

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported): July 29, 2021 (July 29, 2021)

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

Delaware
(State or other Jurisdiction
of Incorporation)

033-90866
(Commission File No.)

25-1615902
(I.R.S. Employer Identification No.)

30 Isabella Street
Pittsburgh, Pennsylvania
(Address of Principal Executive Offices)

15212
(Zip Code)

(412) 825-1000
(Registrant's Telephone Number, Including Area Code)

Not Applicable
(Former Name or Former Address, if Changed Since Last Report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of exchange on which registered
Common Stock, par value \$0.01 per share	WAB	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On July 29, 2021, Westinghouse Air Brake Technologies Corporation (the “Company”) issued a press release reporting, among other things, the Company’s 2021 second quarter results. A copy of this press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated into this Item 2.02 by reference. The Company is also furnishing an investor presentation relating to its second quarter of 2021 (the “Presentation”), which will be used by the management team for presentations to investors and others. A copy of the Presentation is attached hereto as Exhibit 99.2 and incorporated into this Item 2.02 by reference. The Presentation is also available on the Company’s website at www.wabteccorp.com.

In accordance with General Instruction B.2 of Form 8-K, the information furnished pursuant to this Item 2.02 in this Current Report on Form 8-K, including Exhibits 99.1 and 99.2, shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Item 7.01 Regulation FD Disclosure.

On July 29, 2021, the Company issued a press release which, among other things, updated sales and earnings guidance for fiscal year 2021. A copy of the press release is attached to this report as Exhibit 99.1 and the paragraph under the heading “2021 Financial Guidance” which discusses 2021 guidance is incorporated into this Item 7.01 by reference. The Company also furnished a Presentation relating to its second quarter of 2021, which is incorporated into this Item 7.01 by reference. A copy of the Presentation is attached to this report as Exhibit 99.2.

In accordance with General Instruction B.2 of Form 8-K, the information furnished pursuant to this Item 7.01 in this Current Report on Form 8-K, including Exhibits 99.1 and 99.2, shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

The following exhibits are furnished with this report on Form 8-K:

Exhibit No.	Description
99.1	Press release dated July 29, 2021
99.2	Wabtec 2 nd Quarter 2021, Financial Results & Company Highlights
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

Caution Concerning Forward-Looking Statements

This communication contains “forward-looking” statements as that term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995, including statements regarding the acquisition by Wabtec of GE Transportation (the “GE Transportation merger”), statements regarding Wabtec’s expectations about future sales and earnings and statements about the impact of evolving global conditions on Wabtec’s business. All statements, other than historical facts, including statements synergies from the GE Transportation merger; statements regarding Wabtec’s plans, objectives, expectations and intentions; and statements regarding macro-economic conditions and evolving production and demand conditions; and any assumptions underlying any of the foregoing, are forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts and are sometimes identified by the words “may,” “will,” “should,” “potential,” “intend,” “expect,” “endeavor,” “seek,” “anticipate,” “estimate,” “overestimate,” “underestimate,” “believe,” “could,” “project,” “predict,” “continue,” “target” or other similar words or expressions. Forward-looking statements are based upon current plans, estimates and expectations that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, (1) unexpected costs, charges or expenses resulting from acquisitions, including the GE Transportation merger; (2) uncertainty of Wabtec’s expected financial performance; (3) failure to realize the anticipated benefits of acquisitions, including as a result of integrating acquired targets into Wabtec; (4) Wabtec’s ability to implement its business strategy; (5) difficulties and delays in achieving revenue and cost synergies; (6) inability to retain and hire key personnel; (7) evolving legal, regulatory and tax regimes; (8) changes in general economic and/or industry specific conditions, including the impacts of tax and tariff programs, industry consolidation and changes in the financial condition or operating strategies of our customers; (9) changes in the expected timing of projects; (10) a decrease in freight or passenger rail traffic; (11) an increase in manufacturing costs; (12) actions by third parties, including government agencies; (13) the severity and duration of the evolving COVID-19 pandemic and the resulting impact on the global economy and, in particular, our customers, suppliers and end-markets; and (14) other risk factors as detailed from time to time in Wabtec’s reports filed with the SEC, including Wabtec’s annual report on Form 10-K, periodic quarterly reports on Form 10-Q, periodic current reports on Form 8-K and other documents filed with the SEC. The foregoing list of important factors is not exclusive. Any forward-looking statements speak only as of the date of this communication. Wabtec does not undertake any obligation to update any forward-looking statements, whether as a result of new information or development, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on any of these forward-looking statements.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

WESTINGHOUSE AIR BRAKE
TECHNOLOGIES CORPORATION

By: /s/ Patrick D. Dugan
Patrick D. Dugan
Executive Vice President and Chief Financial Officer

Date: July 29, 2021



*Wabtec Reports 2nd Quarter 2021 Results;
Updates 2021 Guidance*

- **Strong Cash Flow from Operations of \$223 Million; Year-to-Date Cash Flow From Operations of \$515 Million**
- **Second Quarter Reported GAAP Earnings Per Share of \$0.66; Adjusted EPS of \$1.06**
- **Raising Full-Year Sales, GAAP EPS and Adjusted EPS Guidance**
- **12-month Backlog Highest Since 2nd Quarter 2019; Year-To-Date Book-To-Bill Above 1.0**
- **On-track to Deliver \$250 Million Run-Rate of Synergies From GE Transportation Merger in 2021**

PITTSBURGH, July 29, 2021 – Wabtec Corporation (NYSE: WAB) today reported second quarter 2021 earnings per diluted share of \$0.66 and adjusted earnings per diluted share of \$1.06, versus earnings per diluted share of \$0.46 and adjusted earnings per diluted share of \$0.87 a year ago. Total sales were \$2.0 billion and cash from operations was strong at \$223 million.

“Our team delivered strong execution in the second quarter and strengthened our financial position, despite severe disruption in India stemming from the pandemic, continued challenges in our OE end-markets and inflationary pressures globally,” said Rafael Santana, Wabtec’s president and chief executive officer. “As a result of this performance and the team’s disciplined execution, coupled with our solid balance sheet, strong cash flow, backlog and the outlook for the remainder of the year, we’re raising Wabtec’s full-year revenue and earnings per share guidance, and are confident we will continue to position the company for long-term profitable growth.”

2021 Financial Guidance

- Wabtec updated its 2021 sales guidance to a range of \$7.9 billion to \$8.2 billion, GAAP earnings per diluted share guidance to between \$2.87 to \$3.07 and adjusted earnings per diluted share to between \$4.15 to \$4.35. The adjusted guidance excludes estimated expenses for restructuring, transaction and amortization expenses.
- With cost actions and synergies stemming from the Wabtec and GE Transportation merger on-track, we expect to achieve a run rate savings of \$250 million in 2021, as well as margin expansion through continued cost actions. For full year 2021, Wabtec expects strong cash flow generation with operating cash flow conversion greater than 90%.

2021 Second Quarter Consolidated Results

- Sales were \$2.0 billion versus \$1.7 billion in the same period a year ago. Organic sales increased by \$153 million, while acquisitions added sales of \$38 million and favorable foreign currency exchange rates increased sales by \$84 million versus the second quarter a year ago. The organic increase compared to the year-ago quarter was primarily driven by higher sales in Transit, Freight Services and Components, offset partially by lower sales in Freight Equipment.
- Income from operations was \$203 million (10.1 percent of sales) and adjusted income from operations was \$306 million (15.2 percent of sales). Adjusted income from operations improved 16.5 percent from last year as result of higher sales in Freight and Transit, along with the realization of synergies and cost actions. Adjusted income from operations excluded pre-tax expenses of \$103 million, of which \$73 million is for non-cash amortization expense and \$30 million is for restructuring and transaction costs (see reconciliation table).
- Net interest expense declined 13 percent from last year to \$45 million due to lower debt levels. The effective tax rate for the quarter was 25.8 percent, while the adjusted effective tax rate was 25.3 percent.
- EBITDA, which Wabtec defines as earnings before interest, taxes, depreciation and amortization was \$338 million and adjusted EBITDA was \$368 million. Adjusted EBITDA excluded pre-tax expenses of \$30 million for transaction and restructuring costs (see reconciliation table).

2021 Second Quarter Freight Segment Results

- Freight segment sales of \$1.34 billion increased by 11 percent from the year-ago quarter. The increase was due to higher organic sales of \$73 million, \$38 million from the acquisition of Nordco and \$21 million from favorable foreign currency exchange rates. Organic Freight segment sales benefited from higher demand of locomotive and railcar Components, and Services as result of higher modernizations, lower equipment parking and higher utilization. This growth was offset by on-going disruption due to the COVID-19 pandemic and lower deliveries of locomotives in North America.
- Freight segment income from operations was \$173 million (13.0 percent of segment sales) and adjusted income from operations of \$247 million (18.5 percent of segment sales). Freight segment adjusted income from operations increased 7.8 percent from the year-ago quarter primarily driven by higher segment sales, realization of synergies and lower operating costs offset somewhat by lower absorption of fixed costs due to decreased locomotive deliveries and higher input costs.

2021 Second Quarter Transit Segment Results

- Transit segment sales of \$676 million increased by 27 percent from the year-ago quarter. Organic sales increased by \$81 million, while favorable foreign currency exchange rates increased sales by \$63 million. Organic transit segment sales increased from higher original equipment (OE) and aftermarket sales driven by recovery from the COVID-19 pandemic and increased global infrastructure investment.
 - Transit segment income from operations was \$45 million (6.7 percent of segment sales) and adjusted income from operations was \$73 million (10.8 percent of segment sales). Transit segment adjusted income from operations increased from the year-ago quarter by 42.7 percent primarily driven by lessening disruption caused by the COVID-19 pandemic partially offset by a warranty adjustment in the second quarter 2021 and higher mix of OE sales.
-

Backlog

At June 30, 2021 the 12-month backlog was \$5.8 billion which was \$117 million higher than March 31, 2021 as a result of increased orders for Freight Equipment, Components and Digital Electronics. The 12-month backlog was at the highest level since March 31, 2019. At June 30, 2021, Wabtec's total multi-year backlog was \$21.5 billion.

Cash Flow and Liquidity Summary

- Year-to-date the company generated cash from operations of \$515 million versus \$229 million in the same period of 2020. The strong cash performance during the second quarter was driven by good operational performance and focused working capital management. The company generated cash from operations of \$223 million for the second quarter compared to \$311 million a year ago.
- At the end of the quarter, the company had cash and cash equivalents of \$454 million and debt of \$4.1 billion. At June 30, 2021 the company's total available liquidity, which includes \$454 million in cash and cash equivalents plus \$1.2 billion available under current credit facilities, was \$1.7 billion.
- During the second quarter, the company successfully completed a €500 million Euro Green bond offering, the proceeds of which are intended to further fund investments in sustainable rail projects.

Conference Call Information

Wabtec will host a call with analysts and investors at 8:30 a.m., ET, today. To listen via webcast, go to Wabtec's new website at www.WabtecCorp.com and click on "Events & Presentations" in the "Investor Relations" section. Also, an audio replay of the call will be available by calling 1-877-344-7529 or 1-412-317-0088 (access code: 10156180).

About Wabtec Corporation

Wabtec Corporation is a leading global provider of equipment, systems, digital solutions and value-added services for freight and transit rail. Drawing on nearly four centuries of collective experience across Wabtec, GE Transportation and Faiveley Transport, the company has unmatched digital expertise, technological innovation, and world-class manufacturing and services, enabling the digital-rail-and-transit ecosystems. Wabtec is focused on performance that drives progress, creating transportation solutions that move and improve the world. The freight portfolio features a comprehensive line of locomotives, software applications and a broad selection of mission-critical controls systems, including Positive Train Control (PTC). The transit portfolio provides highly engineered systems and services to virtually every major rail transit system around the world, supplying an integrated series of components for buses and all train-related market segments that deliver safety, efficiency and passenger comfort. Along with its industry-leading portfolio of products and solutions for the rail and transit industries, Wabtec is a leader in mining, marine, and industrial solutions. Based in Pittsburgh, PA, Visit: www.WabtecCorp.com

Information about non-GAAP Financial Information and Forward-Looking Statements

Wabtec's earnings release and 2021 financial guidance mentions certain non-GAAP financial performance measures, including adjusted gross profit, adjusted operating expenses, adjusted operating margin, EBITDA, adjusted EBITDA, adjusted effective tax rate, adjusted income tax expense, adjusted income from operations, adjusted interest and other expense, adjusted earnings per diluted share and book-to-bill ratio. Wabtec defines EBITDA as earnings before interest, taxes, depreciation and amortization. Wabtec defines book-to-bill ratio, for which there is no comparable GAAP financial measure, as orders divided by sales. While Wabtec believes these are useful supplemental measures for investors, they are not presented in accordance with GAAP. Investors should not consider non-GAAP measures in isolation or as a substitute for net income, cash flows from operations, or any other items calculated in accordance with GAAP. In addition, the non-GAAP financial measures included in this release have inherent material limitations as performance measures because they add back certain expenses incurred by the company to GAAP financial measures, resulting in those expenses not being taken into account in the applicable non-GAAP financial measure. Because not all companies use identical calculations, Wabtec's presentation of non-GAAP financial measures may not be comparable to other similarly titled measures of other companies. Included in this release are reconciliation tables that provide details about how adjusted results relate to GAAP results.

This communication contains "forward-looking" statements as that term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995, including statements regarding the acquisition by Wabtec of GE Transportation (the "GE Transportation merger"), statements regarding Wabtec's expectations about future sales and earnings, and statements about the impact of evolving global conditions on Wabtec's business. All statements, other than historical facts, including statements regarding synergies from the GE Transportation merger; statements regarding Wabtec's plans, objectives, expectations and intentions; and statements regarding macro-economic conditions and evolving production and demand conditions; and any assumptions underlying any of the foregoing, are forward-looking statements. Forward-looking statements concern future circumstances and results that are not historical facts and are sometimes identified by the words "may," "will," "should," "potential," "intend," "expect," "endeavor," "seek," "anticipate," "estimate," "overestimate," "underestimate," "believe," "could," "project," "predict," "continue," "target" or other similar words or expressions. Forward-looking statements are based upon current plans, estimates and expectations that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, (1) unexpected costs, charges or expenses resulting from acquisitions, including the GE Transportation merger; (2) uncertainty of Wabtec's expected financial performance; (3) failure to realize the anticipated benefits of acquisitions, including the GE Transportation merger, including as a result of integrating acquired targets into Wabtec; (4) Wabtec's ability to implement its business strategy; (5) difficulties and delays in achieving revenue and cost synergies; (6) inability to retain and hire key personnel; (7) evolving legal, regulatory and tax regimes; (8) changes in general economic and/or industry specific conditions, including the impacts of tax and tariff programs, industry consolidation and changes in the financial condition or operating strategies of our customers; (9) changes in the expected timing of projects; (10) a decrease in freight or passenger rail traffic; (11) an increase in manufacturing costs; (12) actions by third parties, including government agencies; (13) the severity and duration of the evolving COVID-19 pandemic and the resulting impact on the global economy and, in particular, our customers, suppliers and end-markets, and (14) other risk factors as detailed from time to time in Wabtec's reports filed with the SEC, including Wabtec's annual report on Form 10-K, periodic quarterly reports on Form 10-Q, periodic current reports on Form 8-K and other documents filed with the SEC. The foregoing list of important factors is not exclusive. Any forward-looking statements speak only as of the date of this communication. Wabtec does not undertake any obligation to update any forward-looking statements, whether as a result of new information or development, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on any of these forward-looking statements.

Wabtec Investor Contact

Kristine Kubacki, CFA / Kristine.Kubacki@wabtec.com / 412-450-2033

Wabtec Media Contact

Deia Campanelli / Deia.Campanelli@wabtec.com / 773-297-0482

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2021 AND 2020
(AMOUNTS IN MILLIONS EXCEPT PER SHARE DATA)
(UNAUDITED)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2021	2020	2021	2020
Net sales	\$ 2,012.3	\$ 1,737.4	\$ 3,842.5	\$ 3,667.3
Cost of sales	(1,432.2)	(1,250.7)	(2,728.2)	(2,601.9)
Gross profit	580.1	486.7	1,114.3	1,065.4
Gross profit as a % of Net Sales	28.8%	28.0%	29.0%	29.1%
Selling, general and administrative expenses	(262.1)	(216.8)	(497.5)	(460.2)
Engineering expenses	(42.0)	(38.2)	(79.7)	(87.2)
Amortization expense	(72.7)	(72.3)	(142.2)	(141.3)
Total operating expenses	(376.8)	(327.3)	(719.4)	(688.7)
Operating expenses as a % of Net Sales	18.7%	18.8%	18.7%	18.8%
Income from operations	203.3	159.4	394.9	376.7
Income from operations as a % of Net Sales	10.1%	9.2%	10.3%	10.3%
Interest expense, net	(44.9)	(51.4)	(92.5)	(104.7)
Other income (expense), net	10.3	6.3	24.5	(8.5)
Income before income taxes	168.7	114.3	326.9	263.5
Income tax expense	(43.5)	(28.5)	(87.0)	(66.5)
Effective tax rate	25.8%	24.9%	26.6%	25.2%
Net income	125.2	85.8	239.9	197.0
Less: Net (income) loss attributable to noncontrolling interest	(0.4)	1.0	(2.7)	1.4
Net income attributable to Wabtec shareholders	\$ 124.8	\$ 86.8	\$ 237.2	\$ 198.4
Earnings Per Common Share				
Basic				
Net income attributable to Wabtec shareholders	\$ 0.66	\$ 0.46	\$ 1.25	\$ 1.04
Diluted				
Net income attributable to Wabtec shareholders	\$ 0.66	\$ 0.46	\$ 1.25	\$ 1.04
Segment Information				
Freight Net Sales	\$ 1,335.9	\$ 1,204.7	\$ 2,519.2	\$ 2,505.7
Freight Income from Operations	\$ 173.2	\$ 141.5	\$ 315.0	\$ 303.2
Freight Operating Margin	13.0%	11.7%	12.5%	12.1%
Transit Net Sales	\$ 676.4	\$ 532.7	\$ 1,323.3	\$ 1,161.6
Transit Income from Operations	\$ 45.3	\$ 40.2	\$ 115.4	\$ 108.8
Transit Operating Margin	6.7%	7.5%	8.7%	9.4%
Backlog Information (Note: 12-month is a sub-set of total)				
	June 30, 2021	March 31, 2021		
Freight Total	\$ 17,836.3	\$ 18,005.5		
Transit Total	3,693.3	3,666.0		
Wabtec Total	\$ 21,529.6	\$ 21,671.5		
Freight 12-Month	\$ 4,098.1	\$ 3,910.2		
Transit 12-Month	1,724.8	1,796.0		
Wabtec 12-Month	\$ 5,822.9	\$ 5,706.2		

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(UNAUDITED)

<i>In millions</i>	June 30, 2021	December 31, 2020
Cash and cash equivalents	\$ 453.5	\$ 598.7
Receivables, net	1,452.6	1,412.5
Inventories	1,661.2	1,642.1
Other current assets	240.9	226.5
Total current assets	3,808.2	3,879.8
Property, plant and equipment, net	1,544.3	1,601.6
Goodwill	8,653.2	8,485.2
Other intangible assets, net	3,876.0	3,869.2
Other noncurrent assets	630.7	618.7
Total assets	\$ 18,512.4	\$ 18,454.5
Current liabilities	\$ 2,844.7	\$ 3,226.3
Long-term debt	4,079.6	3,792.2
Long-term liabilities - other	1,260.3	1,283.3
Total liabilities	8,184.6	8,301.8
Shareholders' equity	10,294.4	10,122.3
Noncontrolling interest	33.4	30.4
Total shareholders' equity	10,327.8	10,152.7
Total Liabilities and Shareholders' Equity	\$ 18,512.4	\$ 18,454.5

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

	Six Months Ended June 30,	
	2021	2020
<i>In millions</i>		
<i>Operating activities</i>		
Net income	\$ 239.9	\$ 197.0
Non-cash expense	250.6	184.0
Receivables	(28.8)	246.1
Inventories	7.8	(30.3)
Accounts Payable	82.4	(148.5)
Other assets and liabilities	(36.5)	(219.7)
Net cash provided by operating activities	515.4	228.6
Net cash used for investing activities	(452.4)	(98.2)
Net cash used for financing activities	(212.5)	(123.5)
Effect of changes in currency exchange rates	4.3	(23.2)
Decrease in cash	(145.2)	(16.3)
Cash and cash equivalents, beginning of period	598.7	604.2
Cash and cash equivalents, end of period	\$ 453.5	\$ 587.9

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
Second Quarter 2021 Actual Results										
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 2,012.3	\$ 580.1	\$ (376.8)	\$ 203.3	\$ (34.6)	\$ (43.5)	\$ 125.2	\$ (0.4)	\$ 124.8	\$ 0.66
Restructuring & Transaction costs	-	21.1	8.5	29.6	-	(6.4)	23.2	-	\$ 23.2	\$ 0.12
Non-cash Amortization expense	-	-	72.7	72.7	-	(18.8)	54.0	-	54.0	\$ 0.29
Foreign Exchange Gain	-	-	-	-	(2.3)	0.6	(1.8)	-	(1.8)	\$ (0.01)
Adjusted Results	\$ 2,012.3	\$ 601.2	\$ (295.6)	\$ 305.6	\$ (36.9)	\$ (68.1)	\$ 200.6	\$ (0.4)	\$ 200.2	\$ 1.06
Fully Diluted Shares Outstanding										188.9

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
Second Quarter Year-to-Date 2021 Actual Results										
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 3,842.5	\$ 1,114.3	\$ (719.4)	\$ 394.9	\$ (68.0)	\$ (87.0)	\$ 239.9	\$ (2.7)	\$ 237.2	\$ 1.25
Restructuring & Transaction costs	-	25.2	19.9	45.1	-	(10.7)	34.4	-	\$ 34.4	\$ 0.18
Non-cash Amortization expense	-	-	142.2	142.2	-	(37.8)	104.4	-	104.4	\$ 0.55
Foreign Exchange Gain	-	-	-	-	(10.9)	2.9	(8.0)	-	(8.0)	\$ (0.04)
Adjusted Results	\$ 3,842.5	\$ 1,139.5	\$ (557.3)	\$ 582.2	\$ (78.9)	\$ (132.6)	\$ 370.7	\$ (2.7)	\$ 368.0	\$ 1.94
Fully Diluted Shares Outstanding										188.9

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
Second Quarter 2020 Actual Results										
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 1,737.4	\$ 486.7	\$ (327.3)	\$ 159.4	\$ (45.1)	\$ (28.5)	\$ 85.8	\$ 1.0	\$ 86.8	\$ 0.46
Restructuring & Transaction costs	-	17.2	13.4	30.6	-	(7.7)	22.9	-	\$ 22.9	\$ 0.12
Non-cash Amortization expense	-	-	72.3	72.3	-	(18.0)	54.3	-	54.3	\$ 0.29
Foreign Exchange Gain	-	-	-	-	0.3	(0.1)	0.2	-	0.2	\$ -
Adjusted Results	\$ 1,737.4	\$ 503.9	\$ (241.6)	\$ 262.3	\$ (44.8)	\$ (54.3)	\$ 163.2	\$ 1.0	\$ 164.2	\$ 0.87
Fully Diluted Shares Outstanding										190.2

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
Second Quarter Year-to-Date 2020 Actual Results										
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 3,667.3	\$ 1,065.4	\$ (688.7)	\$ 376.7	\$ (113.2)	\$ (66.5)	\$ 197.0	\$ 1.4	\$ 198.4	\$ 1.04
Restructuring, Transaction, & Litigation costs	-	18.6	28.9	47.5	-	(12.0)	35.5	-	35.5	\$ 0.19
Non-cash Amortization expense	-	-	141.3	141.3	-	(35.6)	105.7	-	105.7	\$ 0.55
Foreign Exchange Loss	-	-	-	-	14.1	(3.6)	10.5	-	10.5	\$ 0.05
Adjusted Results	\$ 3,667.3	\$ 1,084.0	\$ (518.5)	\$ 565.5	\$ (99.1)	\$ (117.7)	\$ 348.7	\$ 1.4	\$ 350.1	\$ 1.83
Fully Diluted Shares Outstanding										190.8

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation 2021 Q2 EBITDA Reconciliation (in millions)											
	<u>Reported Income from Operations</u>	+	<u>Other Income (Expense)</u>	+	<u>Depreciation & Amortization</u>	=	<u>EBITDA</u>	+	<u>Restructuring & Transaction Costs</u>	=	<u>Adjusted EBITDA</u>
Consolidated Results	\$ 203.3		\$ 10.3		\$ 124.8		\$ 338.4		\$ 29.6		\$ 368.0

Wabtec Corporation 2021 Q2 YTD EBITDA Reconciliation (in millions)											
	<u>Reported Income from Operations</u>	+	<u>Other Income (Expense)</u>	+	<u>Depreciation & Amortization</u>	=	<u>EBITDA</u>	+	<u>Restructuring & Transaction Costs</u>	=	<u>Adjusted EBITDA</u>
Consolidated Results	\$ 394.9		\$ 24.5		\$ 243.1		\$ 662.5		\$ 45.1		\$ 707.6

Wabtec Corporation 2020 Q2 EBITDA Reconciliation (in millions)											
	<u>Reported Income from Operations</u>	+	<u>Other Income (Expense)</u>	+	<u>Depreciation & Amortization</u>	=	<u>EBITDA</u>	+	<u>Restructuring & Transaction Costs</u>	=	<u>Adjusted EBITDA</u>
Consolidated Results	\$ 159.4		\$ 6.3		\$ 116.4		\$ 282.1		\$ 30.6		\$ 312.7

Wabtec Corporation 2020 Q2 YTD EBITDA Reconciliation (in millions)											
	<u>Reported Income from Operations</u>	+	<u>Other Income (Expense)</u>	+	<u>Depreciation & Amortization</u>	=	<u>EBITDA</u>	+	<u>Restructuring & Transaction Costs</u>	=	<u>Adjusted EBITDA</u>
Consolidated Results	\$ 376.7		\$ (8.5)		\$ 230.8		\$ 599.0		\$ 47.5		\$ 646.5

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
SALES BY PRODUCT LINE
(UNAUDITED)

<i>In millions</i>	Three Months Ended June 30,	
	2021	2020
Freight Segment		
Equipment	\$ 327.8	\$ 334.9
Components	224.3	195.5
Digital Electronics	161.8	165.5
Services	622.0	508.8
Total Freight Segment	1,335.9	1,204.7
Transit Segment		
Original Equipment Manufacturer	\$ 320.4	\$ 227.3
Aftermarket	356.0	305.4
Total Transit Segment	676.4	532.7
Six Months Ended June 30,		
	2021	2020
Freight Segment		
Equipment	\$ 589.6	\$ 742.9
Components	426.8	415.9
Digital Electronics	318.3	339.1
Services	1,184.5	1,007.8
Total Freight Segment	2,519.2	2,505.7
Transit Segment		
Original Equipment Manufacturer	\$ 607.2	\$ 514.3
Aftermarket	716.1	647.3
Total Transit Segment	1,323.3	1,161.6

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
RECONCILIATION OF REPORTED RESULTS TO ADJUSTED RESULTS - BY SEGMENT
(UNAUDITED)

<i>In millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2021	2020	2021	2020
Freight Segment Reported Income from Operations	\$ 173.2	\$ 141.5	\$ 315.0	\$ 303.2
<i>Freight Segment Reported Margin</i>	13.0%	11.7%	12.5%	12.1%
Restructuring & Transaction costs	5.8	19.9	13.6	34.7
Non-cash Amortization expense	67.7	67.5	132.2	131.6
Freight Segment Adjusted Income from Operations	\$ 246.7	\$ 228.9	\$ 460.8	\$ 469.5
<i>Freight Segment Adjusted Margin</i>	18.5%	19.0%	18.3%	18.7%
Transit Segment Reported Income from Operations	\$ 45.3	\$ 40.2	\$ 115.4	\$ 108.8
<i>Transit Segment Reported Margin</i>	6.7%	7.5%	8.7%	9.4%
Restructuring & Transaction costs	22.9	6.3	26.7	7.4
Non-cash Amortization expense	5.0	4.8	10.0	9.7
Transit Segment Adjusted Income from Operations	\$ 73.2	\$ 51.3	\$ 152.1	\$ 125.9
<i>Transit Segment Adjusted Margin</i>	10.8%	9.6%	11.5%	10.8%

Wabtec 2nd Quarter 2021

Financial Results & Company Highlights

July 29, 2021



Forward looking statements & non-GAAP financial information

This communication contains "forward-looking" statements as that term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995, including statements regarding the acquisition by Wabtec of GE Transportation (the "GE Transportation merger"), statements regarding Wabtec's expectations about future sales and earnings and statements about the impact of evolving global conditions on Wabtec's business. All statements, other than historical facts, including statements synergies from the GE Transportation merger; statements regarding Wabtec's plans, objectives, expectations and intentions; and statements regarding macro-economic conditions and evolving production and demand conditions; and any assumptions underlying any of the foregoing, are forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts and are sometimes identified by the words "may," "will," "should," "potential," "intend," "expect," "endeavor," "seek," "anticipate," "estimate," "overestimate," "underestimate," "believe," "could," "project," "predict," "continue," "target" or other similar words or expressions. Forward-looking statements are based upon current plans, estimates and expectations that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, (1) unexpected costs, charges or expenses resulting from acquisitions, including the GE Transportation merger; (2) uncertainty of Wabtec's expected financial performance; (3) failure to realize the anticipated benefits of acquisitions, including as a result of integrating acquired targets into Wabtec; (4) Wabtec's ability to implement its business strategy; (5) difficulties and delays in achieving revenue and cost synergies; (6) inability to retain and hire key personnel; (7) evolving legal, regulatory and tax regimes; (8) changes in general economic and/or industry specific conditions, including the impacts of tax and tariff programs, industry consolidation and changes in the financial condition or operating strategies of our customers; (9) changes in the expected timing of projects; (10) a decrease in freight or passenger rail traffic; (11) an increase in manufacturing costs; (12) actions by third parties, including government agencies; (13) the severity and duration of the evolving COVID-19 pandemic and the resulting impact on the global economy and, in particular, our customers, suppliers and end-markets; and (14) other risk factors as detailed from time to time in Wabtec's reports filed with the SEC, including Wabtec's annual report on Form 10-K, periodic quarterly reports on Form 10-Q, periodic current reports on Form 8-K and other documents filed with the SEC. The foregoing list of important factors is not exclusive. Any forward-looking statements speak only as of the date of this communication. Wabtec does not undertake any obligation to update any forward-looking statements, whether as a result of new information or development, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on any of these forward-looking statements.

This presentation as well as Wabtec's earnings release and 2021 financial guidance mention certain non-GAAP financial performance measures, including adjusted gross profit, adjusted operating expenses, adjusted income from operations, adjusted interest and other expense, adjusted operating margin, adjusted income tax expense, adjusted effective tax rate, adjusted earnings per diluted share, EBITDA and adjusted EBITDA, net debt, cash conversion rate and book-to-bill ratio. Wabtec defines EBITDA as earnings before interest, taxes, depreciation and amortization. Wabtec defines book-to-bill ratio as new orders divided by sales. While Wabtec believes these are useful supplemental measures for investors, they are not presented in accordance with GAAP. Investors should not consider non-GAAP measures in isolation or as a substitute for net income, cash flows from operations, or any other items calculated in accordance with GAAP. In addition, the non-GAAP financial measures included in this presentation have inherent material limitations as performance measures because they add back certain expenses incurred by the company to GAAP financial measures, resulting in those expenses not being taken into account in the applicable non-GAAP financial measure. Because not all companies use identical calculations, Wabtec's presentation of non-GAAP financial measures may not be comparable to other similarly titled measures of other companies. Included in this presentation are reconciliation tables that provide details about how adjusted results relate to GAAP results.

Today's participants

PRESENTERS



Rafael Santana

President & Chief
Executive Officer



Pat Dugan

Chief Financial Officer &
Executive Vice President



Eric Gebhardt

Chief Technology Officer &
Executive Vice President

INVESTOR RELATIONS



Kristine Kubacki

Vice President,
Investor Relations

2Q 2021 overview

SALES	\$2.0B
ADJUSTED OPERATING MARGIN	15.2% <small>GAAP: 10.1%</small>
ADJUSTED EARNINGS PER SHARE	\$1.06 <small>GAAP: \$0.66</small>
CASH FROM OPERATIONS⁽¹⁾	\$223M
BACKLOG	\$21.5B

2Q 2021 HIGHLIGHTS

- Recovery continues across portfolio
- Organic sales growth in Transit, Freight Services and Components, offset by lower locomotive deliveries
- On track to achieve \$250M synergy run-rate in 2021 ... continued focus on Lean initiatives
- Robust cash generation ... year-to-date cash from operations >\$0.5B
- Year-to-date book-to-bill >1... strong order pipeline for international locomotives

Proven execution driving growth through the recovery

(1) 2nd quarter cash from operations was negatively impacted by securitization of accounts receivable of \$11M.

2Q 2021 wins



Locomotive modernizations

Trip Optimizer
Zero-to-Zero

FDL Advantage
engine upgrade



International PTC
order with Rumo

International
locomotive order

Transit brakes,
doors, HVAC orders

€500M green bond



Strategic
collaboration

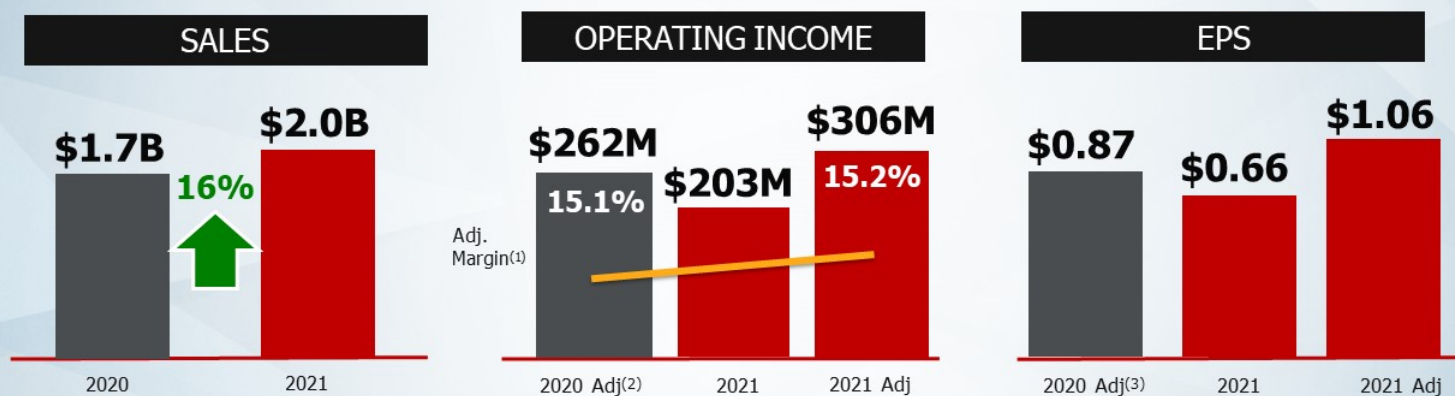
Battery technology

Hydrogen fuel cells



Recognized for continued commitment to innovation

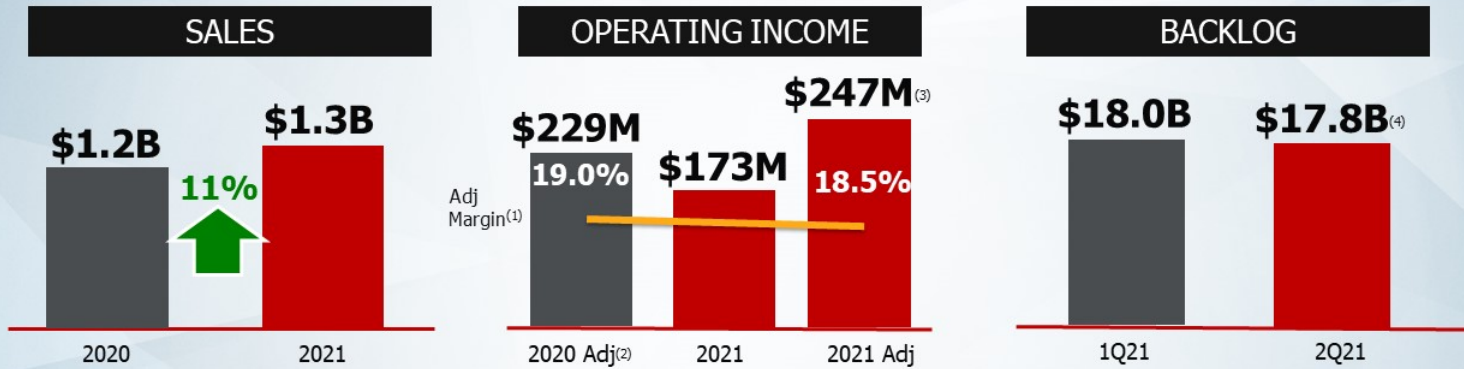
2Q 2021 financial summary



Solid execution drove sales growth and margin expansion

(1) 2Q 2020 GAAP margin was 9.2% and 2Q 2021 GAAP operating margin was 10.1%.
(2) 2Q 2020 GAAP operating income was \$159.4 million.
(3) 2Q 2020 GAAP EPS was \$0.46

2Q 2021 Freight segment performance



PRODUCT LINE

YoY

Product Line	YoY	Notes
Equipment	(2%)	Lower loco deliveries driven by NA; Mining in recovery
Components	15%	Improving aftermarket & industrial offset by 19% decline in NA OE railcar build
Services	22%	Improving YoY freight trends drove unparking of locos ... Nordco acquisition
Digital Electronics	(2%)	Order momentum book-to-bill >1 ... continued international expansion of PTC; constrained NA capex spend

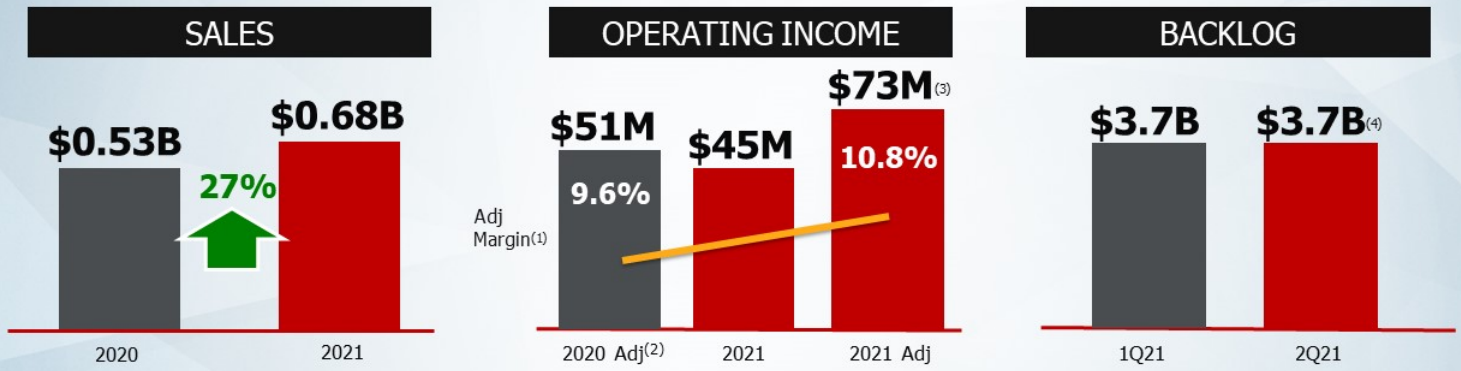
(1) 2Q 2020 Freight segment margin was 11.7% and 2Q 2021 Freight segment margin was 13.0%.

(2) 2Q 2020 Freight segment operating income was \$141.5 million.

(3) Freight segment income from operations was positively impacted by below market intangible amortization of \$7 million. Freight segment income was adjusted by the following expenses: \$6 million for restructuring and transaction costs and \$68 million for amortization expenses.

(4) Foreign exchange rates had a positive \$81 million impact on the segment backlog.

2Q 2021 Transit segment performance



PRODUCT LINE	YoY
--------------	-----

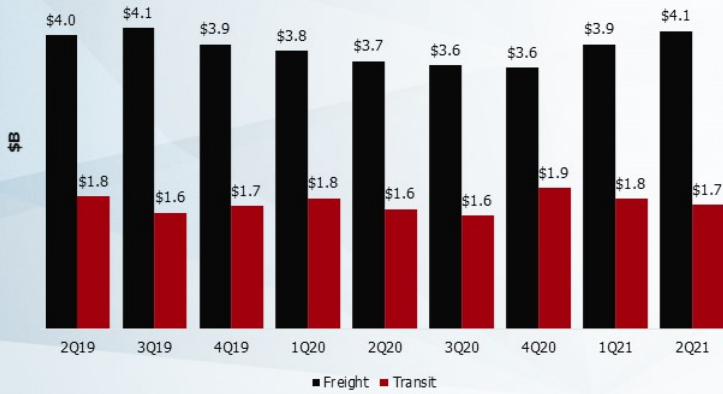
OE	41%	Recovery in global transit spend on new projects
Aftermarket	17%	Aftermarket resilient despite COVID resurgence

(1) 2Q 2020 Transit segment margin was 7.5% and 2Q 2021 Transit segment margin was 6.7%.
 (2) 2Q 2020 Transit segment operating income was \$40.2 million.
 (3) Transit Segment income from operations was adjusted by \$23 million for restructuring expenses and \$5 million for amortization expenses.
 (4) Foreign exchange rates had a positive \$21 million impact on segment backlog.

2Q 2021 orders and backlog

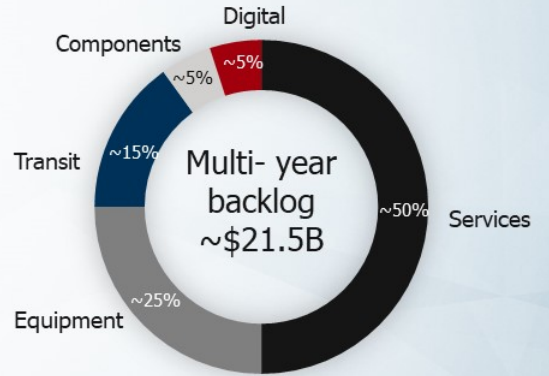
12-MONTH BACKLOG

Freight 12-month backlog up 14% from 4Q20 ... highest level since 3Q19



TOTAL BACKLOG

YTD book-to-bill >1 ... driven by broad based order activity across the portfolio



Backlog provides increased long-term visibility

Resilient business allows for execution on financial priorities

FOCUSED ON CASH CONVERSION

Cash from Ops



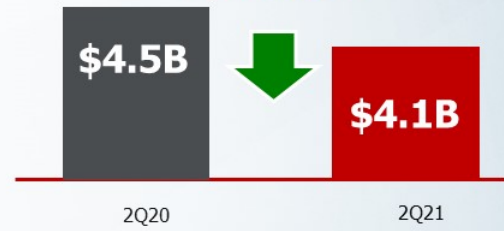
Strong cash generation ... solid cash conversion of net income

Focused working capital management ... YTD benefit from A/R securitization of \$82M

Executing on synergy goals ... on-track to achieve \$250M run-rate in '21

STRONG FINANCIAL POSITION

Total Debt



Strong balance sheet ... successfully completed €500M Green bond

Adj. net leverage declined to ~2.6x ... committed to maintain investment grade ratings

Deploying capital to execute on strategic priorities

Robust cash generation; investing in high-return opportunities to grow value

Market outlook and guidance

2021 Market Outlook

(vs 2020)

FREIGHT

NA carloads



Locomotive & railcar parkings



International freight volumes



NA railcar production



Mining commodities



TRANSIT

Infrastructure investment



Global ridership



	Prior 2021 Guidance (as of 1Q21 earnings call)	Updated 2021 Guidance
REVENUES	\$7.7B to \$7.9B	\$7.9B to \$8.2B
GAAP EPS	\$2.80 to \$3.05	\$2.87 to \$3.07
ADJUSTED EPS	\$4.05 to \$4.30	\$4.15 to \$4.35
CASH CONVERSION ⁽¹⁾	>90%	>90%

(1) Cash from Operations conversion % is defined as GAAP Cash from Operations divided by GAAP Net Income plus Depreciation & Amortization

WORLD'S FIRST BATTERY ELECTRIC LOCOMOTIVE

FLXdrive



FLXDRIVE 1.0
DEMONSTRATION

13,320
MILES

6,207
GALLONS OF FUEL SAVED

11%
REDUCTION IN EMISSIONS

0
MAJOR FAILURES

FLXdrive 1.0

LOCO SAFETY/DURABILITY

2.4 MWh

416KLBS / 73'

4 POWERED AXLES

DEDICATED CONSIST

FLXdrive 2.0

LOCO SAFETY/DURABILITY

7+ MWh

432KLBS / 76'

6 POWERED AXLES

LEAD CAPABLE

LEVERAGING DIGITAL SOLUTIONS TO DELIVER SUPERIOR ENERGY MANAGEMENT

~30% TRAIN LEVEL FUEL SAVINGS; ~30T NOX REMOVED/YR; ~3,000T CO2 REMOVED/YR

ROADMAP TO Carbon-Zero Locomotives

HYDROGEN AVAILABILITY

GREY H2

BLUE H2

GREEN H2

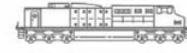
TODAY



Diesel-Electric
(Bio-Diesel and
Renewable Diesel)



Battery-Electric
Operating In Consist

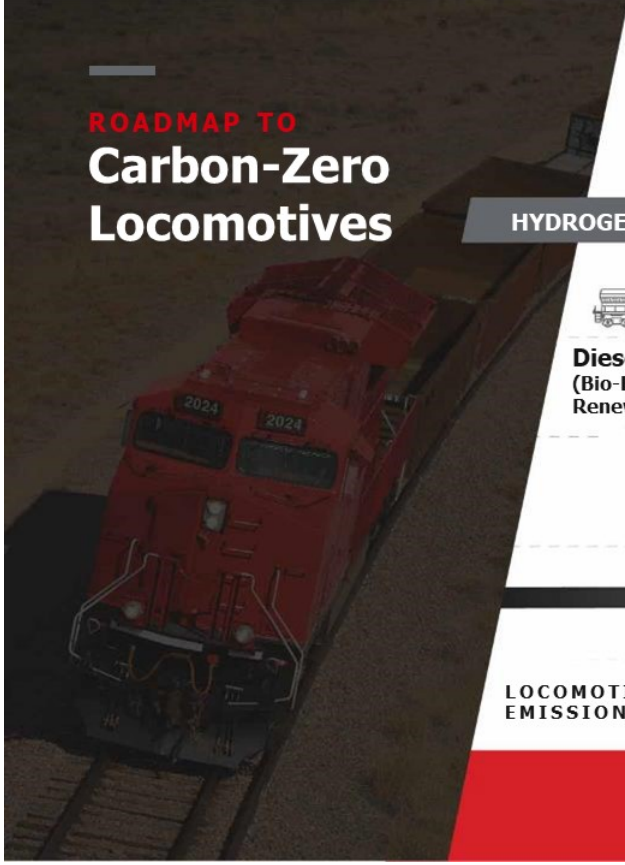


Battery-Electric
Lead



Hydrogen

LOCOMOTIVE CARBON
EMISSIONS



Solid foundation for growth and increased shareholder value



PROFITABLE GROWTH

Innovators of scalable technologies. Leveraging robust installed base and scale to drive connected products and software, as well as recurring and service revenue streams.



MARGIN EXPANSION

Lean culture, operational excellence, flexible cost structure. Focus on improved project execution, productivity, and cost actions across Transit. Delivering on \$250M synergy run rate in '21.



CASH FLOW GENERATION

Disciplined capital allocation to grow shareholder value. Executing on strategic priorities supported by strong balance sheet. Generating strong cash flow.



Appendix



Income statement

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
 CONDENSED CONSOLIDATED STATEMENTS OF INCOME
 FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2021 AND 2020
 (AMOUNTS IN MILLIONS EXCEPT PER SHARE DATA)
 (UNAUDITED)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2021	2020	2021	2020
Net sales	\$ 2,012.3	\$ 1,737.4	\$ 3,842.5	\$ 3,667.3
Cost of sales	(1,432.2)	(1,250.7)	(2,728.2)	(2,801.9)
Gross profit	580.1	486.7	1,114.3	1,065.4
Gross profit as a % of Net Sales	28.8%	28.0%	29.0%	29.1%
Selling, general and administrative expenses	(262.1)	(216.8)	(497.5)	(460.2)
Engineering expenses	(42.0)	(38.2)	(79.7)	(87.2)
Amortization expense	(72.7)	(72.3)	(142.2)	(141.3)
Total operating expenses	(376.8)	(327.3)	(719.4)	(688.7)
Operating expenses as a % of Net Sales	18.7%	18.8%	18.7%	18.8%
Income from operations	203.3	159.4	394.9	376.7
Income from operations as a % of Net Sales	10.1%	9.2%	10.3%	10.3%
Interest expense, net	(44.9)	(51.4)	(92.5)	(104.7)
Other income (expense), net	10.3	6.3	24.5	(8.5)
Income before income taxes	168.7	114.3	326.9	263.5
Income tax expense	(43.5)	(28.5)	(87.0)	(66.5)
Effective tax rate	25.8%	24.9%	26.6%	25.2%
Net income	125.2	85.8	239.9	197.0
Less: Net (income) loss attributable to noncontrolling interest	(0.4)	1.0	(2.7)	1.4
Net income attributable to Wabtec shareholders	\$ 124.8	\$ 86.8	\$ 237.2	\$ 198.4
Earnings Per Common Share				
Basic				
Net income attributable to Wabtec shareholders	\$ 0.66	\$ 0.46	\$ 1.25	\$ 1.04
Diluted				
Net income attributable to Wabtec shareholders	\$ 0.66	\$ 0.46	\$ 1.25	\$ 1.04
Basic	188.6	189.8	188.5	190.3
Diluted	188.9	190.2	188.9	190.8



Income statement (cont.)

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2021 AND 2020
(AMOUNTS IN MILLIONS EXCEPT PER SHARE DATA)
(UNAUDITED)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2021	2020	2021	2020
Segment Information				
Freight Net Sales	\$ 1,335.9	\$ 1,204.7	\$ 2,519.2	\$ 2,505.7
Freight Income from Operations	\$ 173.2	\$ 141.5	\$ 315.0	\$ 303.2
Freight Operating Margin	13.0%	11.7%	12.5%	12.1%
Transit Net Sales	\$ 676.4	\$ 532.7	\$ 1,323.3	\$ 1,161.6
Transit Income from Operations	\$ 45.3	\$ 40.2	\$ 115.4	\$ 108.8
Transit Operating Margin	6.7%	7.5%	8.7%	9.4%
Backlog Information (Note: 12-month is a sub-set of total)				
	<u>June 30, 2021</u>	<u>March 31, 2021</u>		
Freight Total	\$ 17,836.3	\$ 18,005.5		
Transit Total	3,693.3	3,666.0		
Wabtec Total	<u>\$ 21,529.6</u>	<u>\$ 21,671.5</u>		
Freight 12-Month	\$ 4,098.1	\$ 3,910.2		
Transit 12-Month	1,724.8	1,796.0		
Wabtec 12-Month	<u>\$ 5,822.9</u>	<u>\$ 5,706.2</u>		



Balance sheet

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(UNAUDITED)

	<u>June 30, 2021</u>	<u>December 31, 2020</u>
<i>In millions</i>		
Cash and cash equivalents	\$ 453.5	\$ 598.7
Receivables, net	1,452.6	1,412.5
Inventories	1,661.2	1,642.1
Other current assets	<u>240.9</u>	<u>226.5</u>
Total current assets	3,808.2	3,879.8
Property, plant and equipment, net	1,544.3	1,601.6
Goodwill	8,653.2	8,485.2
Other intangible assets, net	3,876.0	3,869.2
Other noncurrent assets	<u>630.7</u>	<u>618.7</u>
Total assets	<u>\$ 18,512.4</u>	<u>\$ 18,454.5</u>
Current liabilities	\$ 2,844.7	\$ 3,226.3
Long-term debt	4,079.6	3,792.2
Long-term liabilities - other	<u>1,260.3</u>	<u>1,283.3</u>
Total liabilities	8,184.6	8,301.8
Shareholders' equity	10,294.4	10,122.3
Noncontrolling interest	<u>33.4</u>	<u>30.4</u>
Total shareholders' equity	<u>10,327.8</u>	<u>10,152.7</u>
Total Liabilities and Shareholders' Equity	<u>\$ 18,512.4</u>	<u>\$ 18,454.5</u>



WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

<i>In millions</i>	Six Months Ended June 30,	
	<u>2021</u>	<u>2020</u>
<i>Operating activities</i>		
Net income	\$ 239.9	\$ 197.0
Non-cash expense	250.6	184.0
Receivables	(28.8)	246.1
Inventories	7.8	(30.3)
Accounts Payable	82.4	(148.5)
Other assets and liabilities	(36.5)	(219.7)
Net cash provided by operating activities	515.4	228.6
Net cash used for investing activities	(452.4)	(98.2)
Net cash used for financing activities	(212.5)	(123.5)
Effect of changes in currency exchange rates	4.3	(23.2)
Decrease in cash	(145.2)	(16.3)
Cash and cash equivalents, beginning of period	598.7	604.2
Cash and cash equivalents, end of period	<u>\$ 453.5</u>	<u>\$ 587.9</u>



EPS and non-GAAP Reconciliation

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative to, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Second Quarter 2021 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 2,012.3	\$ 580.1	\$ (376.8)	\$ 203.3	\$ (34.6)	\$ (43.5)	\$ 125.2	\$ (0.4)	\$ 124.8	\$ 0.66
Restructuring & Transaction costs	-	21.1	8.5	29.6	-	(6.4)	23.2	-	\$ 23.2	\$ 0.12
Non-cash Amortization expense	-	-	72.7	72.7	-	(18.8)	54.0	-	54.0	\$ 0.29
Foreign Exchange Gain	-	-	-	-	(2.3)	0.6	(1.8)	-	(1.8)	\$ (0.01)
Adjusted Results	\$ 2,012.3	\$ 601.2	\$ (295.6)	\$ 305.6	\$ (36.9)	\$ (68.1)	\$ 200.6	\$ (0.4)	\$ 200.2	\$ 1.06
Fully Diluted Shares Outstanding										188.9

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Second Quarter Year-to-Date 2021 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 3,842.5	\$ 1,114.3	\$ (719.4)	\$ 394.9	\$ (68.0)	\$ (87.0)	\$ 239.9	\$ (2.7)	\$ 237.2	\$ 1.25
Restructuring & Transaction costs	-	25.2	19.9	45.1	-	(10.7)	34.4	-	\$ 34.4	\$ 0.18
Non-cash Amortization expense	-	-	142.2	142.2	-	(37.8)	104.4	-	104.4	\$ 0.55
Foreign Exchange Gain	-	-	-	-	(10.9)	2.9	(8.0)	-	(8.0)	\$ (0.04)
Adjusted Results	\$ 3,842.5	\$ 1,139.5	\$ (557.3)	\$ 582.2	\$ (78.9)	\$ (132.6)	\$ 370.7	\$ (2.7)	\$ 368.0	\$ 1.94
Fully Diluted Shares Outstanding										188.9



EPS and non-GAAP Reconciliation

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Second Quarter 2020 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 1,737.4	\$ 486.7	\$ (327.3)	\$ 159.4	\$ (45.1)	\$ (28.5)	\$ 85.8	\$ 1.0	\$ 86.8	\$ 0.46
Restructuring & Transaction costs	-	17.2	13.4	30.6	-	(7.7)	22.9	-	\$ 22.9	\$ 0.12
Non-cash Amortization expense	-	-	72.3	72.3	-	(18.0)	54.3	-	54.3	\$ 0.29
Foreign Exchange Gain	-	-	-	-	0.3	(0.1)	0.2	-	0.2	\$ -
Adjusted Results	\$ 1,737.4	\$ 503.9	\$ (241.6)	\$ 262.3	\$ (44.8)	\$ (54.3)	\$ 163.2	\$ 1.0	\$ 164.2	\$ 0.87
Fully Diluted Shares Outstanding										190.2

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Second Quarter Year-to-Date 2020 Actual Results									
	Net Sales	Gross Profit	Operating Expenses	Income from Operations	Interest & Other Exp	Tax	Net Income	Noncontrolling Interest	Wabtec Net Income	EPS
Reported Results	\$ 3,667.3	\$ 1,065.4	\$ (688.7)	\$ 376.7	\$ (113.2)	\$ (66.5)	\$ 197.0	\$ 1.4	\$ 198.4	\$ 1.04
Restructuring, Transaction, & Litigation costs	-	18.6	28.9	47.5	-	(12.0)	35.5	-	35.5	\$ 0.19
Non-cash Amortization expense	-	-	141.3	141.3	-	(35.6)	105.7	-	105.7	\$ 0.55
Foreign Exchange Loss	-	-	-	-	14.1	(3.6)	10.5	-	10.5	\$ 0.05
Adjusted Results	\$ 3,667.3	\$ 1,084.0	\$ (518.5)	\$ 565.5	\$ (99.1)	\$ (117.7)	\$ 348.7	\$ 1.4	\$ 350.1	\$ 1.83
Fully Diluted Shares Outstanding										190.8



EBITDA reconciliation

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation 2021 Q2 EBITDA Reconciliation (in millions)						
	Reported Income from Operations	+ Other Income (Expense)	+ Depreciation & Amortization	= EBITDA	+ Restructuring & Transaction Costs	= Adjusted EBITDA
Consolidated Results	\$203.3	\$10.3	\$124.8	\$338.4	\$29.6	\$368.0

Wabtec Corporation 2021 Q2 YTD EBITDA Reconciliation (in millions)						
	Reported Income from Operations	+ Other Income (Expense)	+ Depreciation & Amortization	= EBITDA	+ Restructuring & Transaction Costs	= Adjusted EBITDA
Consolidated Results	\$394.9	\$24.5	\$243.1	\$662.5	\$45.1	\$707.6

Wabtec Corporation 2020 Q2 EBITDA Reconciliation (in millions)						
	Reported Income from Operations	+ Other Income (Expense)	+ Depreciation & Amortization	= EBITDA	+ Restructuring & Transaction Costs	= Adjusted EBITDA
Consolidated Results	\$159.4	\$6.3	\$116.4	\$282.1	\$30.6	\$312.7

Wabtec Corporation 2020 Q2 YTD EBITDA Reconciliation (in millions)						
	Reported Income from Operations	+ Other Income (Expense)	+ Depreciation & Amortization	= EBITDA	+ Restructuring & Transaction Costs	= Adjusted EBITDA
Consolidated Results	\$376.7	(\$8.5)	\$230.8	\$599.0	\$47.5	\$646.5



Sales by product line

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
SALES BY PRODUCT LINE
(UNAUDITED)

<i>In millions</i>	Three Months Ended June 30,	
	2021	2020
Freight Segment		
Equipment	\$ 327.8	\$ 334.9
Components	224.3	195.5
Digital Electronics	161.8	165.5
Services	622.0	508.8
Total Freight Segment	<u>1,335.9</u>	<u>1,204.7</u>
Transit Segment		
Original Equipment Manufacturer	\$ 320.4	\$ 227.3
Aftermarket	356.0	305.4
Total Transit Segment	<u>676.4</u>	<u>532.7</u>
<i>In millions</i>	Six Months Ended June 30,	
	2021	2020
Freight Segment		
Equipment	\$ 589.6	\$ 742.9
Components	426.8	415.9
Digital Electronics	318.3	339.1
Services	1,184.5	1,007.8
Total Freight Segment	<u>2,519.2</u>	<u>2,505.7</u>
Transit Segment		
Original Equipment Manufacturer	\$ 607.2	\$ 514.3
Aftermarket	716.1	647.3
Total Transit Segment	<u>1,323.3</u>	<u>1,161.6</u>



Segment reconciliation

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION
RECONCILIATION OF REPORTED RESULTS TO ADJUSTED RESULTS - BY SEGMENT
(UNAUDITED)

<i>In millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2021	2020	2021	2020
Freight Segment Reported Income from Operations	\$ 173.2	\$ 141.5	\$ 315.0	\$ 303.2
<i>Freight Segment Reported Margin</i>	13.0%	11.7%	12.5%	12.1%
Restructuring & Transaction costs	5.8	19.9	13.6	34.7
Non-cash Amortization expense	67.7	67.5	132.2	131.6
Freight Segment Adjusted Income from Operations	\$ 246.7	\$ 228.9	\$ 460.8	\$ 469.5
<i>Freight Segment Adjusted Margin</i>	18.5%	19.0%	18.3%	18.7%
Transit Segment Reported Income from Operations	\$ 45.3	\$ 40.2	\$ 115.4	\$ 108.8
<i>Transit Segment Reported Margin</i>	6.7%	7.5%	8.7%	9.4%
Restructuring & Transaction costs	22.9	6.3	26.7	7.4
Non-cash Amortization expense	5.0	4.8	10.0	9.7
Transit Segment Adjusted Income from Operations	\$ 73.2	\$ 51.3	\$ 152.1	\$ 125.9
<i>Transit Segment Adjusted Margin</i>	10.8%	9.6%	11.5%	10.8%

