “Accounting Changes and Error Corrections, a replacement of APB Opinion No. 20 and FASB Statement No. 3”. SFAS No. 154 requires retrospective application to financial statements of prior periods for changes in accounting principle that are not adopted prospectively. This statement is effective for fiscal years beginning after December 15, 2005. The Company does not expect the adoption of SFAS 154 to have a material impact on the Company’s financial position or results of operations.

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—(Continued)
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2005 (UNAUDITED)

3. ACQUISITIONS AND DISCONTINUED OPERATIONS

On February 1, 2005, the Company completed the acquisition of the assets of Rutgers Rail S.p.A., a business with operations in Italy, Germany, France and Spain. The acquisition was accounted for as a purchase and accordingly, the purchase price was allocated to the respective assets and liabilities based upon their estimated fair values as of the acquisition date. Operating results were included in the consolidated statement of operations from the acquisition date forward. The new company formed to hold the newly purchased assets is named CoFren S.r.l. (“CoFren”). CoFren is one of the leading manufacturers of brake shoes, disc pads and interior trim components for rail applications in Europe. The purchase price was \$37.1 million in cash, resulting in additional goodwill of \$8.2 million, subject to final adjustment based on a calculation of net worth as defined in the Sale and Purchase Agreement.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition. The Company is in the process of finalizing third-party valuations of property, plant and equipment and certain intangible assets, thus the allocation of the purchase price is subject to adjustment:

<i>In thousands</i>	February 1, 2005
Current assets	\$ 12,000
Property, plant & equipment	17,000
Intangible assets	5,400
Goodwill	8,200
Assets held for sale	3,900
Total Assets Acquired	46,500
Current liabilities	(4,200)
Other liabilities	(4,900)
Long term borrowings	(300)
Total Liabilities Assumed	(9,400)
Net Assets Acquired	\$ 37,100

Of the \$5.4 million of acquired intangible assets, \$3.5 million was assigned to customer relationships, \$1.2 million was assigned to patents, \$412,000 was assigned to trademarks and \$324,000 was assigned to backlog.

The following Unaudited pro forma financial information presents income statement results as if the acquisition had occurred January 1, 2004:

<i>In thousands, except per share</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Sales	\$ 255,865	\$ 208,595	\$ 767,194	\$ 617,416
Gross profit	66,966	52,954	191,476	160,406
Net income	15,076	9,359	39,585	25,983
Diluted earnings per share				
As reported	\$ 0.31	\$ 0.20	\$ 0.83	\$ 0.51
Pro forma	0.31	0.20	0.83	0.57

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—(Continued)
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2005 (UNAUDITED)

With the acquisition of the assets of Rutgers Rail, S.p.A., the Company decided to offer for sale a certain product division. As part of the purchase accounting, the net amount of this division has been revalued to its estimated net realizable value and has been classified as Assets Held for Sale (part of Other Non-Current Assets) on the balance sheet.

In accordance with SFAS 144, "Accounting for Impairment or Disposal of Long-Lived Assets," the operating results of this division has been classified as discontinued operations for the three and nine months ended September 30, 2005 and is summarized as follows:

<i>In thousands</i>	Three months ended September 30, 2005	Nine months ended September 30, 2005
Net sales	\$ 1,719	\$ 8,054
Loss before income taxes	(538)	(183)
Income tax benefit	263	89
Loss from discontinued operations	\$ (275)	\$ (94)

4. INVENTORIES

The components of inventory, net of reserves, were:

<i>In thousands</i>	September 30, 2005	December 31, 2004
Raw materials	\$ 41,632	\$ 34,280
Work-in-process	64,047	45,628
Finished goods	19,789	17,084
Total inventory	\$ 125,468	\$ 96,992

5. RESTRUCTURING AND IMPAIRMENT CHARGES

In the first nine months of 2005, the Company recorded restructuring and asset impairment charges related to consolidating two U.K. facilities into one, relocating a product line from Canada to the U.S., and completion of a data center migration. \$2.3 million of costs were expensed, consisting of severance costs of \$593,000 for 43 employees, relocation and other costs of \$469,000 and asset writeoffs of \$1.2 million. All but \$432,000 of these costs were paid for in the first nine months of 2005.

6. INTANGIBLES

The Company has adopted SFAS No. 142, "Goodwill and Other Intangible Assets" effective January 1, 2002. Under its provisions, all goodwill and other intangible assets with indefinite lives are no longer amortized. Instead, they are subject to periodic assessments for impairment by applying a fair-value-based test. The Company performed the required impairment test in 2004 which resulted in no additional impairment charge. Goodwill still remaining on the balance sheet is \$120.4 million at September 30, 2005 and \$113.5 million at December 31, 2004.

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—(Continued)
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2005 (UNAUDITED)

As of September 30, 2005 and December 31, 2004, the Company's trademarks had a net carrying amount of \$19.9 million and \$19.6 million, respectively, and the Company believes these intangibles have an indefinite life. Intangible assets of the Company, other than goodwill and trademarks, consist of the following:

<u>In thousands</u>	<u>September 30, 2005</u>	<u>December 31, 2004</u>
Patents and other, net of accumulated amortization of \$24,590 and \$22,459	\$ 10,695	\$ 11,269
Customer relationships, net of accumulated amortization of \$107 and \$0	3,114	—
Covenants not to compete, net of accumulated amortization of \$8,293 and \$8,263	31	61
Intangible pension asset	8,987	8,987
Total	\$ 22,827	\$ 20,317

The weighted average useful lives of patents was 13 years, customer relationships was 20 years and covenants not to compete was five years. Amortization expense for intangible assets was \$704,000 and \$2.3 million for the three and nine months ended September 30, 2005, and \$548,000 and \$1.6 million for the three and nine months ended September 30, 2004.

The change in the carrying amount of goodwill by segment for the nine months ended September 30, 2005 is as follows:

<u>In thousands</u>	<u>Freight Group</u>	<u>Transit Group</u>	<u>Total</u>
Balance at December 31, 2004	\$ 94,934	\$18,532	\$113,466
Addition of CoFren	8,175	—	8,175
Foreign currency impact	(906)	(305)	(1,211)
Balance at September 30, 2005	\$102,203	\$18,227	\$120,430

7. LONG-TERM DEBT

Long-term debt consisted of the following:

<u>In thousands</u>	<u>September 30, 2005</u>	<u>December 31, 2004</u>
6.875% Senior notes	\$ 150,000	\$ 150,000
Other	312	107
Total	\$ 150,312	\$ 150,107
Less—current portion	—	—
Long-term portion	\$ 150,312	\$ 150,107

Refinancing Credit Agreement

In January 2004, the Company refinanced its existing unsecured revolving credit agreement with a consortium of commercial banks (the "Refinancing Credit Agreement"). This Refinancing Credit Agreement

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—(Continued)
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2005 (UNAUDITED)

provides a \$175 million five-year revolving credit facility expiring in January 2009. At September 30, 2005, the Company had available borrowing capacity, net of letters of credit, of approximately \$156.7 million, subject to certain financial covenant restrictions.

Under the Refinancing Credit Agreement, the Company may elect a base rate or an interest rate based on the London Interbank Offered Rates of Interest (“LIBOR”). The base rate is the greater of LaSalle Bank National Association’s prime rate or the federal funds effective rate plus 0.5% per annum. The LIBOR rate is based on LIBOR plus a margin that ranges from 100 to 200 basis points depending on the Company’s consolidated total indebtedness to cash flow ratios. The current margin is 100 basis points.

The Refinancing Credit Agreement limits the Company’s ability to declare or pay cash dividends and prohibits the Company from declaring or making other distributions, subject to certain exceptions. The Refinancing Credit Agreement contains various other covenants and restrictions including the following limitations: incurrence of additional indebtedness; mergers, consolidations and sales of assets and acquisitions; additional liens; sale and leasebacks; permissible investments, loans and advances; certain debt payments; capital expenditures; and imposes a minimum interest expense coverage ratio and a maximum debt to cash flow ratio.

The Refinancing Credit Agreement contains customary events of default, including payment defaults, failure of representations or warranties to be true in any material respect, covenant defaults, defaults with respect to other indebtedness of the Company, bankruptcy, certain judgments against the Company, ERISA defaults and “change of control” of the Company.

6⁷/₈% Senior Notes Due August 2013

In August 2003, the Company issued \$150 million of Senior Notes due in 2013 (the “Notes”). The Notes were issued at par. Interest on the Notes will accrue at a rate of 6.875% per annum and is payable semi-annually on January 31 and July 31 of each year. The proceeds were used to repay debt outstanding under the Company’s existing credit agreement, and for general corporate purposes.

The Notes are senior unsecured obligations of the Company and rank pari passu with all existing and future senior debt and senior to all our existing and future subordinated indebtedness of the Company. The indenture under which the Notes were issued contains covenants and restrictions which limit among other things, the following: the incurrence of indebtedness, payment of dividends and certain distributions, sale of assets, change in control, mergers and consolidations and the incurrence of liens.

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8. EMPLOYEE BENEFIT PLANS

The Company sponsors defined benefit pension plans that cover certain U.S., Canadian and United Kingdom employees and which provide benefits of stated amounts for each year of service of the employee.

<i>In thousands, except percentages</i>	Pension Plans		Postretirement Plan	
	Three months ended September 30,		Three months ended September 30,	
	2005	2004	2005	2004
Net periodic benefit cost				
Service cost	\$ 805	\$ 735	\$ 229	\$ 144
Interest cost	1,957	1,694	595	492
Expected return on plan assets	(1,978)	(1,660)	—	—
Net amortization/deferrals	734	470	155	494
	\$ 1,518	\$ 1,239	\$ 979	\$ 1,130

Assumptions

Discount rate	5.94%	6.25%	6.19%	6.25%
Expected long-term rate of return	7.25%	7.75%	NA	NA
Rate of compensation increase	4.01%	3.75%	NA	NA

<i>In thousands, except percentages</i>	Pension Plans		Postretirement Plan	
	Nine months ended September 30,		Nine months ended September 30,	
	2005	2004	2005	2004
Net periodic benefit cost				
Service cost	\$ 2,452	\$ 2,205	\$ 705	\$ 433
Interest cost	5,860	5,082	1,801	1,475
Expected return on plan assets	(5,936)	(4,980)	—	—
Net amortization/deferrals	2,636	1,410	637	1,482
	\$ 5,012	\$ 3,717	\$ 3,143	\$ 3,390

Assumptions

Discount rate	5.94%	6.25%	6.18%	6.25%
Expected long-term rate of return	7.24%	7.75%	NA	NA
Rate of compensation increase	4.02%	3.75%	NA	NA

The Company's funding methods are based on governmental requirements and differ from those methods used to recognize pension expense. The Company expects to contribute \$9.7 million to the pension plans during 2005 but expects that this level of funding will decrease in future periods. Rebalancing of the asset allocation occurs on a quarterly basis.

In addition to providing pension benefits, the Company has provided certain unfunded postretirement health care and life insurance benefits for a portion of North American employees. The Company is not obligated to pay health care and life insurance benefits to individuals who had retired prior to 1990.

In May 2004, the FASB issued FSP 106-2 "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003" (FSP FAS 106-2). This Act was

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signed into law by the President on December 8, 2003 and introduces a prescription drug benefit plan under Medicare Part D as well as a federal subsidy to sponsors of retiree health benefit plans that provide a benefit that is at least actuarially equivalent to Medicare Part D. FSP 106-2 provides guidance on how companies should account for the impact of the Act on their postretirement health plans. To encourage employers to retain or provide postretirement drug benefits, beginning in 2006 the federal government will provide non-taxable subsidy payments to employers that sponsor prescription drug benefits to retirees that are actuarially equivalent to the Medicare benefit. FSP 106-2 became effective for interim or annual financial statements beginning after June 15, 2004. The adoption of FSP 106-2 did not have a significant impact on the Company's financial position or results of operations.

9. INCOME TAXES

The overall effective income tax rate was 35.3% and 36% for the three and nine months ended September 30, 2005, respectively. In the third quarter of 2004, Wabtec recorded a \$4.9 million tax benefit after resolving certain tax issues from prior years. Without this benefit, the overall effective income tax rate was 36.5% for the three and nine months ended September 30, 2004.

In the fourth quarter of 2004, the American Jobs Creation Act of 2004 was passed. The Company is in the process of evaluating the impact of this legislation on the consolidated financial statements.

10. EARNINGS PER SHARE

The computation of earnings per share is as follows:

<i>In thousands, except per share</i>	Three Months Ended September 30,	
	2005	2004
Basic earnings per share		
Income from continuing operations applicable to common shareholders	\$15,351	\$ 9,428
Divided by		
Weighted average shares outstanding	47,574	45,503
Basic earnings from continuing operations per share	\$ 0.32	\$ 0.21
Diluted earnings per share		
Income from continuing operations applicable to common shareholders	\$15,351	\$ 9,428
Divided by sum of the		
Weighted average shares outstanding	47,574	45,503
Conversion of dilutive stock options	737	773
Diluted shares outstanding	48,311	46,276
Diluted earnings from continuing operations per share	\$ 0.32	\$ 0.20

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<i>In thousands, except per share</i>	Nine Months Ended September 30,	
	2005	2004
Basic earnings per share		
Income from continuing operations applicable to common shareholders	\$39,569	\$23,198
Divided by		
Weighted average shares outstanding	46,664	44,844
Basic earnings from continuing operations per share	\$ 0.85	\$ 0.52
Diluted earnings per share		
Income from continuing operations applicable to common shareholders	\$39,569	\$23,198
Divided by sum of the		
Weighted average shares outstanding	46,664	44,844
Conversion of dilutive stock options	745	733
Diluted shares outstanding	47,409	45,577
Diluted earnings from continuing operations per share	\$ 0.83	\$ 0.51

11. WARRANTIES

The following table reconciles the changes in the Company's product warranty reserve:

<i>In thousands</i>	Nine Months Ended September 30, 2005	
Balance at December 31, 2004	\$	17,413
Warranty provision		5,089
Warranty claim payments		(6,711)
Balance at September 30, 2005	\$	15,791

12. COMMITMENTS AND CONTINGENCIES

In 2001, the Company sold the operating assets and liabilities of a non-core business unit to that business unit's management team. As part of the sale, Wabtec has guaranteed approximately \$1 million of bank debt of the buyer, which assists the buyer with certain working capital financing arrangements. The Company has no reason to believe that this debt will not be repaid or refinanced.

Actions have been filed against the Company and certain of its affiliates in various jurisdictions across the United States by persons alleging bodily injury as a result of exposure to asbestos-containing products. Since 2000, the number of such claims has increased. Most of these claims have been made against our wholly owned subsidiary, Railroad Friction Products Corporation ("RFPC"), and are based on a product sold by RFPC before we acquired American Standard, Inc.'s ("ASI") 50% interest in RFPC in 1990. We acquired the remaining interest in RFPC in 1992. These claims include a suit against RFPC and its insurers seeking coverage under RFPC's insurance policies. On April 17, 2005, the claim against the Company contending that the Company assumed ASI's liability for asbestos claims arising from exposure to RFPC's products was resolved in the Company's favor.

Most of these claims, including all of the RFPC claims, are submitted to insurance carriers for defense and indemnity or to non-affiliated companies that retain the liabilities for the asbestos-containing products at issue.

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We cannot, however, assure that all these claims will be fully covered by insurance or that the indemnitors will remain financially viable. Our ultimate legal and financial liability with respect to these claims, as is the case with other pending litigation, cannot be estimated.

The Company recorded a loss provision of \$1.6 million in the first quarter of 2005 related to a contract to assemble locomotive modules in our Boise, Idaho facility. This provision was based upon customer purchase orders for units expected to be unprofitable and other specific contract costs. During the third quarter of 2005, as a result of the termination of the contract and improvements in cost, the entire reserve was reversed to earnings. Also, during the third quarter the Company expensed \$1.2 million of capitalized pre-production costs and recognized \$161,000 of other costs. This contract termination potentially reduces the number of locomotive modules the Company may supply to the customer but immediately allows for price increases on current and future orders.

On November 3, 2000, the Company settled a suit brought against it in 1999 by GE-Harris Railway Electronics, L.L.C. and GE-Harris Railway Electronics Services, L.L.C. (collectively "GE-Harris"). On September 20, 2002, a motion in that lawsuit was filed by the successor to GE-Harris, GE Transportation Services Global Signaling, L.L.C. ("GETS-GS"). The motion by GETS-GS contended that the Company is acting beyond authority granted in the parties' November 2000 settlement and license agreement and in contempt of the consent order that concluded the suit at that time.

In support of its motion, GETS-GS pointed principally to sales and offers to sell certain railway brake equipment, including distributed power equipment to Australian customers. In August 2004, the United States District Court for the District of Delaware ruled partially in the favor of GETS-GS ordering the Company to pay compensatory damages for lost licensing profits relating to the above mentioned distributed power equipment contracts and reimbursement for reasonable attorneys' fees and expenses. While the Company disagrees with the ruling and intends to continue to contest this ruling, this liability of \$3.2 million was recognized in 2004 as a component of selling, general and administrative expense. Should certain options be exercised by the Company's Australian customers for additional shipments of products under the same distributed power contract, an additional \$2.7 million of compensatory damages could be owed to GETS-GS. The additional liability will not be recognized by the Company until and if such options are exercised.

The Company is subject to a RCRA Part B Closure Permit (the "Permit") issued by the Environmental Protection Agency (EPA) and the Idaho Department of Health and Welfare, Division of Environmental Quality relating to the monitoring and treatment of groundwater contamination on, and adjacent to, the MotivePower Industries (Boise, Idaho) facility. In compliance with the Permit, the Company has completed the first phase of an accelerated plan for the treatment of contaminated groundwater, and continues onsite and offsite monitoring for hazardous constituents. An additional \$970,000 was accrued during the third quarter of 2004 based on our refined estimates of ongoing monitoring costs. The Company was in compliance with the Permit at September 30, 2005.

In April 2005, Amtrak decided to suspend its Acela Express train service due to cracks in the spokes of some of the cars' brake discs. Wabtec did not design or supply the braking system for the Acela cars. The braking system was supplied by Knorr Brake Corporation and the brake discs were designed by Faiveley Transport. Wabtec did provide and machine approximately one-third of the brake discs for the cars and is assisting Amtrak and others, including Bombardier Corporation, Alstom Transportation Inc., Knorr and Faiveley, in their evaluation and investigation of the brake disc cracks. Amtrak claims approximately \$16 million in damages due to the suspension of the Acela service in April and May; Acela service was resumed on a limited

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basis in July. Wabtec has received a letter notifying it of a potential claim for damages from Knorr and, in turn, has provided to Faiveley a notice of a potential claim for damages. Wabtec does not believe that it has any material liability with regard to this matter.

The Company is subject to a number of other commitments and contingencies as described in its Annual Report on Form 10-K for the Year Ended December 31, 2004, filed on March 16, 2005. During the first nine months of 2005, there were no material changes other than what is discussed above to the information described in Note 18 therein.

13. SEGMENT INFORMATION

Wabtec has two reportable segments—the Freight Group and the Transit Group. The key factors used to identify these reportable segments are the organization and alignment of the Company's internal operations, the nature of the products and services, and customer type. The business segments are:

Freight Group manufactures products and provides services geared to the production and operation of freight cars and locomotives, including braking control equipment, on-board electronic components and train coupler equipment. Revenues are derived from OEM sales, aftermarket sales and freight car repairs and services.

Transit Group consists of products for passenger transit vehicles (typically subways, commuter rail and buses) that include braking, coupling, and monitoring systems, climate control and door equipment engineered to meet individual customer specifications. Revenues are derived from OEM and aftermarket sales as well as from repairs and services.

The Company evaluates its business segments' operating results based on income from operations. Corporate activities include general corporate expenses, elimination of intersegment transactions, interest income and expense and other unallocated charges. Since certain administrative and other operating expenses and other items have not been allocated to business segments, the results in the following tables are not necessarily a measure computed in accordance with generally accepted accounting principles and may not be comparable to other companies.

Segment financial information for the three months ended September 30, 2005 is as follows:

<i>In thousands</i>	Freight Group	Transit Group	Corporate Activities	Total
Sales to external customers	\$200,471	\$ 55,394	\$ —	\$ 255,865
Intersegment sales/(elimination)	2,211	57	(2,268)	—
Total sales	\$202,682	\$ 55,451	\$ (2,268)	\$ 255,865
Income (loss) from operations	\$ 32,224	\$ 1,581	\$ (6,649)	\$ 27,156
Interest expense and other	—	—	(3,439)	(3,439)
Income (loss) from continuing operations before income taxes	\$ 32,224	\$ 1,581	\$ (10,088)	\$ 23,717

Segment assets for the Freight Group, Transit Group and Corporate were \$614.4 million, \$133.6 million and \$60 million, respectively at September 30, 2005.

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Segment financial information for the three months ended September 30, 2004 is as follows:

<u>In thousands</u>	<u>Freight Group</u>	<u>Transit Group</u>	<u>Corporate Activities</u>	<u>Total</u>
Sales to external customers	\$ 146,148	\$ 56,746	\$ —	\$ 202,894
Intersegment sales/(elimination)	2,601	105	(2,706)	—
Total sales	\$ 148,749	\$ 56,851	\$ (2,706)	\$ 202,894
Income (loss) from operations	\$ 14,660	\$ 3,530	\$ (8,552)	\$ 9,638
Interest expense and other	—	—	(2,478)	(2,478)
Income (loss) from continuing operations before income taxes	\$ 14,660	\$ 3,530	\$ (11,030)	\$ 7,160

Segment financial information for the nine months ended September 30, 2005 is as follows:

<u>In thousands</u>	<u>Freight Group</u>	<u>Transit Group</u>	<u>Corporate Activities</u>	<u>Total</u>
Sales to external customers	\$ 589,353	\$ 175,302	\$ —	\$ 764,655
Intersegment sales/(elimination)	6,834	197	(7,031)	—
Total sales	\$ 596,187	\$ 175,499	\$ (7,031)	\$ 764,655
Income (loss) from operations	\$ 84,912	\$ 8,790	\$ (22,045)	\$ 71,657
Interest expense and other	—	—	(9,872)	(9,872)
Income (loss) from continuing operations before income taxes	\$ 84,912	\$ 8,790	\$ (31,917)	\$ 61,785

Segment financial information for the nine months ended September 30, 2004 is as follows:

<u>In thousands</u>	<u>Freight Group</u>	<u>Transit Group</u>	<u>Corporate Activities</u>	<u>Total</u>
Sales to external customers	\$ 426,638	\$ 170,992	\$ —	\$ 597,630
Intersegment sales/(elimination)	7,991	213	(8,204)	—
Total sales	\$ 434,629	\$ 171,205	\$ (8,204)	\$ 597,630
Income (loss) from operations	\$ 49,574	\$ 11,912	\$ (22,304)	\$ 39,182
Interest expense and other	—	—	(10,337)	(10,337)
Income (loss) from continuing operations before income taxes	\$ 49,574	\$ 11,912	\$ (32,641)	\$ 28,845

14. GUARANTOR SUBSIDIARIES FINANCIAL INFORMATION

Effective August 2003, the Company issued \$150 million of Senior Notes due in 2013 (the “Notes”). The parent’s obligations under the Notes are fully and unconditionally guaranteed by all U.S subsidiaries as guarantors. In accordance with positions established by the Securities and Exchange Commission, the following shows separate financial information with respect to the parent, the guarantor subsidiaries and the non-guarantor subsidiaries. The principal elimination entries eliminate investment in subsidiaries and certain intercompany balances and transactions.

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Balance Sheet as of September 30, 2005:

<i>In thousands</i>	Parent	Guarantors	Non-Guarantors	Elimination	Consolidated
Cash and Cash Equivalents	\$ 65,336	\$ (2,223)	\$ 42,979	\$ —	\$ 106,092
Accounts Receivable	187	107,155	66,010	—	173,352
Inventories	—	79,619	45,849	—	125,468
Other Current Assets	18,552	2,481	4,607	—	25,640
Total Current Assets	84,075	187,032	159,445	—	430,552
Net Property, Plant and Equipment	4,348	93,912	64,896	—	163,156
Goodwill	8,521	76,728	35,181	—	120,430
Investment in Subsidiaries	750,512	105,240	11,463	(867,215)	—
Intangibles	12,222	25,354	5,197	—	42,773
Other Long Term Assets	33,396	8,703	9,059	—	51,158
Total Assets	\$893,074	\$ 496,969	\$ 285,241	\$(867,215)	\$ 808,069
Current Liabilities	\$ 23,910	\$ 128,056	\$ 71,641	\$ —	\$ 223,607
Intercompany	298,012	(317,990)	19,978	—	—
Long-Term Debt	150,000	—	312	—	150,312
Other Long Term Liabilities	57,212	3,506	9,492	—	70,210
Total Liabilities	529,134	(186,428)	101,423	—	444,129
Stockholders' Equity	363,940	683,397	183,818	(867,215)	363,940
Total Liabilities and Stockholders' Equity	\$893,074	\$ 496,969	\$ 285,241	\$(867,215)	\$ 808,069

Balance Sheet as of December 31, 2004:

<i>In thousands</i>	Parent	Guarantors	Non-Guarantors	Elimination	Consolidated
Cash and Cash Equivalents	\$ 41,117	\$ 24,849	\$ 29,291	\$ —	\$ 95,257
Accounts Receivable	464	78,448	60,931	—	139,843
Inventories	—	60,097	36,895	—	96,992
Other Current Assets	20,103	2,099	5,279	—	27,481
Total Current Assets	61,684	165,493	132,396	—	359,573
Net Property, Plant and Equipment	7,193	92,709	51,059	—	150,961
Goodwill	8,176	76,467	28,823	—	113,466
Investment in Subsidiaries	673,469	59,128	8,018	(740,615)	—
Intangibles	12,817	26,343	720	—	39,880
Other Long Term Assets	33,618	5,754	10,144	—	49,516
Total Assets	\$796,957	\$ 425,894	\$ 231,160	\$(740,615)	\$ 713,396
Current Liabilities	\$ 8,034	\$ 107,727	\$ 65,111	\$ —	\$ 180,872
Intercompany	265,172	(302,853)	37,681	—	—
Long-Term Debt	150,000	48	59	—	150,107
Other Long Term Liabilities	61,325	3,800	4,866	—	69,991
Total Liabilities	484,531	(191,278)	107,717	—	400,970
Stockholders' Equity	312,426	617,172	123,443	(740,615)	312,426
Total Liabilities and Stockholders' Equity	\$796,957	\$ 425,894	\$ 231,160	\$(740,615)	\$ 713,396

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Income Statement for the Three Months Ended September 30, 2005:

<u><i>In thousands</i></u>	<u>Parent</u>	<u>Guarantors</u>	<u>Non-Guarantors</u>	<u>Elimination(1)</u>	<u>Consolidated</u>
Net Sales	\$ —	\$ 178,580	\$ 108,999	\$ (31,714)	\$ 255,865
Cost of Sales	2,736	(130,897)	(91,709)	30,971	(188,899)
Gross Profit (Loss)	2,736	47,683	17,290	(743)	66,966
Operating Expenses	(9,956)	(21,446)	(8,408)	—	(39,810)
Operating Profit (Loss)	(7,220)	26,237	8,882	(743)	27,156
Interest (Expense) Income	(5,721)	2,554	932	—	(2,235)
Other (Expense) Income	(368)	736	(1,572)	—	(1,204)
Equity Earnings	30,455	5,401	—	(35,856)	—
Income (Loss) From Continuing Operations Before Income Taxes	17,146	34,928	8,242	(36,599)	23,717
Income Tax Expense	(2,070)	(3,216)	(3,080)	—	(8,366)
Income (Loss) From Continuing Operations	15,076	31,712	5,162	(36,599)	15,351
Discontinued Operations	—	—	(275)	—	(275)
Net Income (Loss)	<u>\$ 15,076</u>	<u>\$ 31,712</u>	<u>\$ 4,887</u>	<u>\$ (36,599)</u>	<u>\$ 15,076</u>

(1) Includes elimination of gross profit realized with certain intercompany transactions between Guarantor and Non-Guarantor subsidiaries.

Income Statement for the Three Months Ended September 30, 2004:

<u><i>In thousands</i></u>	<u>Parent</u>	<u>Guarantors</u>	<u>Non-Guarantors</u>	<u>Elimination(1)</u>	<u>Consolidated</u>
Net Sales	\$ —	\$ 155,931	\$ 79,026	\$ (32,063)	\$ 202,894
Cost of Sales	2,076	(113,528)	(68,861)	27,323	(152,990)
Gross Profit (Loss)	2,076	42,403	10,165	(4,740)	49,904
Operating Expenses	(13,210)	(19,858)	(7,198)	—	(40,266)
Operating Profit (Loss)	(11,134)	22,545	2,967	(4,740)	9,638
Interest (Expense) Income	(4,369)	1,440	(207)	—	(3,136)
Other (Expense) Income	(356)	744	270	—	658
Equity Earnings	19,002	589	—	(19,591)	—
Pretax Income (Loss)	3,143	25,318	3,030	(24,331)	7,160
Income Tax Benefit (Expense)	6,285	(2,580)	(1,437)	—	2,268
Net Income (Loss)	<u>\$ 9,428</u>	<u>\$ 22,738</u>	<u>\$ 1,593</u>	<u>\$ (24,331)</u>	<u>\$ 9,428</u>

(1) Includes elimination of gross profit realized with certain intercompany transactions between Guarantor and Non-Guarantor subsidiaries.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—(Continued)
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Income Statement for the Nine Months Ended September 30, 2005:

<u>In thousands</u>	<u>Parent</u>	<u>Guarantors</u>	<u>Non-Guarantors</u>	<u>Elimination(1)</u>	<u>Consolidated</u>
Net Sales	\$ —	\$ 549,047	\$ 319,301	\$ (103,693)	\$ 764,655
Cost of Sales	4,909	(412,083)	(259,916)	92,644	(574,446)
Gross Profit (Loss)	4,909	136,964	59,385	(11,049)	190,209
Operating Expenses	(29,060)	(62,566)	(26,926)	—	(118,552)
Operating Profit (Loss)	(24,151)	74,398	32,459	(11,049)	71,657
Interest (Expense) Income	(14,836)	7,105	848	—	(6,883)
Other (Expense) Income	(2,466)	3,266	(3,789)	—	(2,989)
Equity Earnings	81,563	11,311	—	(92,874)	—
Income (Loss) From Continuing Operations Before Income Taxes	40,110	96,080	29,518	(103,923)	61,785
Income Tax Expense	(635)	(10,864)	(10,717)	—	(22,216)
Income (Loss) From Continuing Operations	39,475	85,216	18,801	(103,923)	39,569
Discontinued Operations	—	—	(94)	—	(94)
Net Income (Loss)	\$ 39,475	\$ 85,216	\$ 18,707	\$ (103,923)	\$ 39,475

(1) Includes elimination of gross profit realized with certain intercompany transactions between Guarantor and Non-Guarantor subsidiaries.

Income Statement for the Nine Months Ended September 30, 2004:

<u>In thousands</u>	<u>Parent</u>	<u>Guarantors</u>	<u>Non-Guarantors</u>	<u>Elimination(1)</u>	<u>Consolidated</u>
Net Sales	\$ —	\$ 454,921	\$ 235,645	\$ (92,936)	\$ 597,630
Cost of Sales	1,704	(322,912)	(205,233)	78,886	(447,555)
Gross Profit (Loss)	1,704	132,009	30,412	(14,050)	150,075
Operating Expenses	(31,138)	(58,246)	(21,509)	—	(110,893)
Operating Profit (Loss)	(29,434)	73,763	8,903	(14,050)	39,182
Interest (Expense) Income	(13,709)	4,937	(690)	—	(9,462)
Other (Expense) Income	(947)	1,958	(1,886)	—	(875)
Equity Earnings	60,808	2,777	—	(63,585)	—
Pretax Income (Loss)	16,718	83,435	6,327	(77,635)	28,845
Income Tax Benefit (Expense)	6,480	(8,839)	(3,288)	—	(5,647)
Net Income (Loss)	\$ 23,198	\$ 74,596	\$ 3,039	\$ (77,635)	\$ 23,198

(1) Includes elimination of gross profit realized with certain intercompany transactions between Guarantor and Non-Guarantor subsidiaries.

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—(Continued)
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2005 (UNAUDITED)

Condensed Statement of Cash Flows for the Nine Months Ended September 30, 2005:

<u>In thousands</u>	<u>Parent</u>	<u>Guarantors</u>	<u>Non-Guarantors</u>	<u>Elimination</u>	<u>Consolidated</u>
Net Cash Provided by (Used in) Operating Activities	\$ 6,426	\$ 103,936	\$ 40,865	\$(103,923)	\$ 47,304
Net Cash Used in Investing Activities	(447)	(45,718)	(5,668)	—	(51,833)
Net Cash Provided by (Used in) Financing Activities	18,240	(85,290)	(18,753)	103,923	18,120
Effect of Changes in Currency Exchange Rates	—	—	(2,756)	—	(2,756)
Increase (Decrease) in Cash	24,219	(27,072)	13,688	—	10,835
Cash at Beginning of Period	41,117	24,849	29,291	—	95,257
Cash at End of Period	\$65,336	\$ (2,223)	\$ 42,979	\$ —	\$ 106,092

Condensed Statement of Cash Flows for the Nine Months Ended September 30, 2004:

<u>In thousands</u>	<u>Parent</u>	<u>Guarantors</u>	<u>Non-Guarantors</u>	<u>Elimination</u>	<u>Consolidated</u>
Net Cash Provided by (Used in) Operating Activities	\$13,568	\$ 76,380	\$ 12,910	\$ (77,635)	\$ 25,223
Net Cash Used in Investing Activities	(872)	(7,634)	(3,214)	—	(11,720)
Net Cash Provided by (Used in) Financing Activities	12,146	(74,665)	(3,081)	77,635	12,035
Effect of Changes in Currency Exchange Rates	—	—	1,430	—	1,430
Increase (Decrease) in Cash	24,842	(5,919)	8,045	—	26,968
Cash at Beginning of Period	48,475	3,054	18,799	—	70,328
Cash at End of Period	\$73,317	\$ (2,865)	\$ 26,844	\$ —	\$ 97,296

15. OTHER INCOME (EXPENSE)

The components of other income (expense) are as follows:

<u>In thousands</u>	<u>Three Months Ended September 30,</u>		<u>Nine Months Ended September 30,</u>	
	<u>2005</u>	<u>2004</u>	<u>2005</u>	<u>2004</u>
Foreign currency (loss) gain	\$(1,460)	\$ 411	\$(3,073)	\$(1,277)
Other miscellaneous income	256	247	84	402
Total other (expense) income	\$(1,204)	\$ 658	\$(2,989)	\$ (875)

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the information in the unaudited condensed consolidated financial statements and notes thereto included herein and Westinghouse Air Brake Technologies Corporation's Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations included in its Annual Report on Form 10-K for the year ended December 31, 2004, filed March 16, 2005.

OVERVIEW

Wabtec is one of the world's largest providers of value-added, technology-based products and services for the global rail industry. Our products are found on virtually all locomotives, freight cars and passenger transit vehicles in the U.S., as well as in certain markets throughout the world. Our products enhance safety, improve productivity and reduce maintenance costs for customers, and many of our core products and services are essential in the safe and efficient operation of freight rail and passenger transit vehicles.

Wabtec is a global company with operations in eleven countries. In the first nine months of 2005, about 75 percent of the Company's revenues came from its North American operations, but Wabtec also sold products or services in 85 countries around the world.

Management Review and Outlook

Wabtec's long-term financial goals are to generate free cash flow in excess of net income, maintain a strong credit profile while minimizing our overall cost of capital, increase margins through strict attention to cost controls, and increase revenues through a focused growth strategy. In addition, management monitors the Company's short-term operational performance through measures such as quality and on-time delivery.

In the first nine months of 2005, Wabtec's sales increased 27.9% compared to the same period of 2004, and net income increased 70.2%. Increased sales were realized because of increased freight car deliveries, increasing rail traffic and a ramp up of a locomotive module contract.

Freight rail industry statistics, such as carloadings and deliveries of new freight cars, improved in the first nine months of 2005. For example, in the first nine months of 2005, carloadings grew 1.5% compared to the prior year period, as the freight railroads continue to benefit from the economic growth in the U.S. As shown below, deliveries of new freight cars increased to 50,682 in the first nine months of 2005, and the backlog of freight cars ordered was 60,986. Following are quarterly freight car statistics for the past three years:

	<u>Orders</u>	<u>Deliveries</u>	<u>Backlog</u>
1Q03	11,767	6,614	24,055
2Q03	16,693	7,365	33,383
3Q03	6,726	8,251	31,858
4Q03	12,063	9,170	33,967
	<u>47,249</u>	<u>31,400</u>	
1Q04	17,962	10,012	42,242
2Q04	19,770	10,071	51,446
3Q04	20,315	11,790	61,052
4Q04	12,244	14,419	58,677
	<u>70,291</u>	<u>46,292</u>	
1Q05	17,563	15,781	59,416
2Q05	19,132	17,914	60,544
3Q05	17,439	16,987	60,986

Source: Railway Supply Institute

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The following are recent deliveries of freight cars, locomotives and transit cars:

	Actual	
	2003	2004
Freight car	31,400	46,292
Transit	811	819
Locomotive	759	1,235

Source: *Railway Supply Institute*

The Company estimates that 2005 freight car deliveries will be 60,000, at a minimum. Transit car deliveries will be approximately 725. Locomotive deliveries will be about 1,200. Carloadings and Intermodal Units Originated have grown proportionally over the past three years reflecting higher rail traffic and ultimately better opportunities for maintenance and aftermarket sales for the Company:

Carloadings Originated (in thousands):

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
2005	4,403	4,366	4,309	N/A
2004	4,296	4,327	4,267	4,340
2003	4,167	4,219	4,249	4,579

Intermodal Units Originated (in thousands):

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
2005	2,781	2,885	2,991	N/A
2004	2,585	2,750	2,810	2,849
2003	2,409	2,457	2,489	2,728

Source: *Association of American Railroads—Weekly Rail Traffic*

In addition to this cyclical rebound in orders and rail traffic, we expect to generate future increases in sales and earnings from executing our four-point growth strategy:

- Expand aftermarket sales;
- Accelerate new product and service development;
- Expand globally; and
- Continuous improvement through lean principles.

In 2005 and beyond, we will continue to face many challenges, including possible increases in costs for raw materials, especially metals; performance under material long term contracts; and foreign currency fluctuations. In addition, we face general economic risks, as well as the risk that our customers could curtail spending on new and existing equipment. Risks associated with our four-point growth strategy include the level of investment that customers are willing to make in new technologies developed by the industry and the Company, and risks inherent in global expansion. When necessary, we will modify our financial and operating strategies to reflect changes in market conditions and risks.

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RESULTS OF OPERATIONS

The following table shows our Consolidated Statements of Operations for the periods indicated.

<i>In millions</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Net sales	\$ 255.9	\$ 202.9	\$ 764.7	\$ 597.6
Cost of sales	(188.9)	(153.0)	(574.5)	(447.5)
Gross profit	67.0	49.9	190.2	150.1
Selling, general and administrative expenses	(30.9)	(31.1)	(90.7)	(83.1)
Engineering expenses	(8.0)	(8.4)	(24.8)	(25.5)
Amortization expense	(0.9)	(0.8)	(3.0)	(2.3)
Total operating expenses	(39.8)	(40.3)	(118.5)	(110.9)
Income from operations	27.2	9.6	71.7	39.2
Interest expense, net	(2.2)	(3.1)	(6.9)	(9.5)
Other (expense) income, net	(1.2)	0.6	(3.0)	(0.9)
Income from continuing operations before income taxes	23.8	7.1	61.8	28.8
Income tax (expense) benefit	(8.4)	2.3	(22.2)	(5.6)
Income from continuing operations	15.4	9.4	39.6	23.2
Discontinued operations	(0.3)	—	(0.1)	—
Net income	\$ 15.1	\$ 9.4	\$ 39.5	\$ 23.2

THIRD QUARTER 2005 COMPARED TO THIRD QUARTER 2004

The following table summarizes the results of operations for the period:

<i>In thousands</i>	Three months ended September 30,		
	2005	2004	Percent Change
Net sales	\$255,865	\$202,894	26.1%
Income from operations	27,156	9,638	181.8%
Net income	15,076	9,428	59.9%

Net sales increased by 26.1% from \$202.9 million in the third quarter of 2004 to \$255.9 million in the same period in 2005, primarily as a result of volume increases in freight car deliveries, strong demand for locomotive components, the acquisition of the friction product assets of Rutgers Rail S.p.A. and the ramp-up of a locomotive module contract in 2005 that resulted in about \$9 million of additional revenue. Aftermarket parts sales also increased because of strong carloadings and intermodal units originated. The Company did not realize any significant net sales improvement because of price increases or foreign exchange. Net income for the third quarter of 2005 was \$15.1 million or \$0.31 per diluted share. Net income for the third quarter of 2004 was \$9.4 million or \$0.20 per diluted share. This increase in net income was primarily due to increased sales.

Net sales The following table shows the Company's net sales by business segment:

<i>In thousands</i>	Three months ended September 30,	
	2005	2004
Freight Group	\$ 200,471	\$ 146,148
Transit Group	55,394	56,746
Net sales	\$ 255,865	\$ 202,894

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Net sales for the third quarter of 2005 increased \$53 million, or 26.1%, as compared to the same period of 2004. The Freight Group's increased sales reflected higher sales of certain components to international markets; higher demand for pneumatic air brake components related to increased deliveries of freight cars; the addition of CoFren S.r.l. in the first quarter of 2005; and the ramp-up of a locomotive module contract. Industry deliveries of new freight cars for the third quarter of 2005 increased to 16,987 units as compared to 11,790 in the same period of 2004. Transit Group sales were lower mostly due to the delay of certain contracts.

Gross profit Gross profit increased to \$67 million in the third quarter of 2005 compared to \$49.9 million in the same period of 2004. Gross profit is dependent on a number of factors including pricing, sales volume and product mix. In the third quarter of 2005, gross profit, as a percentage of sales, was 26.2% compared to 24.6% in 2004. The increase in gross profit percentage is primarily due to increased sales and the Company's cost-improvement programs. The Company is taking action to improve margins in future quarters, including price increases and ongoing initiatives to increase productivity and efficiency.

The Company recorded a loss provision of \$1.6 million in the first quarter of 2005 related to a contract to assemble locomotive modules in our Boise, Idaho facility. This provision was based upon customer purchase orders for units expected to be unprofitable and other specific contract costs. During the third quarter of 2005, as a result of the termination of the contract and improvements in cost, the entire reserve was reversed to earnings. However, as a result of the termination of agreement, the Company charged to expense \$1.2 million of pre-production costs originally capitalized in 2004, which was being amortized along with delivery of the modules contract, and \$161,000 of other costs. This contract termination potentially reduces the number of locomotive modules the Company may supply to the customer but immediately allows for price increases on current and future orders.

The provision for warranty expense was \$274,000 lower than the prior-year quarter, which positively impacted gross profit. The provision for warranty expense is lower due to lower charges for certain specific products. Overall, our warranty reserve increased in the third quarter of 2005 by \$135,000 as warranty claims were less than warranty expense.

Operating expenses The following table shows our operating expenses:

<u>In thousands</u>	<u>Three months ended September 30,</u>		
	<u>2005</u>	<u>2004</u>	<u>Percent Change</u>
Selling, general and administrative expenses	\$30,897	\$31,114	(0.7)%
Engineering expenses	7,995	8,381	(4.6)%
Amortization expense	918	771	19.1%
Total operating expenses	\$39,810	\$40,266	(1.1)%

Operating expenses decreased \$456,000 in the third quarter of 2005 as compared to the same period of 2004. The third quarter of 2004 included a litigation charge of \$3.2 million. Taking into consideration the litigation charge from 2004, operating expenses are higher in 2005 due to the addition of CoFren, a \$1 million reserve for a note receivable that is considered uncollectible and overall higher costs from inflation and sales activity. However, as a percentage of sales, total operating expense declined to 15.6% in the third quarter of 2005 from 19.8% in the third quarter of 2004.

Income from operations Income from operations totaled \$27.2 million (or 10.6% of sales) in the third quarter of 2005 compared with \$9.6 million (or 4.8% of sales) in the same period of 2004. Higher operating income resulted from higher sales in 2005 and the litigation settlement in 2004.

Interest expense, net Interest expense decreased 28.7% in the third quarter of 2005 as compared to the same period of 2004 primarily due to the Company's lower debt level during the 2005 quarter and higher interest income.

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Other expense, net The Company recorded a foreign exchange loss of \$1.5 million and a foreign exchange gain of \$411,000, respectively, in the third quarter of 2005 and 2004, due to the effect of currency exchange rate changes on intercompany transactions that are non U.S. dollar denominated amounts and charged or credited to earnings.

Income taxes The effective income tax rate was 35.3% for the third quarter of 2005. In the third quarter of 2004, Wabtec recorded a \$4.9 million tax benefit after resolving certain tax issues from prior years. Without this benefit, the overall effective income tax rate was 36.5% for the three months ended September 30, 2004.

Net income Net income for the third quarter of 2005 increased \$5.6 million, compared with the same period of 2004. The increase was due to higher sales, partially offset by the income tax benefit.

FIRST NINE MONTHS OF 2005 COMPARED TO FIRST NINE MONTHS OF 2004

The following table summarizes the results of operations for the period:

<u>In thousands</u>	Nine months ended September 30,		Percent Change
	2005	2004	
Net sales	\$764,655	\$597,630	27.9%
Income from operations	71,657	39,182	82.9%
Net income	39,475	23,198	70.2%

Net sales increased by 27.9% from \$597.6 million in the first nine months of 2004 to \$764.7 million in the same period in 2005, primarily as a result of volume increases in freight car deliveries, the acquisition of the assets of Rutgers Rail S.p.A. and the ramp-up of a locomotive module contract in the first half that resulted in about \$38.3 million of additional revenue. Aftermarket parts sales also increased because of strong carloadings and intermodal units originated. The Company did not realize any significant net sales improvement because of price increases or foreign exchange. Net income for the first nine months of 2005 was \$39.5 million or \$0.83 per diluted share. Net income for the first nine months of 2004 was \$23.2 million or \$0.51 per diluted share. This increase in net income was primarily due to increased sales, partially offset by increased operating expenses and income taxes.

Net sales The following table shows the Company's net sales by business segment:

<u>In thousands</u>	Nine months ended September 30,	
	2005	2004
Freight Group	\$ 589,353	\$ 426,638
Transit Group	175,302	170,992
Net sales	\$ 764,655	\$ 597,630

Net sales for the first nine months of 2005 increased \$167 million, or 27.9%, as compared to the same period of 2004. The Freight Group's increased sales reflected higher sales of certain components to international markets; higher demand for pneumatic air brake components related to increased deliveries of freight cars; the addition of CoFren S.r.l. in the first quarter of 2005; and the ramp-up of a locomotive module contract. Industry deliveries of new freight cars for the first nine months of 2005 increased to 50,682 units as compared to 31,873 in the same period of 2004. The Transit Group's increased sales were due to increased deliveries under existing contracts and higher aftermarket sales.

Gross profit Gross profit increased to \$190.2 million in the first nine months of 2005 compared to \$150.1 million in the same period of 2004. Gross profit is dependent on a number of factors including pricing, sales volume and product mix. In the first nine months of 2005, gross profit, as a percentage of sales, was 24.9% compared to 25.1% in 2004.

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The decrease in gross profit percentage is primarily due to losses incurred on the locomotive module contract during the first nine months of 2005. The Company recorded a loss provision of \$1.6 million in the first quarter of 2005 related to a contract to assemble locomotive modules in our Boise, Idaho facility. This provision was based upon customer purchase orders for units expected to be unprofitable and other specific contract costs. During the third quarter of 2005, as a result of the termination of the contract and improvements in cost, the entire reserve was reversed to earnings. However, as a result of the termination of agreement, the Company charged to expense \$1.2 million of pre-production costs originally capitalized in 2004, which was being amortized along with delivery of the modules contract, and \$161,000 of other costs. This contract termination potentially reduces the number of locomotive modules the Company may supply to the customer but immediately allows for price increases on current and future orders.

The Company is taking action to improve margins in future quarters, including price increases and ongoing initiatives to increase productivity and efficiency. The provision for warranty expense was \$4.1 million lower than the same period of 2004, which positively impacted gross profit. The provision for warranty expense is lower due to lower charges for certain specific products. Overall, our warranty reserve decreased in the first nine months of 2005 by \$1.6 million as warranty claims were greater than warranty expense.

Operating expenses The following table shows our operating expenses:

<u>In thousands</u>	Nine months ended September 30,		
	2005	2004	Percent Change
Selling, general and administrative expenses	\$ 90,742	\$ 83,144	9.1%
Engineering expenses	24,848	25,450	(2.4)%
Amortization expense	2,962	2,299	28.8%
Total operating expenses	\$118,552	\$110,893	6.9%

Operating expenses increased \$7.7 million in the first nine months of 2005 as compared to the same period of 2004 due to information technology asset writeoffs of \$1.2 million related to a data center migration, a \$1 million reserve for a note receivable that is considered uncollectible, the addition of CoFren and overall higher costs from inflation and sales activity. However, as a percentage of sales, total operating expense declined to 15.5% in the first nine months of 2005 from 18.6% in the first nine months of 2004.

Income from operations Income from operations totaled \$71.7 million (or 9.4% of sales) in the first nine months of 2005 compared with \$39.2 million (or 6.6% of sales) in the same period of 2004. Higher operating income resulted from higher sales in 2005, partially offset by higher operating expenses.

Interest expense, net Interest expense decreased 27.3% in the first nine months of 2005 as compared to the same period of 2004 primarily due to the Company's lower debt level during 2005 and higher interest income.

Other expense The Company recorded foreign exchange losses of \$3.1 million and \$1.3 million, respectively, in the first nine months of 2005 and 2004, due to the effect of currency exchange rate changes on intercompany transactions that are non U.S. dollar denominated amounts and charged or credited to earnings.

Income taxes The effective income tax rate was 36% for the first nine months of 2005. In the third quarter of 2004, Wabtec recorded a \$4.9 million tax benefit after resolving certain tax issues from prior years. Without this benefit, the overall effective income tax rate was 36.5% for the first nine months of 2004. In the fourth quarter of 2004, the American Jobs Creation Act of 2004 was passed. The Company is in the process of evaluating the impact to the Company and its subsidiaries.

Net income Net income for the first nine months of 2005 increased \$16.3 million, compared with the same period of 2004. The increase was primarily due to higher sales, partially offset by higher operating expenses and the income tax benefit.

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Liquidity and Capital Resources

Liquidity is provided primarily by operating cash flow and borrowings under the Company's unsecured credit facility with a consortium of commercial banks ("credit agreement"). The following is a summary of selected cash flow information and other relevant data.

<i>In thousands</i>	Nine months ended September 30,	
	2005	2004
Cash provided (used) by:		
Operating activities	\$ 47,304	\$ 25,223
Investing activities	(51,833)	(11,720)
Financing activities	18,120	12,035
Earnings before interest, taxes, depreciation and amortization (EBITDA)	88,258	57,332

Management utilizes EBITDA as a measure of liquidity. The following is a reconciliation of EBITDA to net cash provided by (used for) operating activities:

<i>In thousands</i>	Nine months ended September 30,	
	2005	2004
Net cash provided by operating activities	\$47,304	\$25,223
Change in operating assets and liabilities	11,949	17,000
Discontinued operations	(94)	—
Interest expense	6,883	9,462
Income tax expense	22,216	5,647
Earnings before interest, taxes, depreciation and amortization (EBITDA)	\$88,258	\$57,332

EBITDA is defined as earnings before deducting interest expense, income taxes and depreciation and amortization. Although EBITDA is not a measure of performance calculated in accordance with generally accepted accounting principles, management believes that it is useful to an investor in evaluating Wabtec because it is widely used as a measure to evaluate a company's operating performance and ability to service debt. Financial covenants in our credit facility include ratios based on EBITDA. EBITDA does not purport to represent cash generated by operating activities and should not be considered in isolation or as substitute for measures of performance in accordance with generally accepted accounting principles. In addition, because EBITDA is not calculated identically by all companies, the presentation here may not be comparable to other similarly titled measures of other companies. Management's discretionary use of funds depicted by EBITDA may be limited by working capital, debt service and capital expenditure requirements, and by restrictions related to legal requirements, commitments and uncertainties.

Operating activities Cash provided by operations in the first nine months of 2005 was \$47.3 million as compared to \$25.2 million in the same period of 2004. The cash provided in 2005 consisted mainly of net income of \$39.5 million and depreciation and amortization of \$19.7 million. Working capital, excluding the impact of currency exchange rates and the acquisition of the assets of Rutgers Rail S.p.A., increased \$24.9 million, as inventory increased \$23.5 million, accounts payable and accruals increased \$23.3 million, and accounts receivable increased \$24.8 million. Accounts payable and accruals increased because of increased activity. Accounts receivable increased because of an increase in sales.

Investing activities In the first nine months of 2005 and 2004, cash used in investing activities was \$51.8 million and \$11.7 million, respectively. In 2005, we acquired the assets of Rutgers Rail S.p.A. for \$36.3 million, net of cash received. Capital expenditures were \$16.5 million and \$13.1 million in the first nine months of 2005 and 2004, respectively. The majority of capital expenditures for these periods relates to upgrades to and replacement of existing equipment.

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Financing activities In the first nine months of 2005 and 2004, cash provided by financing activities was \$18.1 million and \$12 million, respectively. The cash provided in 2005 included \$19.7 million of proceeds from the issuance of treasury stock for stock options and other benefit plans, offset by \$1.4 million of dividend payments. The cash provided in 2004 included \$13.5 million of proceeds from the issuance of treasury stock for stock options and other benefit plans, offset by \$1.4 million of dividend payments.

The following table shows our outstanding indebtedness at September 30, 2005 and December 31, 2004. The other term loan interest rates are variable and dependent on market conditions.

<i>In thousands</i>	September 30, 2005	December 31, 2004
6.875% Senior notes due 2013	\$ 150,000	\$ 150,000
Other	312	107
Total	\$ 150,312	\$ 150,107
Less-current portion	—	—
Long-term portion	\$ 150,312	\$ 150,107

Cash and cash equivalents balance at September 30, 2005 and December 31, 2004 was \$106.1 million and \$95.3 million, respectively.

Credit Agreement

In January 2004, we refinanced the credit agreement with a consortium of commercial banks (the “Refinancing Credit Agreement”). This Refinancing Credit Agreement currently provides a \$175 million five-year revolving credit facility expiring in January 2009. At September 30, 2005, the Company had available borrowing capacity, net of letters of credit, of approximately \$156.7 million, subject to certain financial covenant restrictions.

Under the Credit Agreement, the Company may elect a base rate or an interest rate based on London Interbank Offered Rates of Interest (“LIBOR”). The base rate is the greater of LaSalle Bank National Association’s prime rate or the federal funds effective rate plus 0.5% per annum. The LIBOR rate is based on LIBOR plus a margin that ranges from 100 to 200 basis points depending on the Company’s consolidated total indebtedness to cash flow ratios. The current margin is 100 basis points. The Credit Agreement includes the following covenants: a minimum interest expense coverage ratio of 3, a maximum debt to cash flow ratio of 3.5 and a minimum net worth of \$180 million plus 50% of consolidated net income since September 30, 2003.

6⁷/₈% Senior Notes Due August 2013

In August 2003, the Company issued \$150 million of Senior Notes due in 2013 (the “Notes”). The Notes were issued at par. Interest on the notes accrues at a rate of 6.875% per annum and is payable semi-annually on January 31 and July 31 of each year. The proceeds were used to repay debt outstanding under the Company’s existing credit agreement, and for general corporate purposes.

In 2001, we sold the operating assets and liabilities of a non-core business unit to its management team. As part of the sale, we guaranteed approximately \$1 million of bank debt of the buyer, which assists the buyer with certain working capital financing arrangements. We have no reason to believe that this debt will not be repaid or refinanced.

The Company believes, based on current levels of operations and forecasted earnings, cash flow and liquidity will be sufficient to fund its working capital and capital equipment needs as well as to meet its debt service requirements. If the Company’s sources of funds were to fail to satisfy the Company’s cash requirements,

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the Company may need to refinance its existing debt or obtain additional financing. There is no assurance that such new financing alternatives would be available, and, in any case, such new financing, if available, would be expected to be more costly and burdensome than the debt agreements currently in place.

Forward Looking Statements

We believe that all statements other than statements of historical facts included in this report, including certain statements under “Business” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” may constitute forward-looking statements. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that our assumptions made in connection with the forward-looking statements are reasonable, we cannot assure you that our assumptions and expectations are correct.

These forward-looking statements are subject to various risks, uncertainties and assumptions about us, including, among other things:

Economic and industry conditions

- materially adverse changes in economic or industry conditions generally or in the markets served by us, including North America, South America, Europe, Australia and Asia;
- demand for freight cars, locomotives, passenger transit cars, buses and related products and services;
- reliance on major original equipment manufacturer customers;
- original equipment manufacturers’ program delays;
- demand for services in the freight and passenger rail industry;
- demand for our products and services;
- continued recovery in our industry, and in particular, orders either being delayed, cancelled, not returning to historical levels, reduced or any combination of the foregoing;
- consolidations in the rail industry;
- continued outsourcing by our customers; industry demand for faster and more efficient braking equipment; or
- fluctuations in interest rates and foreign currency exchange rates;

Operating factors

- supply disruptions;
- technical difficulties;
- changes in operating conditions and costs;
- increases in raw material costs;
- successful introduction of new products;
- performance under material long-term contracts;
- labor relations;
- completion and integration of additional acquisitions; or
- the development and use of new technology;

Competitive factors

- the actions of competitors;

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Political/governmental factors

- political stability in relevant areas of the world;
- future regulation/deregulation of our customers and/or the rail industry;
- levels of governmental funding on transit projects, including for some of our customers;
- political developments and laws and regulations; or
- the outcome of our existing or any future legal proceedings, including litigation involving our principal customers and any litigation with respect to environmental, asbestos-related matters and pension liabilities; and

Transaction or commercial factors

- the outcome of negotiations with partners, governments, suppliers, customers or others.

Statements in this 10-Q apply only as of the date on which such statements are made, and we undertake no obligation to update any statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events.

Critical Accounting Policies

The preparation of the financial statements in accordance with generally accepted accounting principles requires management to make judgments, estimates and assumptions regarding uncertainties that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities and the reported amounts of revenues and expenses. Areas of uncertainty that require judgments, estimates and assumptions include the accounting for derivatives, environmental matters, the testing of goodwill and other intangibles for impairment, proceeds on assets to be sold, pensions and other postretirement benefits, and tax matters. Management uses historical experience and all available information to make these judgments and estimates, and actual results will inevitably differ from those estimates and assumptions that are used to prepare the Company's financial statements at any given time. Despite these inherent limitations, management believes that Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) and the financial statements and related footnotes provide a meaningful and fair perspective of the Company. A discussion of the judgments and uncertainties associated with accounting for derivatives and environmental matters can be found in the "Notes to Consolidated Financial Statements" included elsewhere in this report.

A summary of the Company's significant accounting policies is included in Note 2 in the "Notes to Consolidated Financial Statements" included elsewhere in this report. Management believes that the application of these policies on a consistent basis enables the Company to provide the users of the financial statements with useful and reliable information about the Company's operating results and financial condition.

The Company recognizes revenues on long-term contracts based on the percentage of completion method of accounting. The units-of-delivery method or other output-based measures, as appropriate, are used to measure the progress toward completion of individual contracts. Contract revenues and cost estimates are reviewed and revised at a minimum quarterly and adjustments are reflected in the accounting period as such amounts are determined. Provisions are made currently for estimated losses on uncompleted contracts. Certain pre-production costs relating to long-term production and supply contracts have been deferred and will be amortized over the life of the contracts.

Goodwill and indefinite-lived intangibles are required to be tested for impairment at least annually. The evaluation of impairment involves comparing the current fair value of the business to the recorded value (including goodwill). We use a combination of a guideline public company market approach and a discounted cash flow model ("DCF model") to determine the current fair value of the business. A number of significant

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assumptions and estimates are involved in the application of the DCF model to forecasted operating cash flows, including markets and market share, sales volume and pricing, costs to produce and working capital changes. Management considers historical experience and all available information at the time the fair values of its businesses are estimated. However, actual fair values that could be realized in an actual transaction may differ from those used to evaluate the impairment of goodwill.

The allowance for doubtful accounts receivable reflects our best estimate of probable losses inherent in our receivable portfolio determined on the basis of historical experience, specific allowances for known troubled accounts and other currently available evidence.

The Company provides warranty reserves to cover expected costs from repairing or replacing products with durability, quality or workmanship issues occurring during established warranty periods. In general, reserves are provided for as a percentage of sales, based on historic experience. In addition, specific reserves are established for known warranty issues and their estimable losses.

Inventory is reviewed to ensure that an adequate provision is recognized for excess, slow moving and obsolete inventories. The Company compares inventory components to prior year sales history and current backlog requirements. To the extent that inventory parts exceed estimated usage and demand, a reserve is recognized to reduce the carrying value of inventory. Also, specific reserves are established for known inventory obsolescence.

Other areas of significant judgments and estimates include the liabilities and expenses for pensions and other postretirement benefits. These amounts are determined using actuarial methodologies and incorporate significant assumptions, including the rate used to discount the future estimated liability, the long-term rate of return on plan assets and several assumptions relating to the employee workforce (salary increases, medical costs, retirement age and mortality). The rate used to discount future estimated liabilities is determined considering the rates available at year-end on debt instruments that could be used to settle the obligations of the plan. The long-term rate of return is estimated by considering historical returns and expected returns on current and projected asset allocations and is generally applied to a five-year average market value of assets.

As a global company, Wabtec records an estimated liability or benefit for income and other taxes based on what it determines will likely be paid in various tax jurisdictions in which it operates. Management uses its best judgment in the determination of these amounts. However, the liabilities ultimately realized and paid are dependent on various matters including the resolution of the tax audits in the various affected tax jurisdictions and may differ from the amounts recorded. An adjustment to the estimated liability would be recorded through income in the period in which it becomes probable that the amount of the actual liability differs from the recorded amount. Management does not believe that such a charge would be material.

Recent Accounting Pronouncements

See Notes 2 and 6 of "Notes to Condensed Consolidated Financial Statements" included elsewhere in this report.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest Rate Risk

In the ordinary course of business, Wabtec is exposed to risks that increases in interest rates may adversely affect funding costs associated with its variable-rate debt. There was no outstanding variable-rate debt at September 30, 2005.

Foreign Currency Exchange Risk

The Company occasionally enters into several types of financial instruments for the purpose of managing its exposure to foreign currency exchange rate fluctuations in countries in which the Company has significant operations. As of September 30, 2005, we had several such instruments outstanding to hedge currency rate fluctuation in 2005.

The Company entered into foreign currency forward contracts to reduce the impact of changes in currency exchange rates. Forward contracts are agreements with a counterparty to exchange two distinct currencies at a set exchange rate for delivery on a set date at some point in the future. There is no exchange of funds until the delivery date. At the delivery date we can either take delivery of the currency or settle on a net basis. All outstanding forward contracts and option agreements are for the sale of U.S. Dollars (USD) and the purchase of Canadian Dollars (CAD). As of September 30, 2005, the Company has forward contracts with a notional value of \$42 million CAD (or \$32.8 million U.S.), with an average exchange rate of \$0.78 USD per \$1 CAD, resulting in the recording of a current asset and an increase in comprehensive income of \$2.2 million, net of tax.

Wabtec is also subject to certain risks associated with changes in foreign currency exchange rates to the extent its operations are conducted in currencies other than the U.S. dollar. For the first nine months of 2005, approximately 64% of Wabtec's net sales are in the United States, 10% in Canada, 1% in Mexico, and 25% in other international locations, primarily Europe.

Item 4. CONTROLS AND PROCEDURES

Wabtec's principal executive officer and its principal financial officer have evaluated the effectiveness of Wabtec's "disclosure controls and procedures," (as defined in Exchange Act Rule 13a-15(e)) as of September 30, 2005. Based upon their evaluation, the principal executive officer and principal financial officer concluded that Wabtec's disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by Wabtec in the reports filed or submitted by it under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and to provide reasonable assurance that information required to be disclosed by Wabtec in such reports is accumulated and communicated to Wabtec's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

There was no change in Wabtec's "internal control over financial reporting" (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended September 30, 2005, that has materially affected, or is reasonably likely to materially affect, Wabtec's internal control over financial reporting.

PART II—OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS AND COMMITMENTS AND CONTINGENCIES

Except as disclosed in Note 12 of the Company's Notes to Condensed Consolidated Financial Statements for the Quarterly Period Ended September 30, 2005, there have been no other material changes to report regarding the Company's commitments and contingencies as described in Note 18 of the Company's Annual Report on Form 10-K for the Year Ended December 31, 2004.

Item 6. EXHIBITS

The following exhibits are being filed with this report:

- 3.1 Restated Certificate of Incorporation of the Company dated January 30, 1995, as amended March 30, 1995, filed as an exhibit to the Company's Registration Statement on Form S-1 (No. 33-90866), and incorporated herein by reference.
- 3.2 Restated By-Laws of the Company, effective November 19, 1999, filed as part of the Company's Registration Statement on Form S-4 (No. 333-88903), and incorporated herein by reference.
- 31.1 Rule 13a-14(a) Certification of Chief Executive Officer
- 31.2 Rule 13a-14(a) Certification of Chief Financial Officer
- 32.1 Section 1350 Certification of Chief Executive Officer and Chief Financial Officer

EXHIBIT INDEX

Exhibit Number	Description and Method of Filing
3.1	Restated Certificate of Incorporation of the Company dated January 30, 1995, as amended March 30, 1995, filed as an exhibit to the Company's Registration Statement on Form S-1 (No. 33-90866), and incorporated herein by reference
3.2	Restated By-Laws of the Company, effective November 19, 1999, filed as part of the Company's Registration Statement on Form S-4 (No. 333-88903), and incorporated herein by reference
31.1	Rule 13a-14(a) Certification of Chief Executive Officer, filed herewith
31.2	Rule 13a-14(a) Certification of Chief Financial Officer, filed herewith
32.1	Section 1350 Certification of Chief Executive Officer and Chief Financial Officer, filed herewith

CERTIFICATION

I, William E. Kassling, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Westinghouse Air Brake Technologies Corporation;

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and

(d) Disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2005

/s/ WILLIAM E. KASSLING

Name: William E. Kassling
Title: **Chairman of the Board and Chief Executive Officer**

CERTIFICATION

I, Alvaro Garcia-Tunon, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Westinghouse Air Brake Technologies Corporation;

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and

(d) Disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2005

/s/ ALVARO GARCIA-TUNON

Name: Alvaro Garcia-Tunon
Title: Chief Financial Officer

